

Registration Overview





Webinar Overview



We are **recording** today's webinar and will distribute the video link following the close of the webinar. It will also be posted on the AESQ website for free viewing.

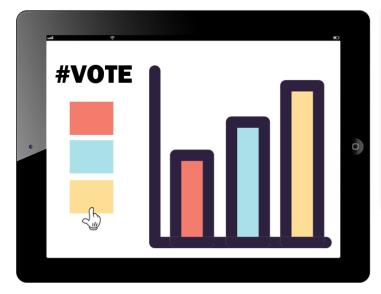
We will take **questions** during today's webinar using the **Chat** feature.

Please remain on Mute during the presentation to prevent background noise. We will also be muting all lines at the start of the session.



How to Contribute







Becky LemonIndustry Program Manager
SAE ITC





Jim Wilson
Sr Manager, Supplier Quality
& Development
Pratt & Whitney Canada

Please answer the **Survey Questions** when asked (they are anonymous).

Use the **Chat Function** to ask a question at any time, or to make a comment.

AESQ Supplier Forums















Typically held twice a year, rotating around North America, Europe and Asia

AESQ Supplier Forums provide an opportunity to;

- Provide updates on the work of the AESQ
- Share best practice
- Provide feedback to the AESQ
- Develop a network of practitioners and Subject Matter Experts

AESQ Supplier Forum 2022: Focus on AS13100 Deployment





standard and supporting materials will benefit any

organisation, in any industry."

Dr. lan Riggs Global Quality Executive Rolls-Royce & AESQ Chair

www.sae.org/standards/

content/AS13100/























AESQ - Aerospace Engine Supplier Quality Strategy Group

Agenda



Topic	Presenter
AESQ Overview, Vision & Objectives	Emmanuel Vivier, VP Manufacturing & Supply Chain Deputy, Safran Aircraft Engines
AS13100 Standard Overview	Earl Capozzi, Associate Director, Discipline Chief Quality & Process Engineering, Pratt & Whitney
Deployment Introduction & Milestones	Elizabeth Pace, Supplier Quality Strategy, Associate Director, Raytheon Technologies
Deployment Plans: IHI MTU Safran Pratt & Whitney	 Hiroshi Yamamoto, General Manager, Quality System Dept., IHI Michael Mrosewski, Quality Management Programs, MTU Catherine Catarina-Graca, Supplier Management System Coordinator, Safran Aircraft Engines Greg Hyatt, Supplier Metallurgical Control Specialist – Japan, Engineering / Supplier Quality, Pratt & Whitney
Deployment Dashboard	Elizabeth Pace, Supplier Quality Strategy, Associate Director, Raytheon Technologies
BREAK – 15 Minutes	BREAK – 15 Minutes

Agenda



Topic	Presenter						
Deployment Survey Results	Jim Wilson, Sr. Manager, Supplier Quality, & Development, Pratt & Whitney Canada & Elizabeth Pace, Associate Director, Supplier Quality, Raytheon Technologies						
Focus on APQP Deployment	Karl Evans, APQP Technical Project Manager, Rolls-Royce						
Approach and Advancement Towards AS13100	Mani Rathinam Rajamani, Deputy Manager, Quality Engineering, Tata Advanced Systems Ltd.						
AESQ How to Get Involved	Jun Sakai, Chief Engineer, IHI Corporation						
Questions	Jim Wilson, Sr. Manager, Supplier Quality, & Development, Pratt & Whitney						
Summary & Close	Uzam Khan, Supplier Quality Executive, Rolls-Royce						

Use the **Chat Function** to Ask a Question...





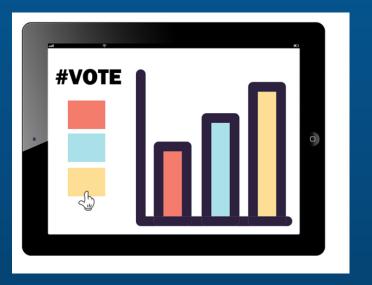
... or just make a comment



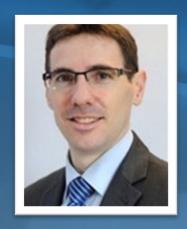


POLL QUESTION #1:

What city are your calling in from today?



AERO ENGINE SUPPLIER QUALITY GROUP (AESQ) OVERVIEW



EMMANUEL VIVIERVP MANUFACTURING & SUPPLY CHAIN DEPUTY SAFRAN AIRCRAFT ENGINES

Aero Engine Industry Burning Platform



Aero Engine Manufacturers created a Collaboration working group to address burning platform in 2013 with key Global Suppliers

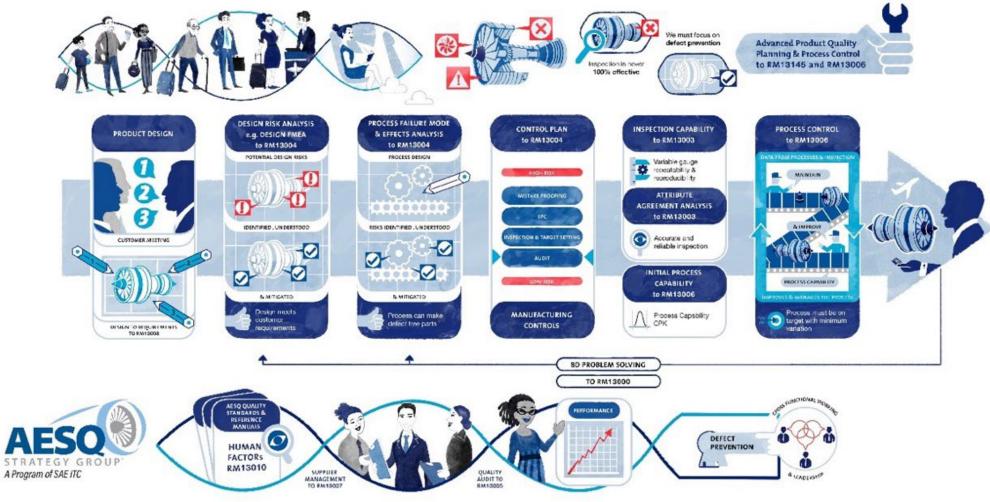
Used the Automotive example of QS-9000 with Ford, GM and Chrysler as the model

- Airline passengers set to double in size over the next 20 years
- Customers expect Zero Defects
- Increasing level of supplier made engine content
- Global Supplier Footprint
- Large number of common suppliers between engine manufacturers
- Wide range of Aerospace engine supplier businesses, from <\$1M to >\$2B
- Improving Quality, Cost and Delivery remains a key challenge



Defect Prevention Key Quality Tools for Zero Defects





Defect Prevention Tools Must Work as a System

Aero Engine Supplier Quality Group Principles







- Aero Engine Manufacturers created a Collaboration working group to address burning platform in 2013 with key Global Suppliers
- Used the Automotive example of QS-9000 with Ford, GM and Chrysler as the model
- Purpose is to:
 - Simplify and Standardize Aero Engine supplier requirements through the removal of duplication and waste
 - Create a common language for Quality
 - Build on existing industry standards, where they exist
 - Create Requirements that are simple, prescriptive, and auditable
 - Promote the use of standardized 3rd party training
 - · Deliver results with pace
 - Focus on effective deployment and improving the capability of the shared supply chains

AESQ Strategy Group Members























AESQ Members

Cincinnati Thermal Spray
Consolidated Precision Products
Meggitt PLC
Solar Atmospheres

AESQ Strategy Group Members





Barbara Negroe
Executive Sourcing Quality Leader
GE Aviation



Lisa Claveloux Sr. Director Quality Raytheon Technology Corp.



Helen Djäknegren
Director Supplier Quality
& Development
GKN Aerospace



Uzam Khan Supplier Quality Executive Rolls-Royce



Emmanuel Vivier
VP Manufacturing & Supply
Chain Deputy
Safran Aircraft Engines



Jun Sakai Chief Engineer IHI Corporation



Barrie Hicklin
Sr. Director, Quality Systems
& Regulatory Compliance
Honeywell



Thomas Frank
Senior VP Corporate Quality
MTU Aero Engines



James Clifton
Global Quality Director
Precision Castparts Corp.



Osa Omoruyi
VP Quality
Howmet Engine Systems

AESQ Vision



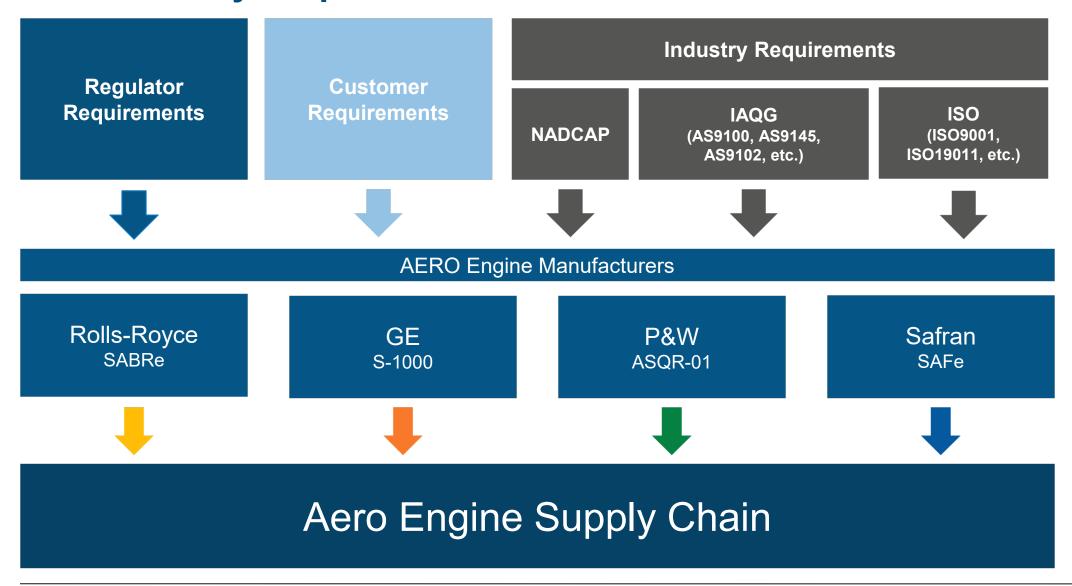
To establish and maintain a common set of Quality Requirements that enable the

Global Aero Engine Supply Chain

to be truly competitive through lean, capable processes and a culture of Continuous Improvement.

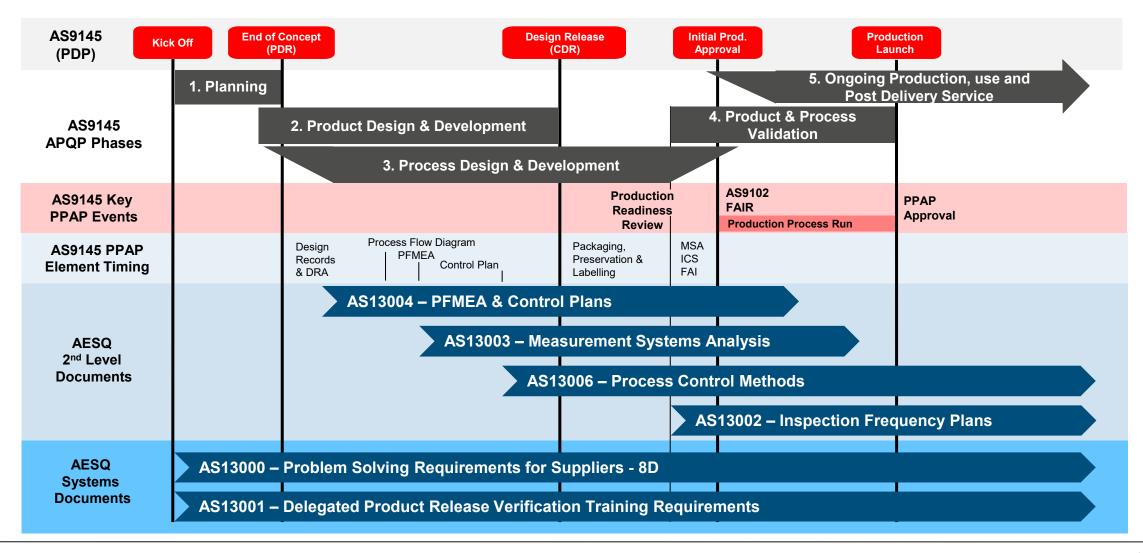
Aero Industry Requirements Flowdown 2012





Product Life Cycle & Current AESQ Document Interaction





Example Best Practice Stories







16 Part Specific FMEAs using AS13004 created in 3 months

PFMEA led to the Introduction of error proofing and prevention controls

Defect Free since September 2017

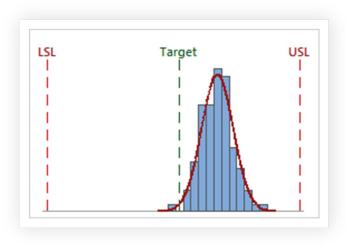


Fan Case Delivered Defect Free at PPAP after applying AS13004, AS13003 and AS13006

70 consecutive parts now delivered Defect Free

Manufactured by GKN, Newington

PPAP completed in 6 months instead of the usual 18 months



IPT Turbine Blade machining using AS13006 Real Time SPC

98% of features Cpk >2, the other 2% Cpk >1.67

Zero Defect standard met since production start (5,000 blades)

AS13100 OVERVIEW

STRUCTURE & KEY HIGHLIGHTS



EARL CAPOZZI

ASSOCIATE DIRECTOR, DISCIPLINE CHIEF
QUALITY & PROCESS ENGINEERING
PRATT & WHITNEYSUPPLY CHAIN DIVISION

Aero Industry Requirements Future Vision



Regulator Requirements

Customer Requirements

Industry Requirements

IAQG
(AS9100, AS9145, AS9102, etc.)

ISO
(ISO9001, ISO19011, etc.)

AERO Engine Manufacturers

AESQ AS13100 Quality Management Requirements (Supplemental Requirements to AS9100 & AS9145)

1

AERO Engine Manufacturer Specific Requirements e.g. SABRe, S-1000, ASQR-01, SaFE



Aero Engine Supply Chain

AS13100 Creation Process





OEM Unique Requirements

SÆ

AEROSPACE STANDARD

Existing Engine Maker Supplier Requirements

Harmonized Requirements

Starting Point September 2018



Requirements

Existing & WIP AESQ Standards

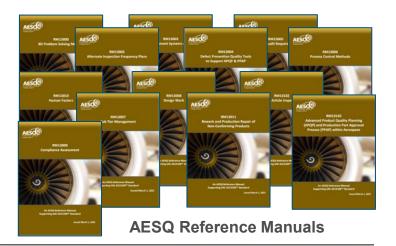
Supporting Guidance & Best Practice Material





Supplier Requirements

Overall Number of Requirements reduced by >50%



AS13100 Standard

AS13100 Structure



AS13100 Requirements	Chapter A AS9100 Rev D Supplemental Requirements						Chapter B APQP & PPAP AS9145 Supplemental Requirements				Chapter C Defect Prevention Quality Tools to Support APQP & PPAP													
Clause Number	1	2	3	4	5	6	7	8	9	10	1	2	3	4	5	6	DFMEA	Product KCs	Process Flow Diag.	PFMEA	Process KCs	Control Plan	MSA	Process Capability

Example Extract

9.3	Management Review

- 9.3.1 General Reference 9100D:09/2016 requirements.
- 9.3.2 Reference 9100D:09/2016 requirements.

9.3.2.1 Management Review Inputs - Supplemental Requirements

Management Reviews shall be conducted at least annually and consider the following performance topics:

- Cost of Poor Quality (COPQ).
- Manufacturing / Assembly Right First Time / First Pass Yield.
- Customer scorecards (where available).
- Human Factors reporting.

AS13100 Customer Specific Requirements





Designed to Include Customer Specific requirements that could not be harmonized within AS13100.

These documents shall:

- Require Compliance to AS13100
- Signpost to Customer Specific Documents (where required)
- Definition of customer specific acceptance thresholds called out in AS13100 e.g., Cpk, GR&R scope, etc.
- Additional Customer Specific requirements not defined within AS13100
- Defines company specific key roles and accountabilities for approvals
- Includes specific IT interface requirements





POLL QUESTION #2: Which organization type best describes your organization?

	ORGANIZATION TYPE										
AS13100 PARAGRAPH REFERENCE	TYPE 1: MAKE TO PRINT	TYPE 2A: DESIGN AND MANUFACTURE	TYPE 2B: DESIGN ONLY	TYPE 3: DISTRIBUTOR	TYPE 4: SPECIAL PROCESS	TYPE 5: RAW MATERIAL					
4.3.1	Х	Х	Х	Х	Х	Х					
4.3.2	Х	Х	Х								
4.3.3	X	X	X	X	X	X					
4.3.4	X	X	X	X	X	X					
4.3.5	X	X	X	Х	X	X					
4.4.3	X	X	X	X	X	X					
5.1.1.1	X	X	X	X	X	X					
5.2.1.1	Х	Х	Х	Х	Х	X					
5.3.1	Х	Х	Х	Х	Х	Х					
6.1.3	Х	Х	Х	Х	Х	Х					
7.1.3.1	Х	Х	Х	Х	Х	X					
7.1.5.1.1	Х	Х			Х						
7.1.5.1.2	Х	Х			Х						
7.1.5.1.3	Х	Х			Х						

Table 1 provides a guide to the applicability of AS13100 Sections to Organization scope.

ORGANIZATION TYPE	QMS APPROVAL (MINIMUM REQUIREMENT)
Type 1: Make to Print and Type 2A: Design and Manufacture. Manufacture, inspect, test, and certify the conformance of semi-finished and/or finished products (installed on aerospace engines or a component of such a product) to proprietary engineering drawings whether customer design, or organization design.	9100 registration.
Type 2B: Design only. Contracted Design Responsible Organization / Partner / Supplier tasks Organizations.	As defined by Customer's requirements.
Type 3: Distributor.	9120 registration.
Type 4: Special Process (2.3). As part of an Organizations manufacturing scope and/or Special Process Houses.	Nadcap or Customer's requirements.
Type 5: Raw Material. Manufacture, inspect, test, and certify the conformance of Raw Material to proprietary engineering specifications.	ISO9001 registration.
Production Shop Assist Only. Offload of planned manufacturing operations.	Per Organizations Requirements based upon scope of work, unless specified by the customer.
External Calibration or Laboratory Service Provider.	ISO / IEC 17025 or National Equivalent, e.g., UKAS, COFRAC, NIST.
Industry Standard Part or Industry Standard Raw Material Manufacture.	ISO9001 registration.
Castings and Forgings produced to a proprietary design.	9100 registration.

Table 2 defines an agreed set of Certification Requirements, matched to the scope of the supplier's activities.





Section 4.3.5 requires the organization to conduct a **Compliance Assessment** of their QMS to ensure that it captures all of the requirements of AS13100 and customer specific requirements.

The results of this review are to be provided to the customer upon request.

Any compliance gaps must be highlighted to the individual customer and a resolution agreed.

Reference Manual RM13009 provides information to support this requirement.



AS13100 Section 8.3 includes common Requirements for **Design & Development**. Key Supplemental Requirements include;











Specifies
AS9145 APQP &
PPAP
for Managing
New / Changed
Product Designs

Defines
Design FMEA
approach to meet
Design Risk Analysis
requirement

Requires the use of Cross Functional Teams for Design & Development Activities Defines requirements for Design for 'X'

(Manufacture, Assembly, Servicing, Disposal) Specifies the use of AS9116 to manage Design Changes

Reference Manual RM13008 Provides Guidance for Design Work



AS13100 Section 8.4.1, 8.4.2 and 8.4.3 define the additional requirements for Supplier Evaluation, Selection, Control and Performance Monitoring.



Engineering & Manufacturing Capability



Quality Control Capabilities



Purchasing, Planning & Capacity



Commercial, Legal & Environmental



Supplier Register Maintenance



Product Acceptance



Supplier Surveillance



Supplier Performance Monitoring

Reference Manual RM13007 Provides Guidance for Supplier Management

AS13100 Benefits



- 1. Single AESQ Standard aligned to AS9100 / ISO9001
 - Less Requirements for the Supplier (>50% less)
 - Lower cost (suppliers do not need to buy multiple standards)
- 2. Supported by Free Issue Reference Manual Guides
- 3. Will minimise the content of OEM Supplier Requirement Standards (SABRe, S-1000, ASQR-01 and SAFe)
- 4. Creates a common language for Quality, OEMs have adopted standard approaches within their own operations.
- 5. Aligns to relevant existing industry standards (ISO, AS9xxx, Nadcap, etc)
- 6. Supported by global approved training resources
- 7. Enables the AESQ OEMs to provide a harmonised approach to Supplier Development
- 8. Supplier Compliance continues to be assessed through Customer Audit
- 9. Allows AESQ to focus on Supply Chain Capability Development

AS13100 Core Writing Team: Thank you for sticking with it, every Wednesday, for two & a half years, even during the pandemic, to get it published.





Dr lan RiggsRolls-Royce
Writing Team Leader



Larry Bennett
GE Aviation
Writing Team Deputy Leader



Elizabeth Pace Raytheon



Earl CapozziPratt & Whitney



Jim Wilson Pratt & Whitney Canada



Catherine Catarina-Graca Safran Aircraft Engines



Paula Adkins Rolls-Royce



Peter Amsden
Pratt & Whitney

Thank you to the 99 Subject Matter Experts who created the **Reference Manuals**



Aaron Stahl

Adam Rogers

Ake Winkvist

Andrew Stout

Anil Oenuer

Barrie Hicklin

Benoit Gottie

Björkälv Håkan

Brian Murphy

Carrie Sharkey

Catherine Belgacem

Catherine Catarina-Graca

Charles Barry

Chip Svoboda

Chris Bishop

Chris Craig

Dave Goldberg

Earl Capozzi

Ed Briggs

Erika Grimm

Frederic Vetil

Grant Braun

Helen Djäknegren

Hector Mata-Collado

Helmut Weitmann

Herelio Munoz-Morales

Ian Bentley

Ian Riggs

Inger Henström

James Kelly

Jim Barge

Jim Nelson Jim Wilson

Jonas Nickel

John Calder

Jule Hegwood

Jun Sakai

Jun Teshima

Karen Scavotto

Karl Evans

Kristin Gantz

Larry Bennett

Lars Brander

Laura Hill

Lena Wendel Eckerbom

Lise Brox

Ludovic Chevet

Marc Boursicot

Marie Partridge

Marnie Ham

Mattias Eriksson Maura Callahan

Melanie Deroo

Melanie Renault

Michael Cera

Michael Cosenza

Michael Fuehner

Michael Gerhmann

Michael Stock

Mike Cosenza

Nathalie Noblet

Nick Watling

Nicolas Reignier Olivier Castets

Patrice Richen

Paul Gorg

Paul Hacker

Perr Rendell Pete Bilbie

Pete Teti

Peter Papadopoulos

Phil Bamforth

Rebecca Lemon

Ricardo Banuelas

Rich DeMarv

Richard Baker

Richard Bolingbrook

Rob Farndon

Robert Starcke

Roger Persson

Rudi Braunrieder

Simon Gough-Rundle

Song Gao

Stefan Gehring

Stefan Lund

Steve Christensen

Steven Finup

Susie Neal

Sverker Johnson

Thomas Herter Thomas Schmitt

Tobias Kranz

Todd Angus

Tony Pailing

Vince Miller

Ward Baun

Wilibald Schoder

Wolfgang Wagner

Yvonne Mansson



AS13100 Supporting Reference Manuals





AS13100 Standard defines mandated requirements.

The Standard is supported by free issue Reference Manuals from the AESQ Website:

→ https://aesq.sae-itc.com/content/aesq-documents



























Reference Manuals provide industry best practice guidance and case study material on how to deploy quality tools effectively.

Reference Manuals are maintained and updated by the **AESQ Subject Matter Interest Groups** and may be updated at any time when new or revised information becomes available

AS13100 DEPLOYMENT INTRODUCTION & MILESTONES



ELIZABETH PACEASSOCIATE DIRECTOR, SUPPLIER QUALITY RAYTHEON TECHNOLOGIES

AESQ Released AS13100



A standard establishing supplemental requirements for 9100 and 9145 and applying to any organization receiving it as part of a Purchase Order or other contractual document

Released March 1, 2021 with a compliance date of December 31, 2022

AS13100 leverages the Reference Materials (RM13xxx) developed by the SAE G-22 AESQ committee over the last few years











Benefits of collaboration



Create a common language for Quality in the Aero Engine Supply Chain

Simplification of standards

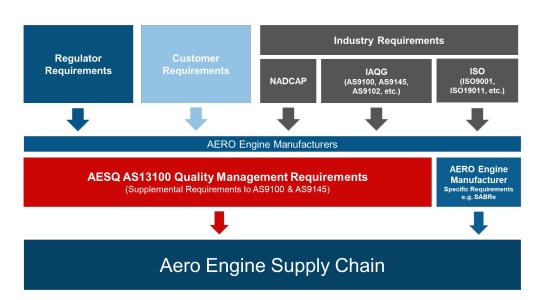
- a) Removal of duplicate / redundant requirements
- b) Builds on existing Aerospace Industry Standards where appropriate

Setting higher standards for Quality

- a) Adopt best practice from across industry
- b) Standards written by industry practitioners
- c) Challenging current acceptance thresholds "raising the bar of quality performance"

Acceleration of Supplier Quality Capability Improvement

- a) Aligned Supplier Development activities using Common Quality Tools
- b) Availability of Global training and consultancy providers aligned to AESQ requirements



Committed to AS13100 Compliance on December 31, 2022



















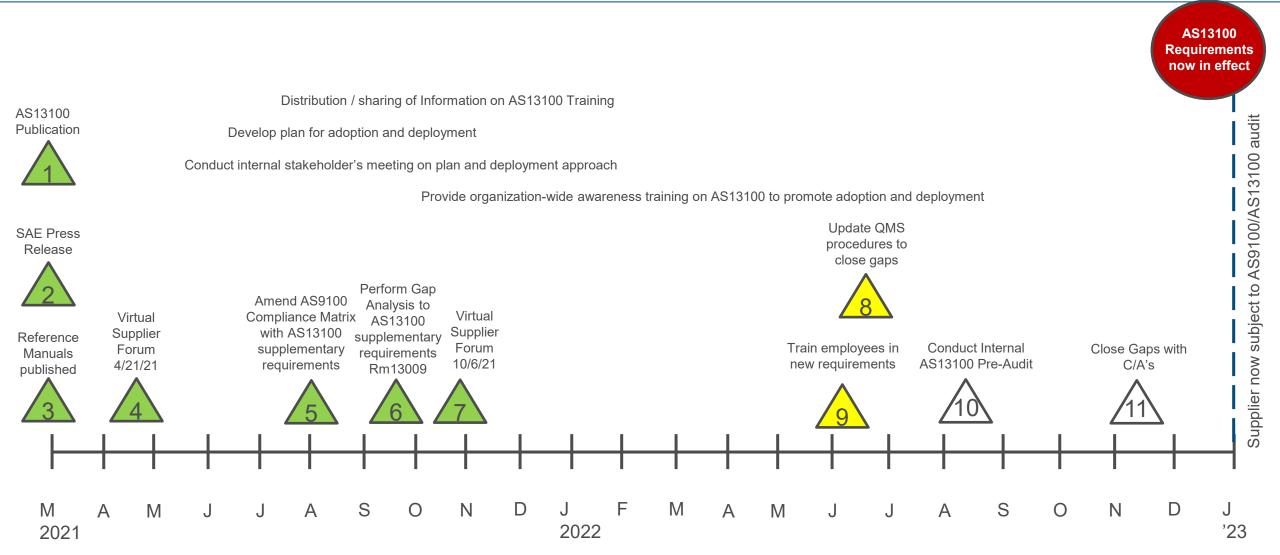




AS13100 Supplier Preparation Milestone Plan

Key milestones to achieve compliance to AS13100 by 12/31/2022





IHI DEPLOYMENT



HIROSHI YAMAMOTO
GENERAL MANAGER, QUALITY SYSTEM DEPT.
IHI CORP.

1. Company profile of IHI Corporation





Year of establishment



Number of employees (consolidated)

29,149



Overseas representative offices



Capital

1 billion yen



Works



Affiliated companies in Japan

63

[Subsidiaries: 46 Affiliates: 17]



Revenue(Consolidated)

112₉ billion yen



Branches in Japan



Overseas affiliates

[Subsidiaries: 121 Affiliates: 22]

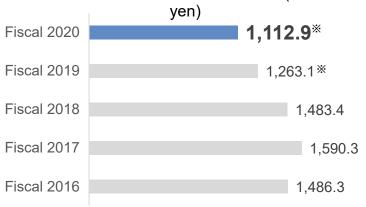
Net sales/Revenue

(fiscal 2020)

Consolidated net sales/sales revenue (billions of

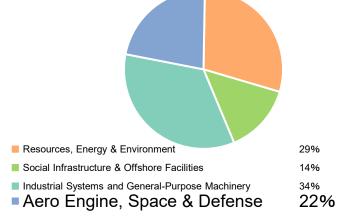
(8.3 million dollars converted to 115 yen per dollar)

(8.6 billion dollars converted to 115 yen per dollar)



* IHI adopted International Financial Reporting Standards (IFRS) from fiscal 2020, showing sales based on those sales from fiscal 2019.

Revenue Compostitions by business areas (Consolidated/fiscal 2020)



Note: The total may not be 100% owing to the exclusion of "Other" and "Adjustments".

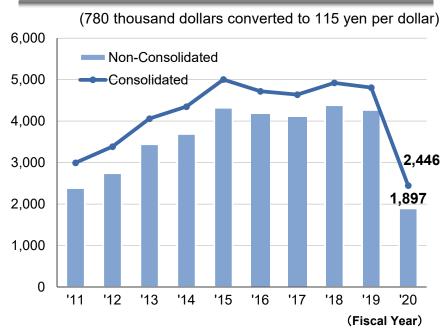
2. Profile of Aero-Engine, Space & Defense Business Area



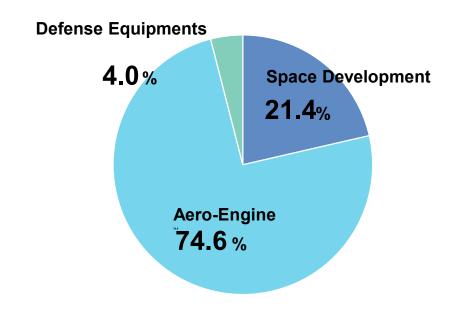
President of Bus	iness Area	Hideo Morita					
Trosident of Bus	mess Area	Managing Executive Officer					
Employees (as of March	(consolidated)	6,765					
31, 2021)	(non- consolidated)	4,212					



Annual Sales (Unit: 100 million yen)

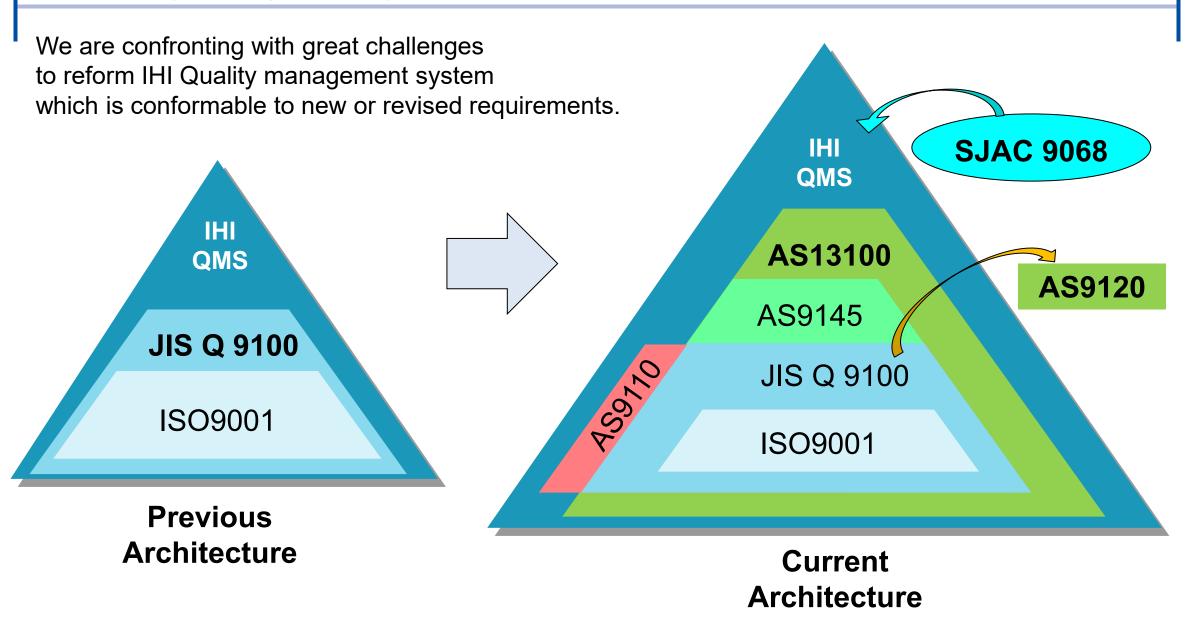


Consolidated Sales Ratio (In fiscal 2020)



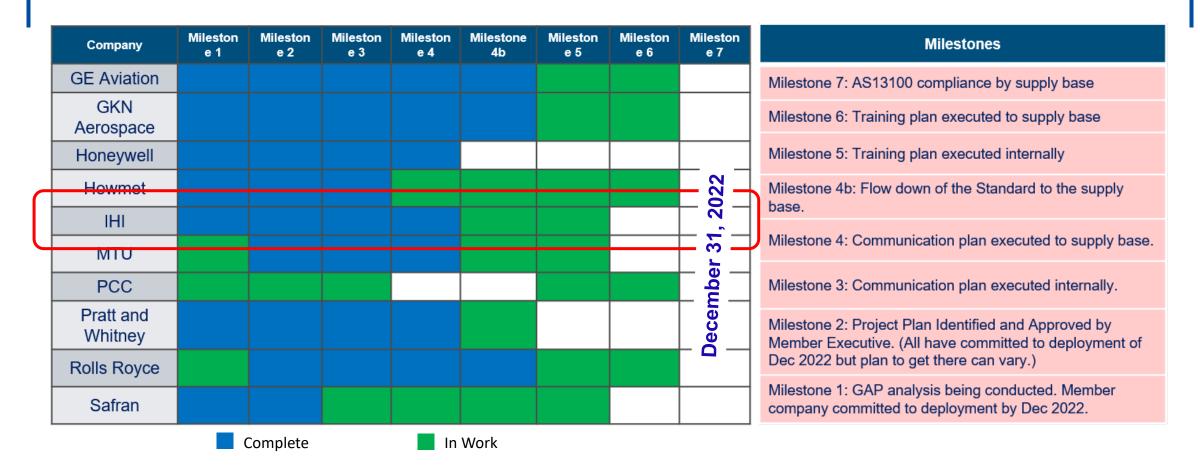
3. IHI Quality Management System Architecture





4. Deployment Strategy Group dashboard





We have reached Milestone 4 so far.

We are aiming for completing remaining milestones by the end of this year.

5. AS13100 Deployment schedule



	202	2021FY									2022FY										
	4	5	6	7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12
	AS	1310)GAP	analy	sis			AS13	100/R	M GA	P ana	lysis									
															vise (Quality	v proc	edure	as ne	eded	
		Cre	ate q	uality	plan			Creat	e / Re	vise (Quality	/ proc	edure	>							
IHI									∇Kic	k Off		_	QM	S act	vity(1	st cyc	e)		2 nd C	ycle	-
										-	「rainir	ıg Aud	litors		E	xtra ir	terna	Audit			
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We plan AS13100 deployment schedule for internal and supplier, respectively.

6. AS13100 Gap analysis



(Excerpt of AS13100 Gap analysis)

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((AS13100 Requir	ement)		(Primar	y Gap analysis)	ea cla	ch ta rify v	verified sk tean vhat kin ve have

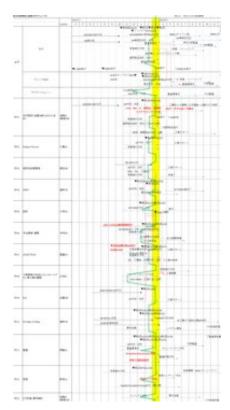
The result of AS13100 Gap analysis has been verified by each task team in order to revise or create internal procedures related to AS13100.

7. AS13100 Deployment strategy



We are organizing a team and promoting the creation of IHI quality management system based on AS13100 Requirement.

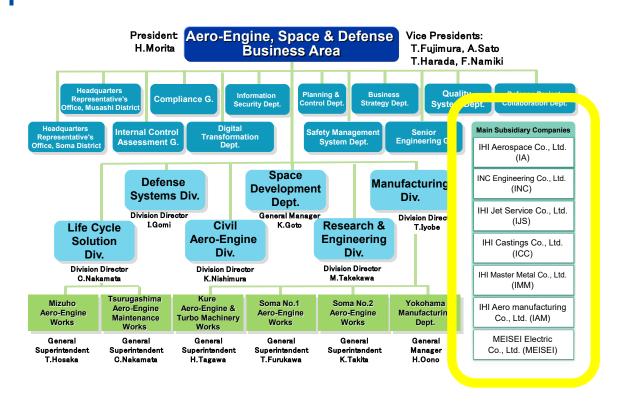
Team No.	Role
TF01	General, Internal procedure
TF02	Human factors
TF03	Statistical quality control
TF04	DPRV
TF05	Design
TF06	Supplier control
TF07	APQP/PPAP
TF08	Process control / PFMEA / control plan
TF09	FAI
TF10	Problem solving
TF11	Audit
TF21	Education
TF22	Information and communication technology



Each progress has been Monitored monthly

8. AS13100 requirement flow down





Introduction to IHI group companies

Applicability Table 1 and Gap analysis

Regular contacts with IHI group companies

We have been communicating with main subsidiary companies about AS13100 deployment status each other regularly.



MTU DEPLOYMENT



MICHAEL MROSEWSKI
QUALITY MANAGEMENT PROGRAMS
MTU AERO ENGINES



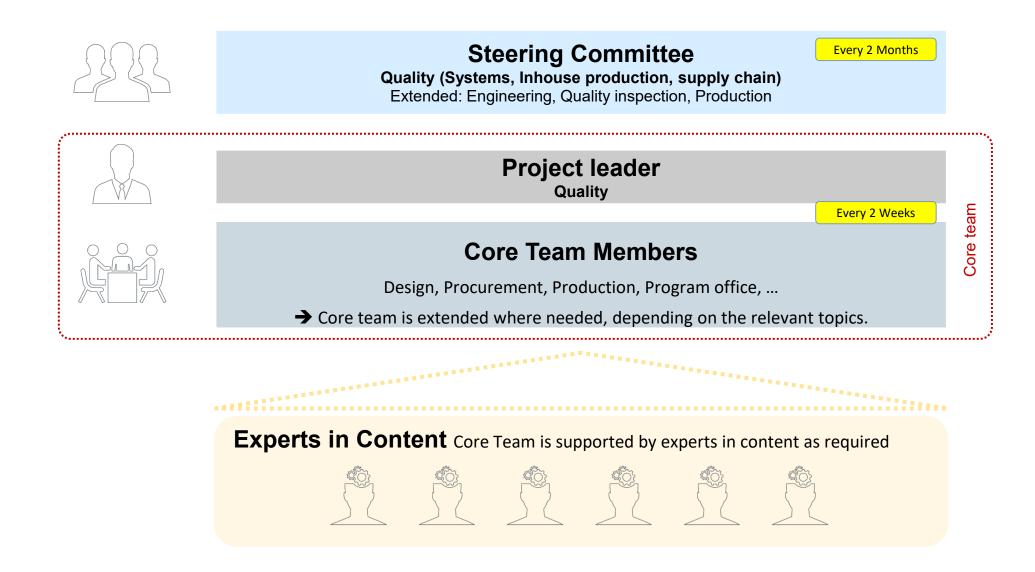


AS13100 Implementation Plan @ MTU

MTU AERO ENGINES AG – Michael Mrosewski

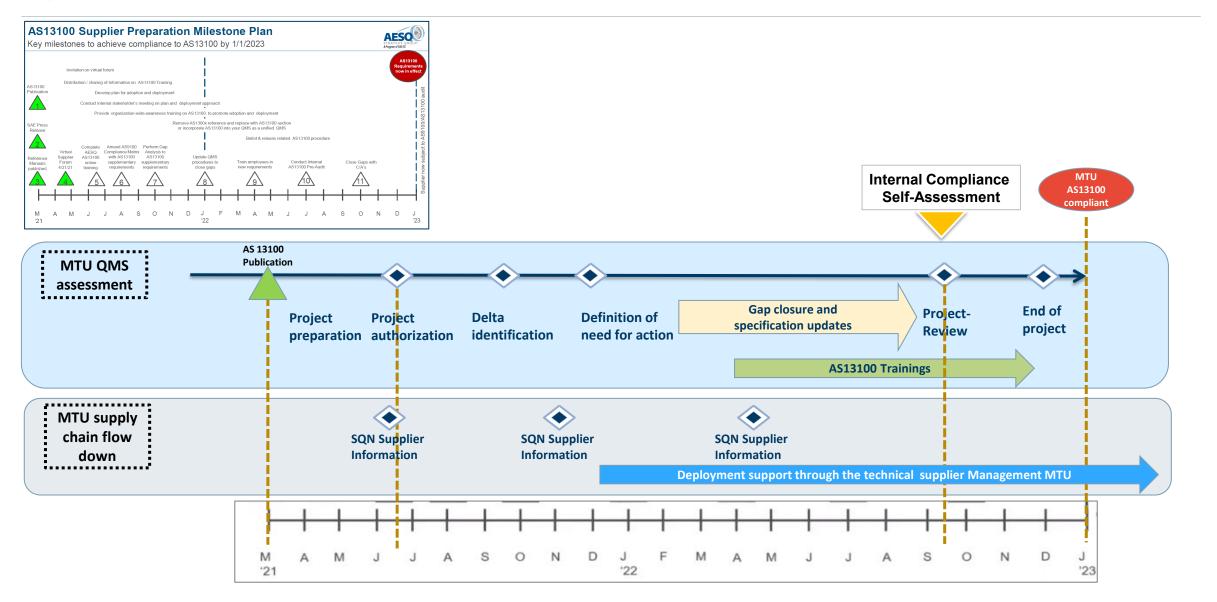


AS13100 Implementation Project Organization



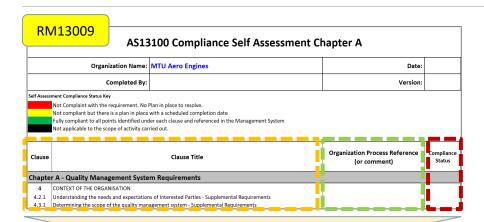


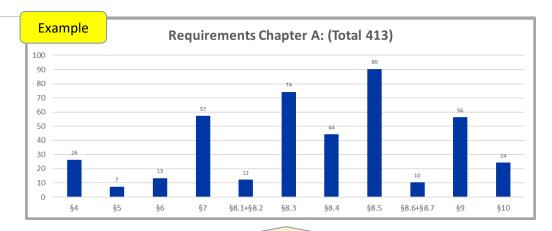
Project plan to achieve AS13100 compliance by January 1st 2023





MTU Assessment of the AS13100 requirements

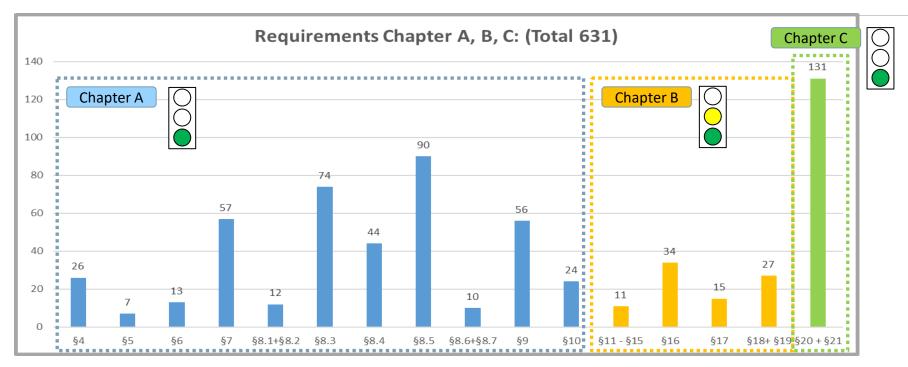




Example	1							
AS13100 Requirement	Responsible Project Key Account	Responsible Expert	MTU Standard	PROJECT START AS13100 fulfilled? (yes/partly/no)	Necessary Action	Responsible Person	Due date	PROJECT END AS13100 fulfilled? (yes/no)
4. CONTEXT OF ORGANIZATION			N/A					
4.2.1 Understanding the Needs and Expectations of Interested Parties - Supplemental Requirements			N/A					
The organization shall ensure on-site right of entry to its customers and their respective governmental and regulatory agencies, third parties mandated by the customer and contracting parties accompanying the customer's representatives including access to documented information and the ability to conduct audits, review of quality investigations, and to verify product and processes.				yes				yes
Right of entry includes access to the applicable areas of organization facilities as well as related supplier and business partner facilities.				yes				yes
	<u></u>				•			



Implementation Status and next steps



Achievements and Challenges

- Chapter A & C: Requirements allocated to MTU standards and processes. Actions are defined.
- Chapter B: APQP implementation requires definition and transfer into new processes.
- Supplier Flow Down established and communication about the implementation status

Next steps

- Complete action plan as defined
- AS13100 training of the MTU organization to establish the new standard
- Close contact to the supply base to support deployment and evaluation of the implementation status

SAFRAN AIRCRAFT ENGINES DEPLOYMENT



CATHERINE CATARINA-GRACA
SUPPLIER MANAGEMENT SYSTEM COORDINATOR
SAFRAN AIRCRAFT ENGINES

Safran, a world leader in aerospace





SAFRAN GROUP Activities

Aircraft propulsion: proven innovation and reliability to support aircraft manufacturers and airlines









Aircraft equipment: a complete range of products and services









Aircraft interiors: an extended range for all types of aircraft to enhance passenger comfort







Defense: protecting citizens through technology











Space: state-of-the-art technologies to drive progress









* through ArianeGroup, a 50/50 joint company between Safran and Airbus, and its Arianespace subsidiary



SAFe: A Safran Project

SAFe = A « ONE SAFRAN » project



SAFe = 3 main documents

- SAFe 2020 issued Dec 2020
- I One Safran Company leads the deployment for the whole group

GRP-0087

Procedure of quality requirements for external providers including CSR charter

GRM-0123

Provider Handbook

Compliance matrix to requirements

GRF-0033



☐ Activity Sector☐ Activity Type

Code	Activity Sector label
S1	Civil & Military engines
S2	Civil & Military aviation and space equipment and systems Unmanned aerial vehicles (UAVs)
S3	Cabin / Seats
S4	Non-aeronautical defense
S5	Automotive / Railway
S6	Other sectors

Code			Activity type label
	A)	Build-to-print Provider
	В		Build-to-spec Provider
(С)	Dealer, Stockist, distributor,
	D		Aeronautical maintenance service Provider
	Е		Non production service Provider
	F		Production Interoperations Service Provider
	G		Manufacturer of catalog parts, Standard, Standardized (COTS)



Statements

AS13100 issued March 2021 AS13100 will be flown down to Only S1 Suppliers. Few Safran companies are concerned mainly **Safran Aircraft Engines** SAFe won't Be modified before 2024 to prevent mixing messages -> Supply Chain **On Going Project since June 2021**



Safran Aircraft Engines Deployment

Milestones

Milestone 1: GAP analysis being conducted. Member company committed to deployment by Dec 2022.

Milestone 2: Project Plan Identified and Approved by Member Executive.

Milestone 3:Communication plan executed internally

Milestone 4: Communication plan executed to supply base.

Milestone 5: Training plan executed internally

Milestone 6: Training plan executed to supply base

Milestone 7: AS13100 Flowed to supply base in accordance with Company plan



Safran Aircraft Engines Deployment - MILESTONE 1

1.GAP Aircraft Engines

- Review RM13009 for SAFRAN Aircraft Engines: Internally
- Answer as supplier
- Review main difficulties
- AS13100 learning curves for those involved in GAP analysis

2.GAP with SAFe

- Identify Supplemental requirements SAFe→ RM13009
- Identify Supplemental Requirements RM13009 → SAFe

3. Gap with suppl. Rqt with Aircraft Engines Identify Safran Aircraft Engines specific supplemental requirements → RM13009



Safran Aircraft Engines - MILESTONE 1 – GAP with SAFe

C2 - Restacted

Measure GRP-0087 vs AS13100 - CHAPTER A

This page show AS13100 additional requirements not in SAFe:



The organization shall use a cross-functional approach to develop project. 7.1.3.1 plans when implementing new plant, facilities, or equipment,

Example 2:

0.3.2.3 project considering magnitude, complexity, novelty, risk, etc., (8.3.4.3) and

The organization shall configure and plan Design Reviews appropriate to the include those milestone dates in the design and development plan.

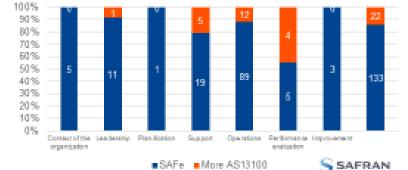
MORE AS 13100 (some elements in §8.3.2a + Chapter 12 GRP-0087 · GRM-0123)

MORE AS13/100



133 SAFe requirements common

22 AS13100 additional requirements (to be reviewed)



- Safran - March 2nd, 2022 - Quality Committee Se document et les informations qu'il contient port la pregiété de Sahan. Na re dévent pas être copile ni communiquée à un tiens sans l'autorisation présidée et écrite de Sahan.

Chapter B:

APQP: Few GAPS Action Plan launched and finalized

Measure GRP-0087 vs AS13100 - CHAPTER A

This page show SAFe additional requirements that are not included in AS13100:

Example:

The Provider's commitment on these two items shall be formalized through the signing o Safran's Charter for Responsible Purchasing (document available onto Safran's Website 5.1.1e under the reference GRF-0164). MORE SAFe The Provider shall also initiate the invoices dematerialization to eliminate paper invoices It shall use a structured format such as "Electronic Data Interexchange" (EDI). ■AS13100 ■ More SAFe 86 common AS13100 requirements (represented by " AS13100" 41 additional SAFe requirements (represented by " More SAFe"



MILESTONE 1 – GAP with SAFe - EXAMPLES



Section 7.2.1 Requires organizations to provide **On the Job Training** that includes;

- · customer requirements,
- · Internal requirements
- · regulatory requirements

This requirement also applies to contract and agency personnel.

Persons whose work can directly affect quality shall be informed about the consequences on nonconformance to the customer.



Section 7.2.2 defines the **Auditor Competence Requirements** including;

- Qualifications
- Experience
- Maintenance (Ongoing professional development)

RM13005 will provide further details.



Section 7.2.4 requires the organization to ensure that Quality Leaders attend the AS13100 Requirements on-line course and the AESQ Quality Foundation Training Course. The course includes training in;

- · Applicable Regulations
- Customer Requirements
- · APQP & Process Control Quality Tools

This course is also recommended for other key personnel.







AS13100 defines the requirements for Supplier Evaluation, Selection, Control and Performance Monitoring.

(Section 8.4.1)

The organization shall verify that the correct metallic raw material is used e.g. through the use of **hand held spectrometry.**

(Section 8.5.1.4.1)





Safran Aircraft Engines - **MILESTONE 1 – SAME AS SAFE**-EXAMPLES



Organization's are required to include **Human Factors** within the scope of their QMS (Section 4.4.3, 5.1.1.1, 5.2.1.1 and 7.3.1)

Chapter B

APQP PPAP



Defines the use of **8D Problem Solving** for customer escapes.



Compliance to AS9146 FOD Prevention



Safran Aircraft Engines – MILESTONE 1 TO MILESTONE 4



Section 4.3.5 requires the organization to conduct a **Compliance Assessment** of their QMS to ensure that it captures all of the requirements of AS13100 and customer specific requirements.

The results of this review are to be provided to the customer upon request.

Any compliance gaps must be highlighted to the individual customer and a resolution agreed.

Reference Manual RM13009 provides information to support this requirement.

GRF-0033
Compliance matrix to

SAFe requirements

SAFe Compliance Matrix already exists:

Part of communication kit is: comparison of these 2 excel files:

- If SAFe Matrix is completed \rightarrow Excel file with missing requirements to fullfill AS13100
- If RM13009 is completed → Excel file with missing requirements to fullfill SAFe



Safran Aircraft Engines Deployment - MILESTONE 2; 3 AND 4

Milestone 2 **Project** Plan...Member Executive.

• Approved June 29th 2021

Milestone 3:

Comm. plan internally

- In process For **main actors**; Communication preparation in process for whole « players » / all company >> **OBJ 3rd Trimester 2022**
- Communication / training has been launched with main actors

Milestone 4: Commun. Plan to supply base

• Communication preparation In Process : Few GAPs with our requirements – Training / Tools / communication KITs done for SAFe are common to AS13100 messages - Finishing Gaps with other Safran Aircraft Engines requirements -- > **OBJ Second Trimester**



Safran Aircraft Engines Deployment - MILESTONE 5; 6 AND 7

Milestone 5
Training plan
executed internally

Allready started with main Actors but will be extanded during Summer 2022

Milestone 6:
Training plan
executed to supply
base

• Starts September 2022

Milestone 7: AS13100 flow down to supply chain • Will be flown down Summer 2022 with communication Kit and equivalences with SAFe / Safran Aircraft Engines specific requirements → Saves Time



PRATT & WHITNEY DEPLOYMENT



GREG HYATT
SUPPLIER METALLURGICAL CONTROL SPECIALIST - JAPAN
ENGINEERING / SUPPLIER QUALITY
PRATT & WHITNEY

TRANSITION OF ASQR-01 -> AS130XX

ASQR JOURNEY HAS PROGRESSED, AND NOW IF INFLUENCED BY AS13100

ASQR-01 Rev 9, 2/2/2015

AS13000 - Problem Solving Requirements for Suppliers - 8D

ASQR-01 Rev 10, 11/1/2016

AS13001 – Delegated Product Release Verification Training Requirements

AS13002 – Inspection Frequency Plans

AS13003 – Measurement Systems Analysis

UTCQR 09.1 Rev 6, 2/19/2019

AS13004 – PFMEA & Control Plans

AS13006 – Process Control Methods

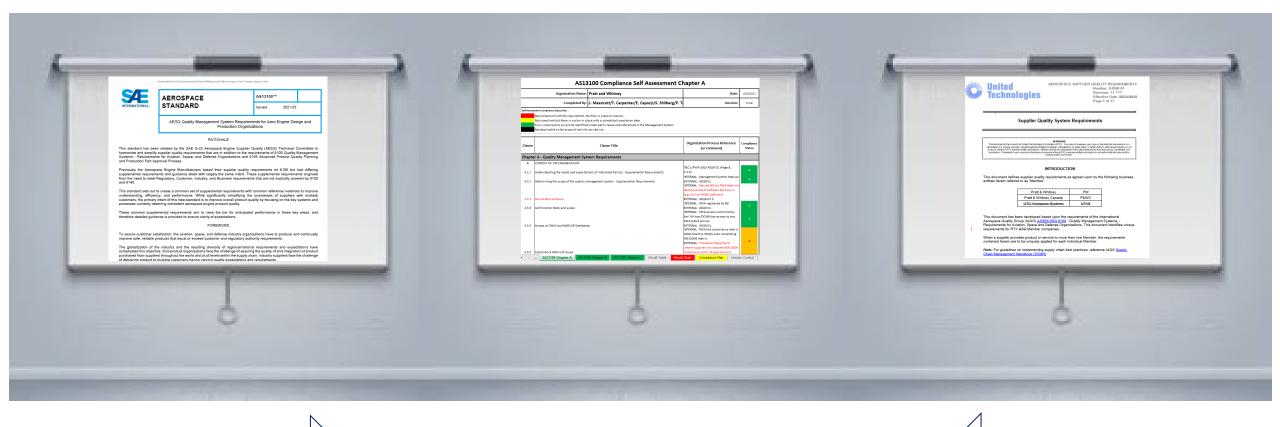
ASQR-9.2 Rev 2, 1/28/2019 (Formatted based on AS9145)

AS9145 – Requirements for Advanced Product Quality Planning and Production Part Approval Process

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AS13100 GAP ASSESSMENT

UNITIZED RM13009 AND THE ASQR-01 NEW SUPPLIER CHECKLIST



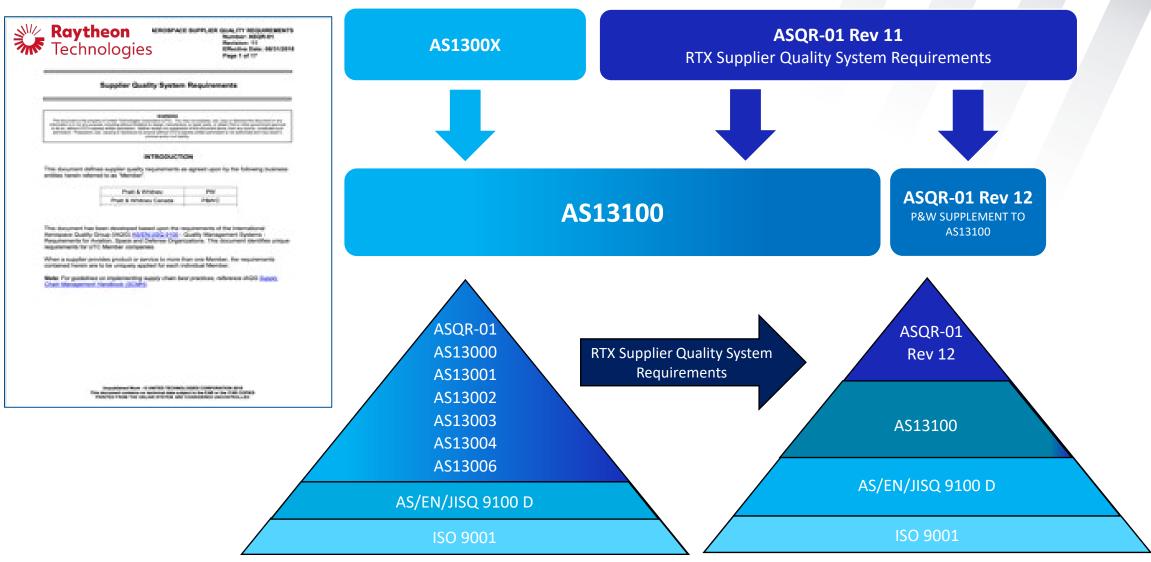
AS13100

RM131009

ASQR-01

TRANSITION OF ASQR-01 -> AS13100

ASQR JOURNEY HAS PROGRESSED, AND NOW IF INFLUENCED BY AS13100



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TRANSITION OF ASQR-01 -> AS13100

ASQR JOURNEY HAS PROGRESSED, AND NOW IF INFLUENCED BY AS13100

ASQR-01 Revision 12

Current requirements of ASQR-01 Rev 11 at **174** pages forecast to drop to **102 pages**, a 41% reduction.

"Shalls" forecasted to be reduced by more than 23%

ASQR-01, Revision 12 based now on International Aerospace Standard **AS13100**

With the addition of:

- ✓ Human Factors
- ✓ Sub-tier Management
- ✓ Internal Audit and Auditor Competencies
- ✓ Design and Development



TRANSITION OF ASQR-01 -> FUTURE STATE

ENSURING PW SPECIFIC NEEDS ARE CAPTURED



Formatting will align with AS9100, AS9145, & A13100 paragraph sections

Will apply to PWA & PWC

Target release Q2

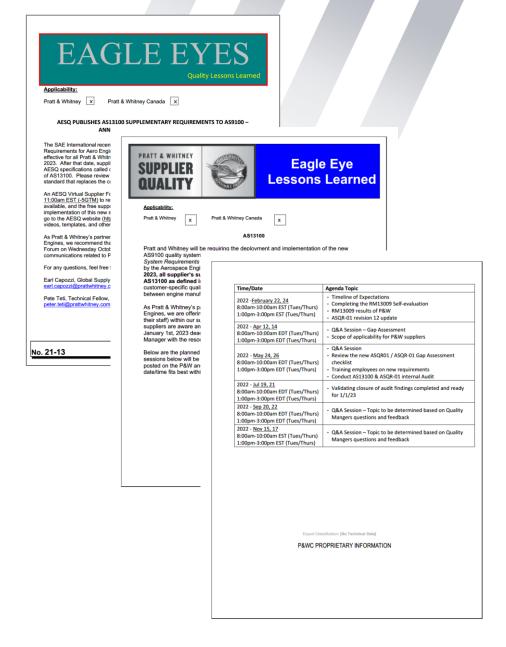
ASQR-01 Rev. 12

73

ASQR-01 / AS13100 COMMUNICATIONS

STANDARD AND HOSTED COMMUNICATIONS ARE BEING DEPLOYED

PW conducting multiple events to facilitate adoption of AS13100 Linkage to FAQs on AS13100 and ASQR-01 communicated Material is hosted on the PW and PWC Supplier Portal.



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RAYTHEON TECHNOLOGIES PROPRIETARY
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AS13100 DEPLOYMENT DASHBOARD



ELIZABETH PACEASSOCIATE DIRECTOR, SUPPLIER QUALITY RAYTHEON TECHNOLOGIES

Deployment Strategy Group Dashboard



Company	Milestone 1	Milestone 2	Mileston e 3	Mileston e 4	Milestone 4b	Milestone 5	Milestone 6	Milestone 7	Milestones
GE Aviation									Milestone 7: AS13100 compliance by supply base
GKN Aerospace									Milestone 6: Training plan executed to supply base
Honeywell								22	Milestone 5: Training plan executed internally
Howmet								20,	Milestone 4b: Flow down of the Standard to the supply base.
IHI								 31, 	Willestoffe 45. Flow down of the Standard to the Supply base.
MTU								er	Milestone 4: Communication plan executed to supply base.
PCC								 	Milestone 3: Communication plan executed internally.
Pratt and Whitney								Dece	Milestone 2: Project Plan Identified and Approved by Member Executive. (All have committed to deployment of Dec 2022 but
Rolls Royce									plan to get there can vary.) Milestone 1: GAP analysis being conducted. Member company
Safran									committed to deployment by Dec 2022.
Complete			In Work		At Risk		Off Plan		

Member companies in process of rolling out new flow downs





All member companies are working on flow downs over next few months (COMPLIANCE IS ALIGNED)

All members companies committed to AS13100 standard compliance December 31, 2022

Company specific requirements will be reduced

AS13100 is supported by free issue reference manual guides, LinkedIn Communities of Practice and Webinars

Common training requirements are being provided by 3rd party professionals and is available globally

Subject Matter Interest Groups Status

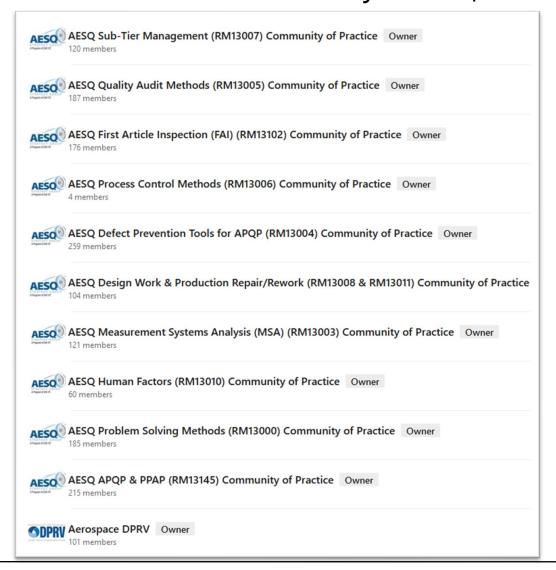
Completed
In Work
Not Started

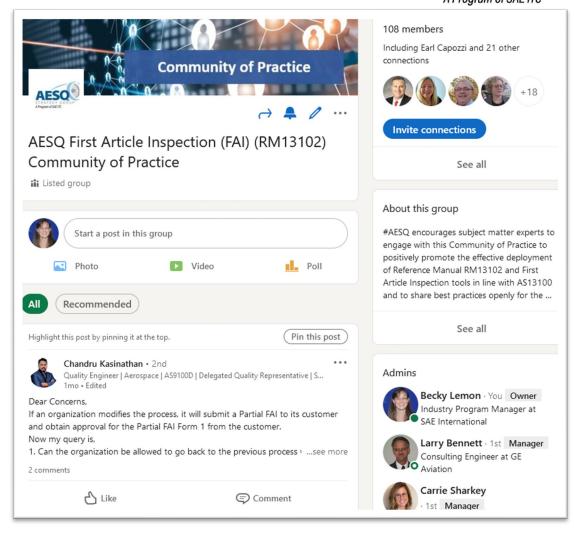


Subject Matter Interest Group	Team Leader	Deputy Team Leader	Team Size	Charter	Regular Meetings	Activity Schedule	Web Page	Linkedin/ COP Page	Events
Problem Solving Methods (RM13000)									
DPRV Training (AS13001)	Earl Capozzi (P&W)								
Process Control (incl. Inspection Frequency) (RM13002 & RM13006)	Pete Teti (P&W)								
MSA (RM13003)	MSA (RM13003) Simon Gough-Rundle (RR)								
Defect Prevention Quality Tools (RM13004)	Ian Riggs (RR)								
Quality Audit Methods (RM13005)	Tony Pailing (RR)								
Sub-tier Management (RM13007)	Vince Miller (Howmet)								
Design Methods (RM13008)	Lena Eckerbom Wendel (GKN)								
Human Factors (RM13010)	Catherine Catarina-Graca (Safran)								
First Article Inspection (RM13102)	Carrie Sharkey (RR)								
APQP & PPAP (RM13145)	Karl Evans (RR)								

11 Communities of Practice (CoP) Launched - 1,532 Members Collectively (as of April 25)







AESQ UPCOMING EVENTS





AEROSPACE	AESQ RM13000 Problem Solving Supplier Feedback Webinar	Virtual	April 20, 2022
AEROSPACE	AESQ Virtual Supplier Forum – April 28	Virtual	April 28, 2022
AEROSPACE	AESQ Virtual Supplier Forum - May 4, 2022	Virtual	May 4, 2022
AEROSPACE	AESQ RM13000 - Webinar: What Makes a Good 8D?	Virtual	May 25, 2022
AEROSPACE	AESQ AS13100 & RM13004 Key Requirements for Design FMEA Webinar - Part 1	Virtual	June 22, 2022
AEROSPACE	AESQ AS13100 & RM13004 Key Requirements for Design FMEA Webinar - Part 2	Virtual	June 23, 2022

Return in 15 Minutes

Return in 14 Minutes

Return in 13 Minutes

Return in 12 Minutes

Return in 11 Minutes

Return in 10 Minutes

Return in 9 Minutes

Pause

Return in 8 Minutes

Return in 7 Minutes

Return in 6 Minutes

Pause

Return in 5 Minutes

Return in 4 Minutes

Return in 3 Minutes

Return in 2 Minutes

Return in 1 Minute

AS13100 DEPLOYMENT SURVEY RESULTS



ELIZABETH PACEASSOCIATE DIRECTOR, SUPPLIER QUALITY RAYTHEON TECHNOLOGIES



JIM WILSON
SR MANAGER, SUPPLIER QUALITY & DEVELOPMENT
PRATT & WHITNEY CANADA

Feedback and Survey Overview



August 2021: First survey of suppliers on the general knowledge of AS13100 and the AESQ

- 158 respondents
- Familiar with AESQ for existing AS13XXX documents
- Create a baseline for deployment well before the deadline
- Basic AS13100 familiarity
- Collected feedback to drive actions

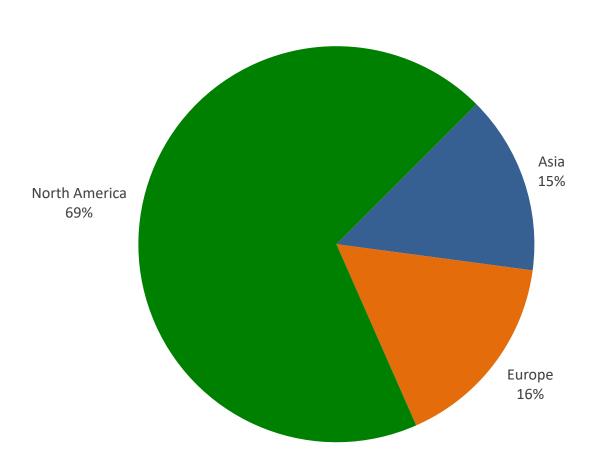
April 2022: Follow up survey targeted to better understand the aero-engine supply base's AS13100 implementation status

- 13 questions, both objective and open-ended
- 482 respondents to date
- 608 comments and suggestions being analyzed for actions

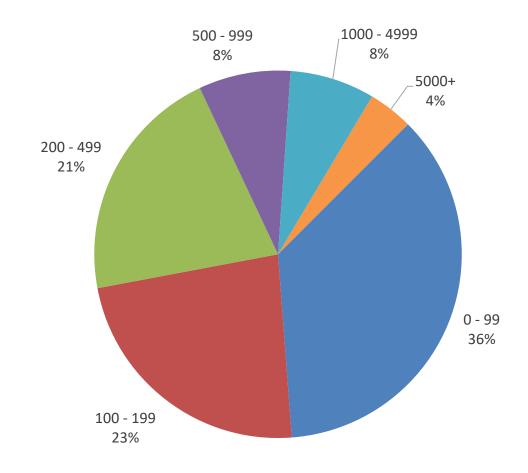
Respondent Demographics



Respondent Location

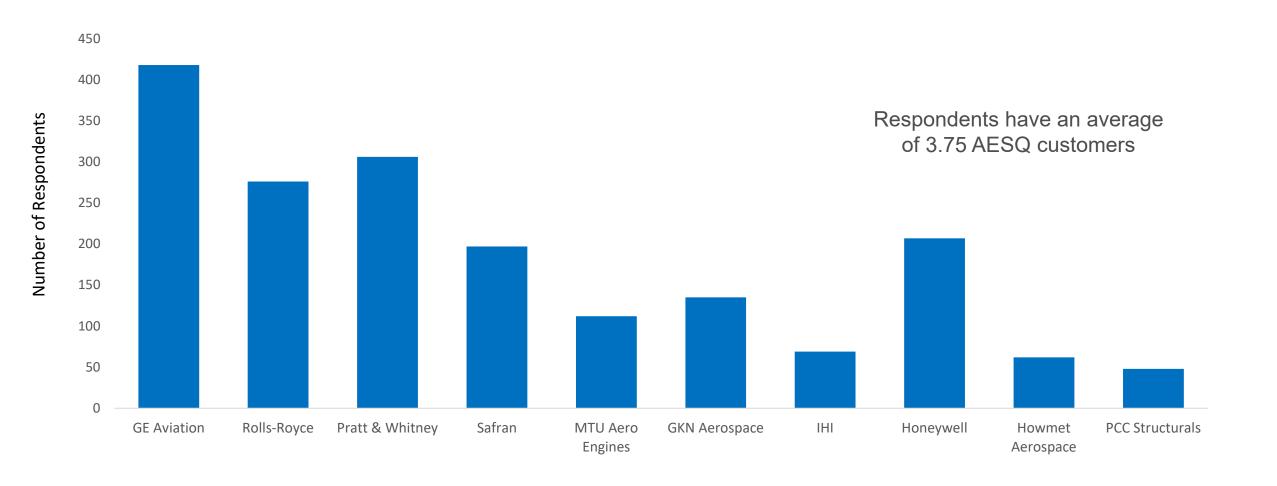


Respondent Company Size



Respondents Supply to Multiple AESQ Members





Evolution of Implementation Status

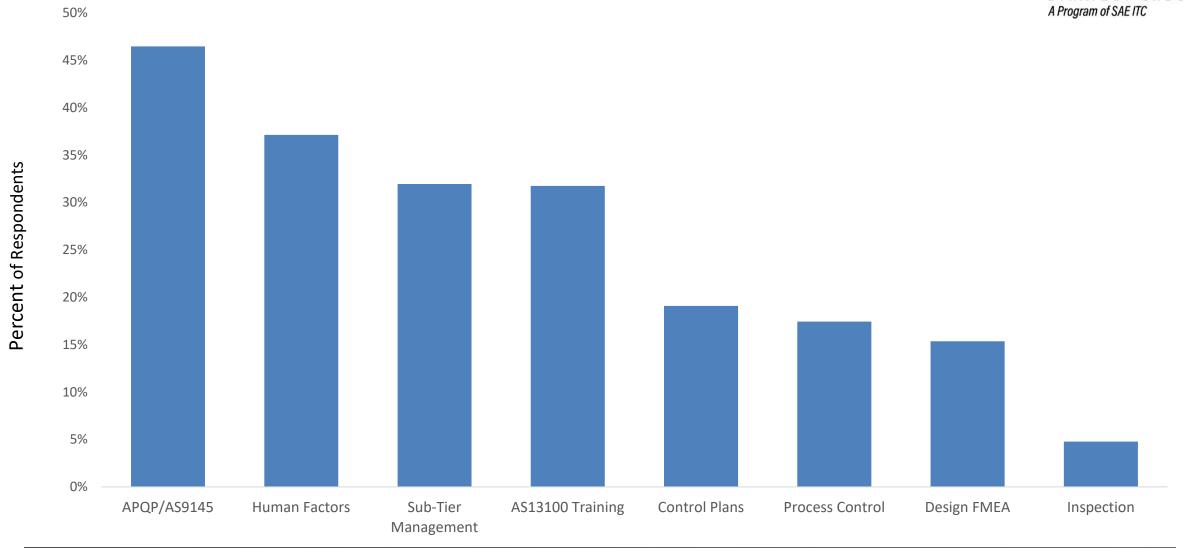




- The organization believes we are now compliant with AS13100
- The RM13009 gap analysis has been completed and a gap closure action plan is in place
- The compliance gap analysis of RM13009 has been initiated and is in process
- We have purchased a copy of AS13100 and are reviewing it
- Compliance activities have not yet begun

Where Can We Help?

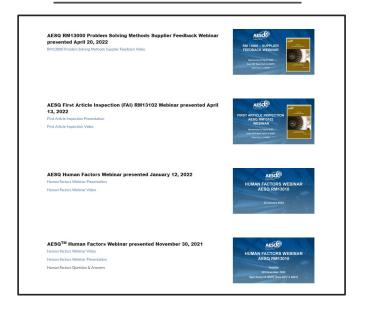




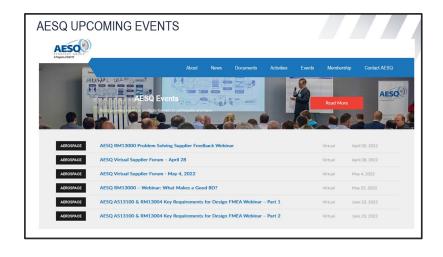
Learning Opportunities Offered by the AESQ



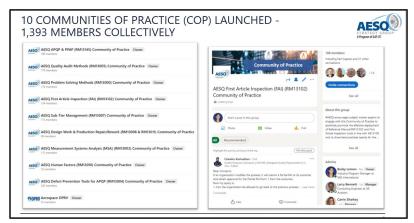
Recorded Past Events



Upcoming Webinars



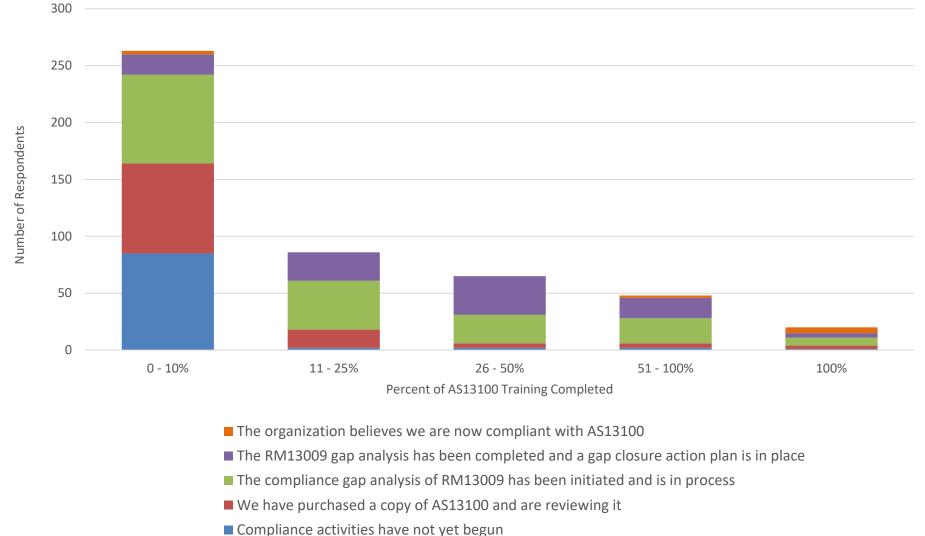
LinkedIn: Communities of Practice



What You Told Us

AS13100 Implementation vs. Training Status





Launch Your Company Into a Good Position for Compliance



UNDERSTAND YOUR POSITION

Complete GAP Analysis and Document closure plan

GET INVOLVED

Sign up for webinars and communities of practice

FURTHER YOUR KNOWLEDGE

Reach out for training opportunities

APQP DEPLOYMENT



KARL EVANSAPQP TECHNICAL PROJECT MANAGER
ROLLS-ROYCE



Higher quality is synonymous with increased product safety.

The primary objective is to improve quality and reduce cost.

A common process up and down
the supply chain removing wasted
effort and mis-communications.

Products reach faster maturity with

fewer engineering changes and

defects in the early stages of

production and product use.



Proactive toolbox to focus crossfunctional teams on risk identification

Turictional teams on risk identificati

and mitigation early in

the process.



Provides a foundation for successful ongoing change management

- design modification, works transfers, changes to manufacturing method

<u> 106</u>

Application within Rolls-Royce of AS13100/9145 APQP and PPAP



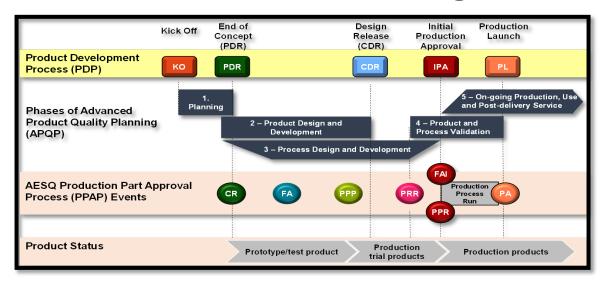


Ourselves...Rolls-Royce Civil Aerospace is fully committed to APQP, PPAP and Cross functional working.

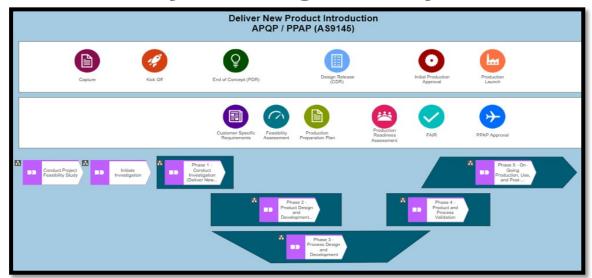
Our Customers...they are asking for this.

Our Suppliers...AS13100 APQP and PPAP means we have significantly reduced our Customer Specific Requirements.

AS13100 APQP & PPAP Timing Chart



Rolls-Royce Management System



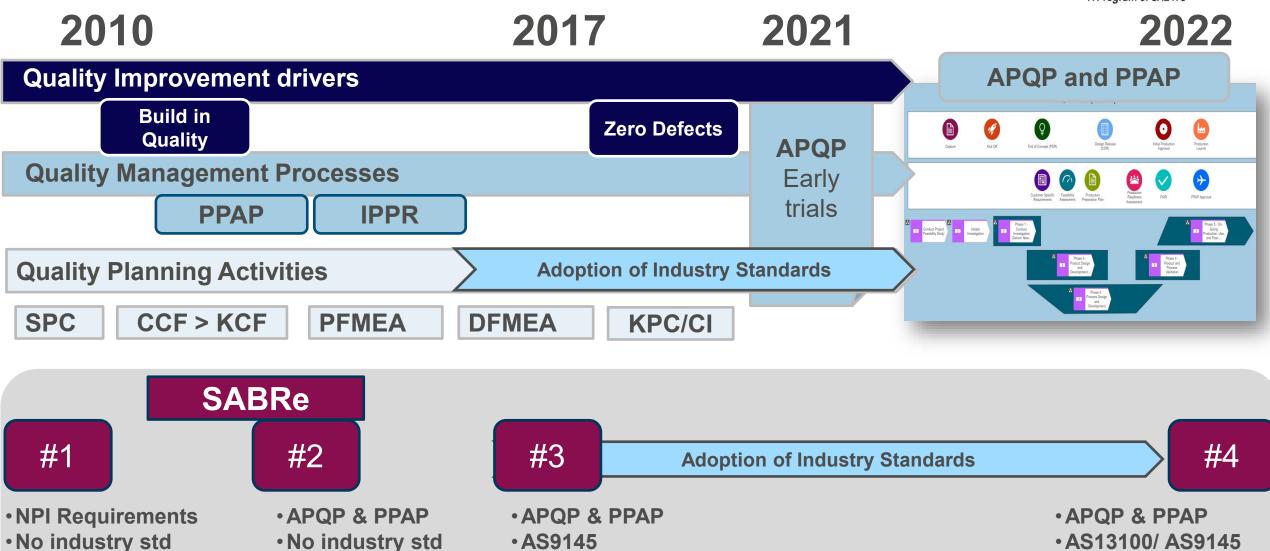
Our Journey to APQP

•RR Specifics (extensive)

•RR Specifics (lots)



•RR Specifics (min.)



RR Specifics (fewer)

Self reflection on our APQP implementation

Pillars of success:

- **Leadership** engagement, organisational commitment and management support
- Cross-functional teams it's a team sport of more than one function/department
- Effective project planning and Managing the project to ensure on-time completion of defined deliverables and outputs





Leadership

- Senior Sponsorship & engagement in concepts
- Business Plan Deployment alignment
- Novel learning practices:
- APQP Games & simulations
- Video bite size learning



Teams Launch framework

- Define RACI for activities and Elements
- Building "User Case" value streams (network diagram)
- Functional coaches (DE. ME, PM, Purchase)
- Adopting AS13100 (RM13145) tools:
 - APQP / PPAP Timing Plan
 - Application Matrix



Management **Project Planning**

- Alignment of APQP and **PPAP** Events to business change management decisions
- RAPID Decision making for Events
- Visual Management / Kanban Boards for the teams.

Foundations

Sponsor (right shadow), Champions (remove barriers), Function Leaders (develop their people) and Core Team (right practices & tools)

Functional

Cross

Your Winning Cards – Steps to Successful Deployment



Project Planning & Management

Confirm decision makers – RAPID for each APQP & PPAP Event.

Define practices for concern management

Develop Leaders of Change

Est. Deployment Champion(s)
 to remove barriers to success.
 Est. Functional Leads – to
 develop their people capability.
 Est. Core team – to ensure the right practices and tools are available

It's a Team Sport

Clear cross functional
accountability –
RACI for each Planning
Deliverable and APQP Element.

Each time you start

Upfront requirements
capture – Establish and
confirm these as early as
possible with Customers &
stakeholders

People Process

Availability of capable peopleMaintain Training plan and people planning process





Progress with a Plan

Utilise RM13145 – Applications matrix act as your menu...
Events, deliverables & Elements

APQP & PPAP Timing Plan gives you a Planning template.



Let's Grow our Community





AESQ APQP & PPAP (RM13145) Community of Practice

It's Good To 'Talk'

Raise questions, share ideas & good practices

Search LinkedIn "AESQ Community of Practice"

APQP & PPAP

Zero Defects Tools

Measurement System Analysis

Problem Solving

Human Factors

Etc

Use "RM13145" it contains a volume of good practices



APPROACH AND ADVANCEMENT TOWARDS AS13100



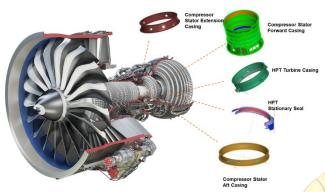
MANI RATHINAM RAJAMANI
DEPUTY MANAGER – QUALITY ENGINEERING
TATA ADVANCED SYSTEMS LIMITED





APPROACH AND ADVANCEMENT TOWARDS AS13100









AESQ - Aero Engine Supplier Quality Strategy Group

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CONTENT

- TASL INTRODUCTION.
- TASL JOURNEY WITH AESQ™ TEAM.
- TASL AS13100 TRANSITION & DEPLOYMENT FRAMEWORK
- AS13100 TASL TRANSITION MILESTONE PLAN
- TRANSITION COMMON QUESTIONS/CHALLENGES AND THEIR MITIGATIONS.
- AESQ™ AS13100 REQUIREMENTS STRUCTURE.
- AS13100 DEPLOYMENT QMS STRATEGY, GAP-ANALYSIS & CALLOUTS STUDY.
- AS13100 vs CUSTOMER SPECIFIC REQUIREMENTS SUPPLIER UNDERSTANDING.
- APPROACH TO INTEGRATION OF APQP AND APQP CORE TOOLS.
- AS13100 DEPLOYMENT SUPPORT AT SUB-TIER SUPPLIERS.
- AS13100 PRACTITIONER & APQP CFT TRAININGS.
- TOOLS FOR EFFECTIVE IMPLEMENTATION OF AS13100.
- POTENTIAL BENEFITS OF IMPLEMENTING AS13100
- AS13100 TRANSITION BEST PRACTICES & LESSONS LEARNT



TATA ADVANCED SYSTEMS LIMITED (TASL)

& FABRICATION

Who are We & What We Do?



PROCESSES

SHEET METAL **FORMING**

MAJOR ASSEMBLIES

& AIRFRAMES

SERVICES



COMPOSITE STRUCTURES



AERO-ENGINE COMPONENTS

METAL

MACHINING

MANUFACTURING, **SPECIAL PROCESS & ASSEMBLY**



NAGPUR TASL - N Metallic & Composite **COE** Facility



NAGPUR



HYDERABAD

BENGALURU TASL - B Composite COE Facility BENGALURU



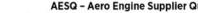
HYDERABAD

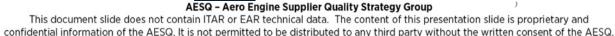
TASL and JV's (TSAL, TLMAL, TBAL)

Metallic, Assembly

& Aero-engines **COE** Facility







TASL JOURNEY WITH AESQ™ TEAM







First Aero-Engine
Projects
Qualification &
Contract



OCT,2017

Apply and Join G-22 Aero-Engine Supplier Quality (AESQ™) as a Liaison Member.



MAY,2018

Participation in Aero-Engine AS13006 Standard Feedback Review



JUL & DEC,2020

Participation in Aero-Engine AS13100 Standard and Reference Manual Review and Feedback



APR,2021

Transition to
AS13100 Standard
and Reference
Manual
requirements by
Dec, 2022.

JAN-2014

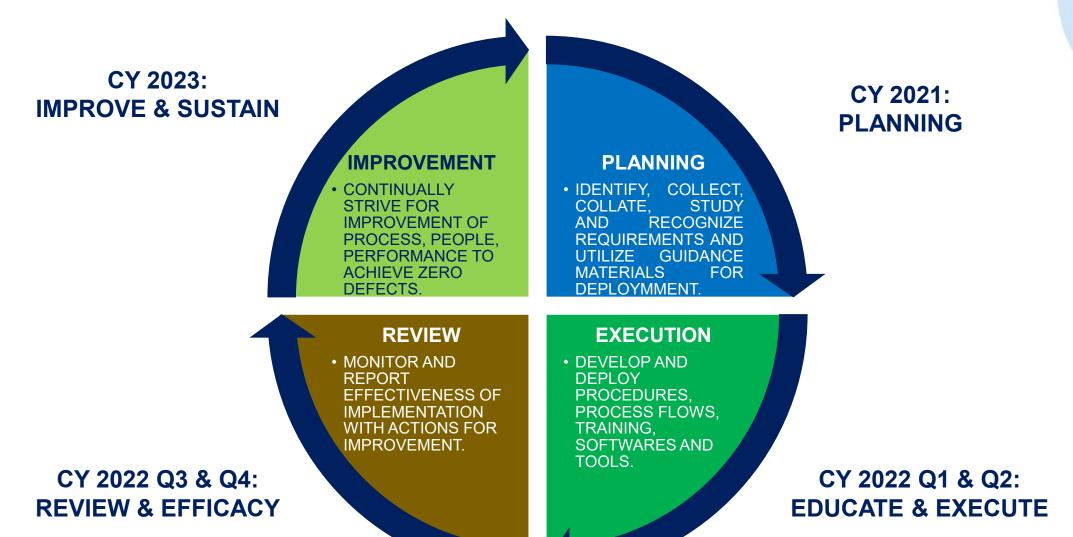
Qualify as an Aero-Engine Detail Parts Supplier.

TATA

TATA ADVANCED SYSTEMS

AESQ - Aero Engine Supplier Quality Strategy Group

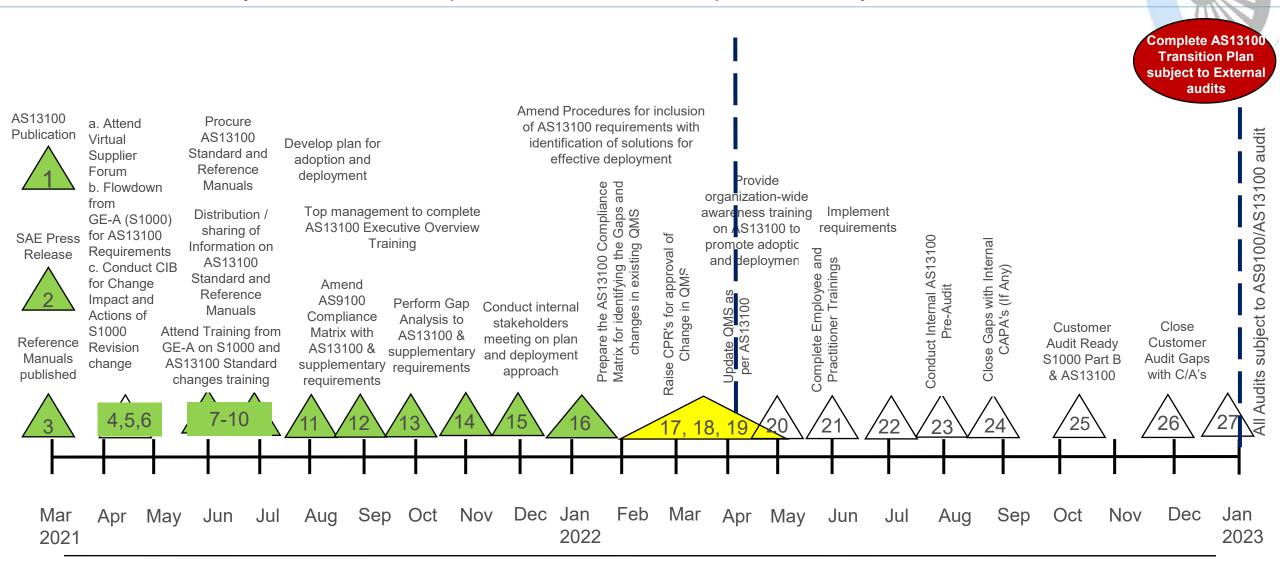
TASL AS13100 TRANSITION & DEPLOYMENT FRAMEWORK



AESQ - Aero Engine Supplier Quality Strategy Group

AS13100 TASL TRANSITION MILESTONE PLAN

TASL to achieve Key milestones compliance to AS13100 requirements by 12/31/2022



COMMON QUESTIONS/CHALLENGES AND THEIR MITIGATIONS



Increase Awareness on Industry Developments and Best Practices.

Incorporate and Improve on User Feedback

Transition from Reactive to a Proactive and preventive mindset.

Early Measurement and Continual Monitoring

Focus on Design of Automated process

Mitigation Responses related to Focus on Long-Term benefits and Improvements.

Practitioner Training for improved Responsibility and Skills.

Development of Software and Tools for ease of efforts Improve Linkage and Integration of requirements with current Processes.

AESQ - Aero Engine Supplier Quality Strategy Group

AESQ™ AS13100 REQUIREMENTS STRUCTURE

Chapter A 9100 QMS

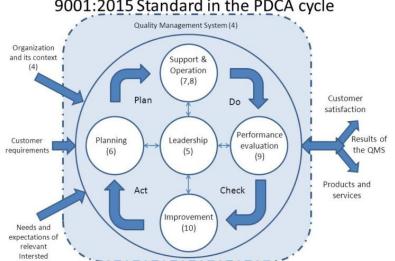


Chapter C CORE DEFECT PREVENTION TOOLS

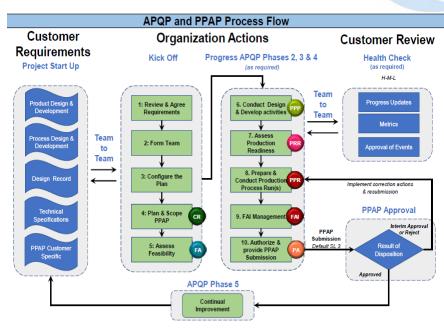


Chapter B 9145 APQP/PPAP

Representation of the structure of ISO 9001:2015 Standard in the PDCA cycle Quality Management System (4)







9100 SUPPLEMENTAL REQUIREMENTS TRANSITION OF AS1300x STANDARDS

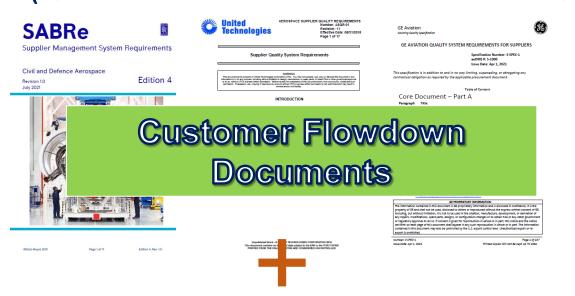
Reference: ISO 9001:2015 Figure 2

DEPLOYMENT OF APQP METHODOLOGY



INTEGRATED CHAPTER A, B AND C WITH NEW PRODUCT INDUSTRIALIZATION

AS13100 QMS DEPLOYMENT STRATEGY (QMS VS STANDARD VS CUSTOMER REQUIREMENTS STUDY)



Perform Gap Analysis (RM13009) for				
Applicable Sites	OEM Programs of			
TASL Hyderabad	GE-A			
TSAL Hyderabad	GE-A & RR			
TASL Bangalore	GE-A, RR and P&W			
TASL Nagpur	RR			

RECORDANCE STANDARD S

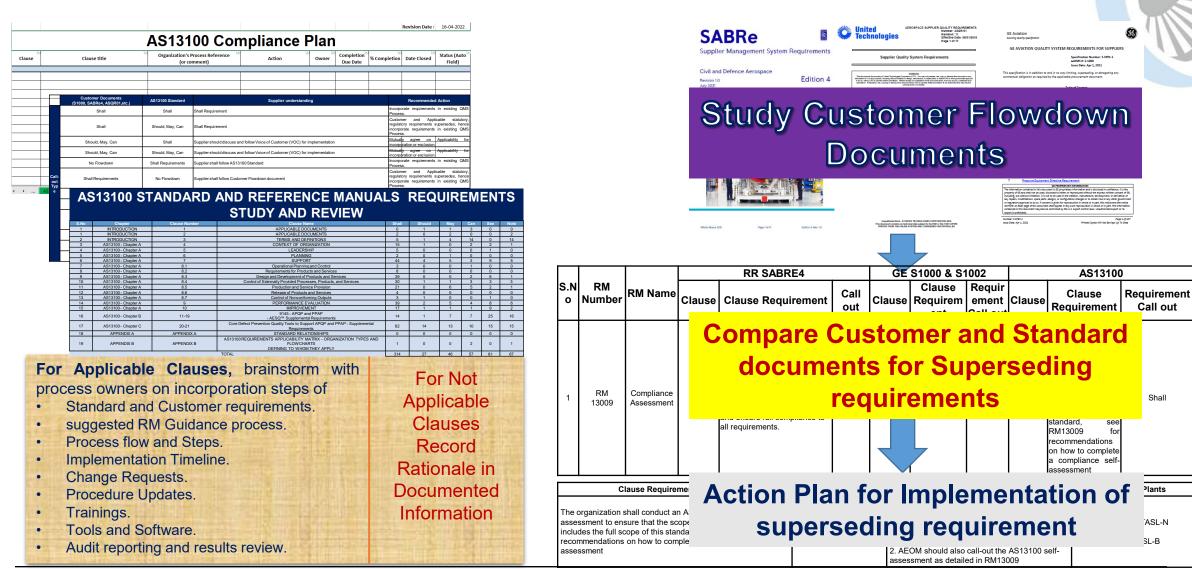
CPD Corporate Policy Directive
QM Quality Manual
OM Operating Manual
SOP Standard Operating Procedure
OI Operating Instruction
POI Project Operating Instruction
QAP Quality Assurance Plan
All Forms, Flowcharts, Annexes, etc.

TASL'S PROCESS CLASSIFICATION FRAMEWORK (PCF)

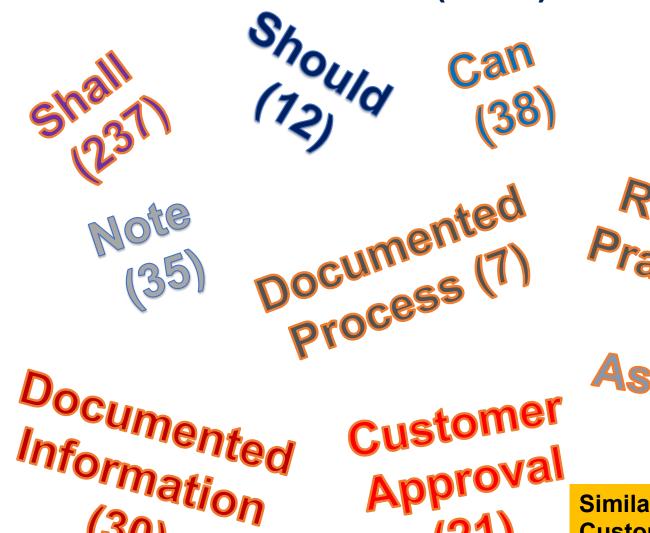
Update QMS
Documentation
for Customer Specific
and Standard
requirements.

- **QM** No Update
- **AEOM** Create
- QAP Update
- SOP Update
- POI Create
- Software Update
- **Templates** Create

AS13100 GAP-ANALYSIS APPROACH USING RM13009



AS13100 CHAPTER A (QMS) CALLOUTS



May Audit

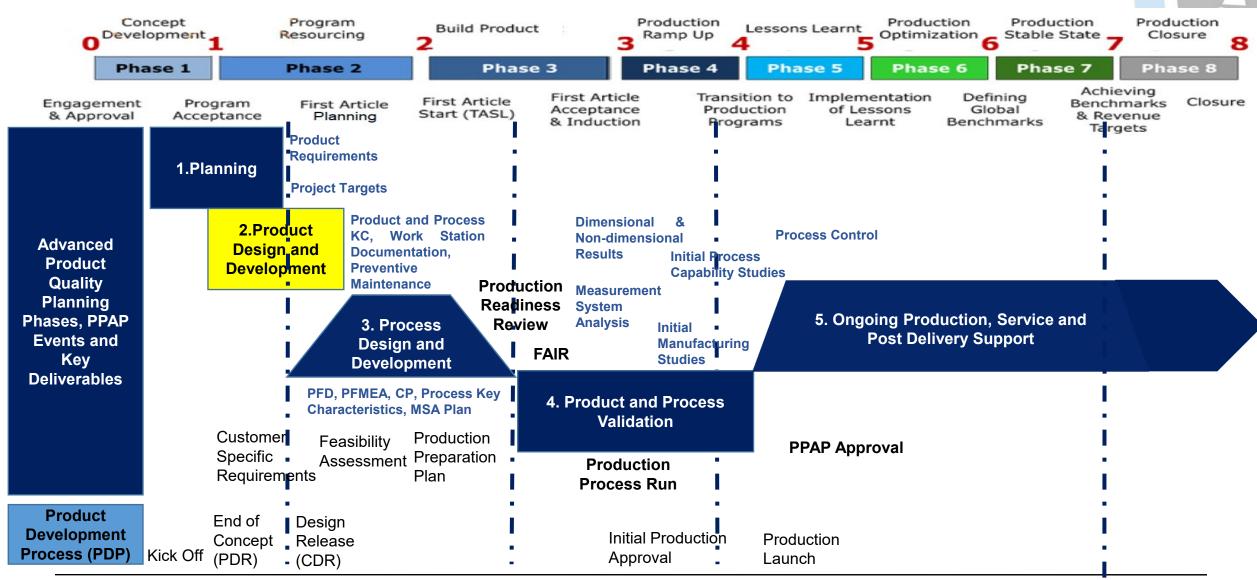
Similar analysis done for AS13100 Chapters B, C and Customer Specific Flowdown documents

AESQ – Aero Engine Supplier Quality Strategy Group

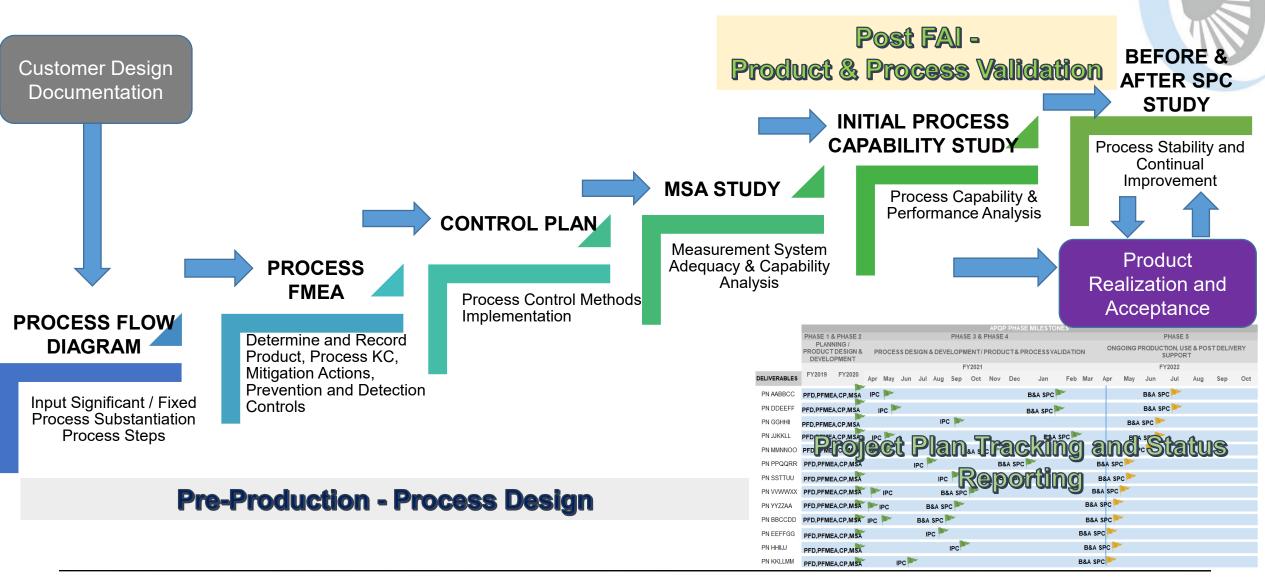
SUPERSEDING REQUIREMENTS UNDERSTANDING METHODOLOGY

	Customer Documents (S1000, SABRe4, ASQR01,etc.)	AS13100 Standard	Understanding	Recommended Actions		
	Shall	Shall	Shall Requirement	Incorporate requirements in existing QMS Process.		
	Shall	Should, May, Can	Shall Requirement	Customer and Applicable statutory, regulatory requirements supersedes, hence incorporate requirements in existing QMS Process.		
	Should, May, Can	Shall	Supplier should discuss and follow Voice of Customer (VOC) for implementation	Mutually agree on Applicability for incorporation or exclusion.		
	Should, May, Can	Should, May, Can	Supplier should discuss and follow Voice of Customer (VOC) for implementation	Mutually agree on Applicability for incorporation or exclusion.		
	No Flowdown	Shall Requirements	Supplier shall follow AS13100 Standard	Incorporate requirements in existing QMS Process.		
Call-out	Shall Requirements	No Flowdown	Supplier shall follow Customer Flowdown document	Customer and Applicable statutory, regulatory requirements supersedes, hence incorporate requirements in existing QMS Process.		
Type	Should, May, Can	No Flowdown	Supplier should follow Customer Flowdown document	Mutually agree on Applicability for incorporation or exclusion.		
	No Flowdown	Should, May, Can	Supplier should discuss and follow Voice of Customer (VOC) for implementation	Mutually agree on Applicability for incorporation or exclusion.		
	NOTE	No Flowdown	Supplier shall follow Customer Flowdown document	Customer and Applicable statutory, regulatory requirements supersedes, hence incorporate requirements in existing QMS Process.		
	No Flowdown	NOTE	Supplier shall follow AS13100 Standard	Incorporate requirements in existing QMS Process.		
	NOTE	NOTE	Supplier should discuss and follow Voice of Customer (VOC) for implementation	Mutually agree on Applicability for incorporation or exclusion.		
	See RM13 Documents	See RM13	Review the associated statement for determining the applicability	Review the associated statement for determining the applicability.		

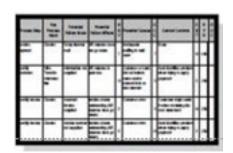
APPROACH ON INTEGRATION OF APQP AND PROGRAM GATES



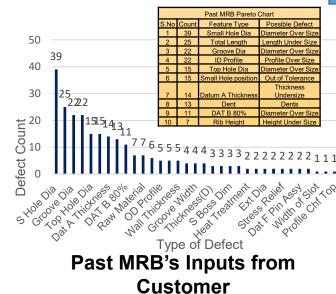
APPROACH ON INTEGRATION OF APQP CORE TOOLS



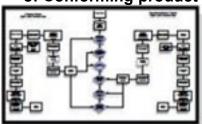
PROCESS FMEA AS PROACTIVE RISK ANALYSIS TOOL



DFMEA
Customer Inputs: Severity, Design
Failure Modes and Product KC's



Material Release to Shipment of Conforming product



Process Flow

Process Steps , Product KCs &CIs



GD&T SHEET CPD's and Product KC's (Critical, Major and CPD)

Process Risk Analysis (PRA) PFMEA Output

Part PFMEA

RPN – As per RM13004

Process KCs & Product KCs, Cls that require monitoring

Standardized Best practice



Baseline / Reference Process PFMEA

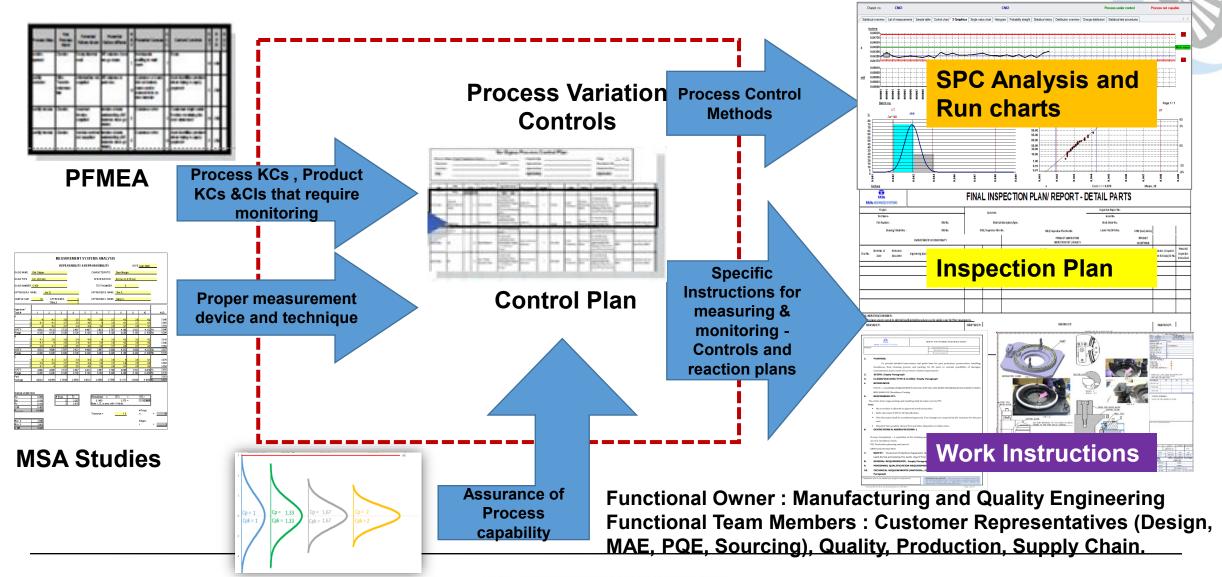
- PFMEA Action Plan with Resp. and Estimated Date of Completion and Revised RPN Number.
- Explore New Processes for Defect Prevention and Detection Controls



Control Plan

Functional Owner: Manufacturing Engineering
Functional Team Members: Customer Representatives (Design, MAE, PQE, Sourcing), Quality, Production, Supply Chain.

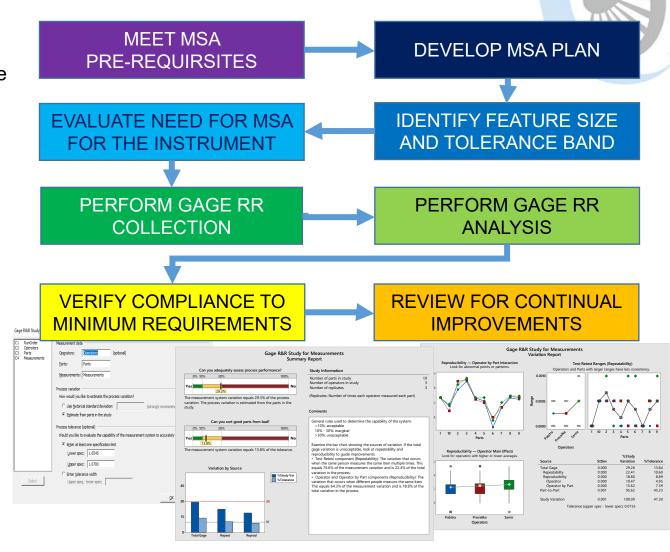
CONTROL PLAN AS PROCESS CONTROL TOOL



MSA STUDY FOR MEASUREMENT CAPABILITY CONTROL

- Template Development for MSA Plan and Gage RR
- Mutually Agreed Selection of Characteristics for MSA Study like
 - Product-Process KC's, Critical and Major Characteristics.
 - Characteristics with Past MRB and Tighter Tolerances.
- Selection of Instruments based on Feature Size, Tolerance, Feature Type and measurement system capability.
- MSA commonly Applied when
 - New measurement instruments used,
 - Change in Design tolerances implemented,
 - External Turnbacks/escapes occur, etc.
- Analyze Failure modes of Inspection process.
- Determine Need for Type 1 Gage study, when applicable.
- Collect Data from production parts for Gage RR analysis and Review for Improvements.

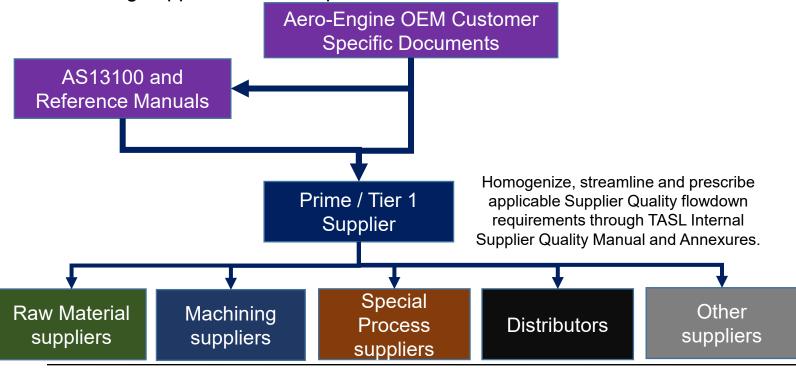
Measurement system variation	Status	
<10%	ACCEPTABLE	
10% - 30%	MARGINAL	
>30%	UNACCEPTABLE	



AS13100 DEPLOYMENT SUPPORT AT SUB-TIER SUPPLIERS

Supporting Activities:

- Standardize and simplify the supplier quality flowdown requirements.
- Trainings to Sub-tier Cross Functional Teams for deployment.
- Support suppliers to improve current QMS processes.
- Periodic reviews on supplier performance and improvements.
- Integrate supplier surveillance audits to check effectiveness of implementation.
- Rewarding suppliers with best performance.



Supplier categorization and AS13100
Applicability matrix mapping

Customer Specific and AS13100 supplier

quality requirements Flowdown

Conduct Trainings of Customer and Standard requirements

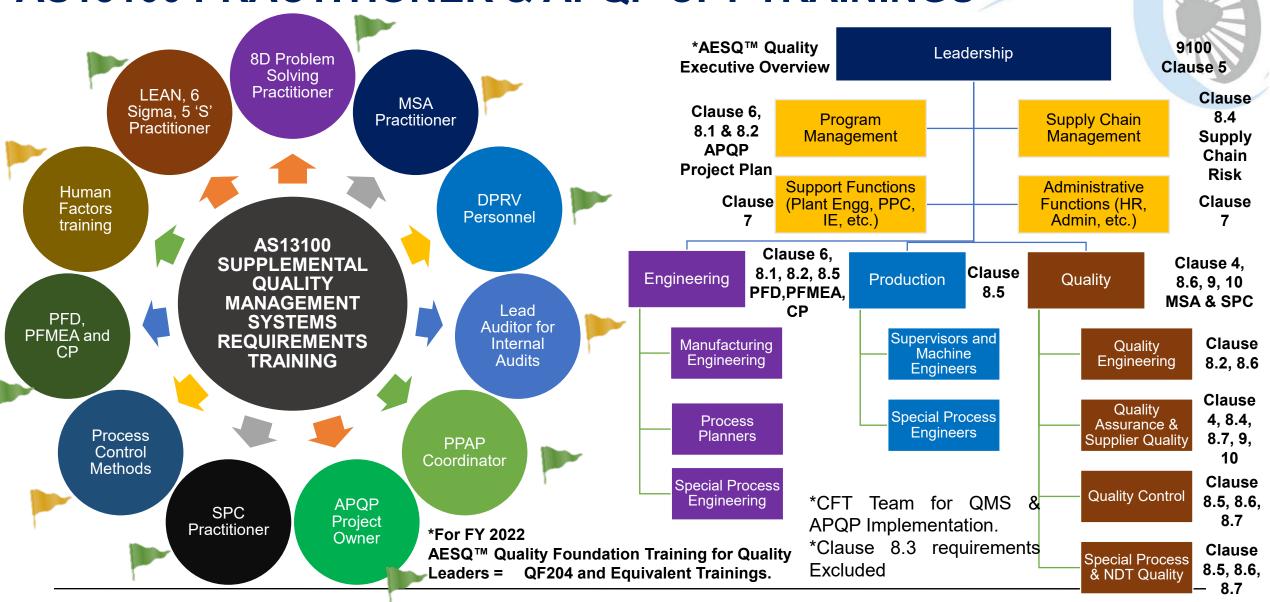
Identifying risks & challenges, proactively mitigate In process manufacturing defects

Mutually mitigate risks & challenges and explore opportunities and improvements

Support Deployment through sharing of Best practices

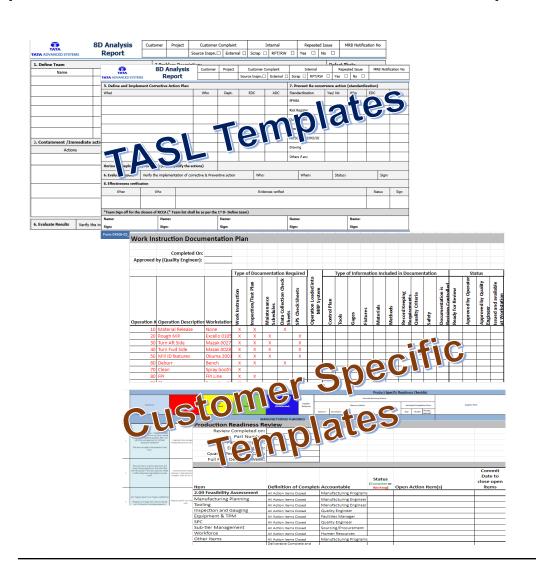
Periodic performance monitoring and surveillance Audits to check sustenance

AS13100 PRACTITIONER & APQP CFT TRAININGS



TOOLS FOR EFFECTIVE IMPLEMENTATION OF AS13100

(SOFTWARE TOOLS AND TEMPLATES)

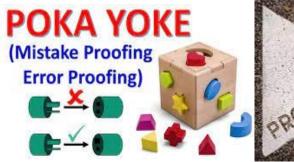




POTENTIAL BENEFITS OF IMPLEMENTING AS13100









Improved Internal and External communication

Increased Throughput and Productivity

Improved Knowledge management

Error proofing product and process designs

Proactive, Early Detection and mitigation of quality and design issues



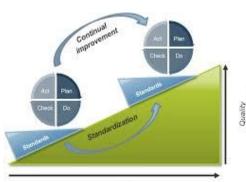
Adopt Industry Best Practices



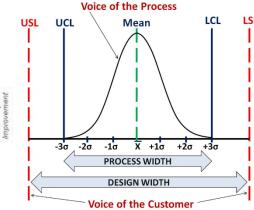
Aid to Meet Key Process Performance Indicators



Feedback based process Improvements



Promotes Continual Improvement



Evaluate and Improve process performance and capability

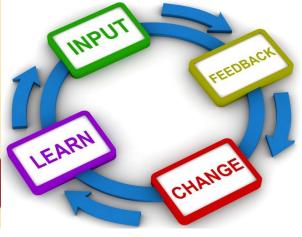
And Many More

AESQ - Aero Engine Supplier Quality Strategy Group

AS13100 TRANSITION BEST PRACTICES & LESSONS LEARNT



PEOPLE LEADERSHIP **PROCESS** STRATEGIC **MEASUREMENT**



Early Engagement of Leadership and Customers



Promotes CFT involvement for

Compliance and Improvements

Integration of APQP and **Program Management**



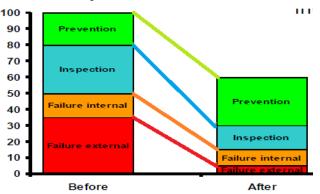
Standardized Baseline **Supplier Audit requirements**

Customer best practice deployment



Enhances capability to meet KPI's and Customer satisfaction

Focus on Process Improvement Initiatives

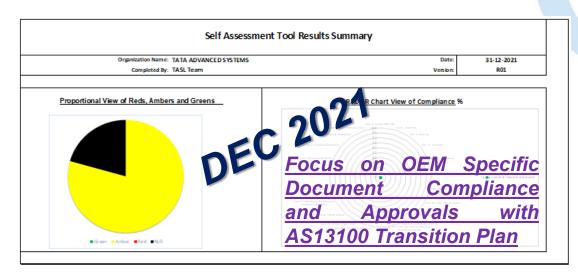


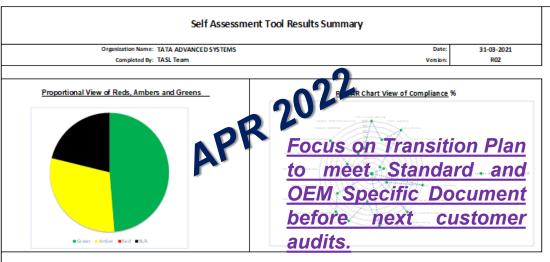
Defect Prevention with Rapid Industrialization

AESQ - Aero Engine Supplier Quality Strategy Group

TASL AS13100 TRANSITION PHASES AND FOCUS









AESQ HOW TO GET INVOLVED



JUN SAKAI CHIEF ENGINEER IHI CORPORATION

How to Get Involved - Overview

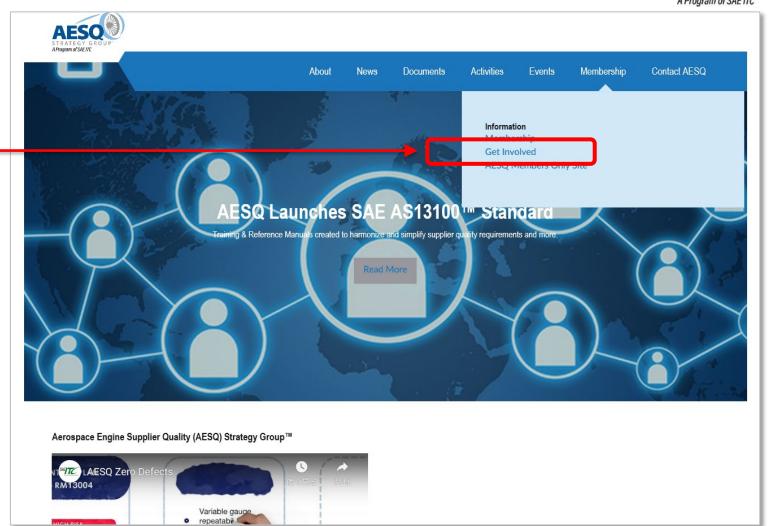




"Get Involved" with AESQ



- Go to AESQ Homepage https://aesq.sae-itc.com/
- Click "Get Involved"



"Get Involved" Options

AESQ STRATEGY GROUP A Program of SAEITC

- 1. Sign up to receive AESQ eNewsletter
- 2. Become an AESQ Member
- 3. Join the SAE G-22 Committee
- 4. Join a Community of Practice

Click on the appropriate link for additional information



AESQ Invites you to Get Involved

AESQ provides several opportunities to get involved, support, participate and remain aware of its activities, resources and communications.

Ways to Get Involved

- · Become an AESQ Member
- Join the SAE G-22 Committee
- Sign up to receive the AESO eNewsletter
- Join a Community of Practice
- Problem Solving Methods
- First Article Inspection (FAI)
- Defect Prevention Tools
- Design Work & Production Repair
- Quality Audit Methods
- Sub-Tier Management
- Measurement Systems Analysis (MSA)
- Human Factors
- DPRVAPOP & PPAP

























POLL QUESTION #3: Have you already joined LinkedIn for any of the Communities of Practice? (Yes/No)



- Join a Community of Practice
 - Problem Solving Methods
 - First Article Inspection (FAI)
 - Defect Prevention Tools
 - Design Work & Production Repair
 - Quality Audit Methods
 - Sub-Tier Management
 - Measurement Systems Analysis (MSA)
 - Human Factors
 - DPRV
 - APQP & PPAP

"Get Involved" – Join a Community of Practice

what do people think of this summary of biases? I like it, but is it

I was surprised to learn the number of biases I have.. useful to know



				,	
1	Community of Practice Problem Solving Methods		Members	LinkedIn Groups for each Comr	
п			172		
П	First Article Inspection (FAI)		132	open for anyone to	o join.
П	Defect Prevention Tools		240		メンバー: 50名
П	Design Work & Production Re	epair	97		+46
П	Quality Audit Methods		177	Community of Practice	つながりを招待
П	Sub-Tier Management		111	<i>→</i> ♣ …	すべて表示
П	Measurement Systems Analys	sis (MSA)	1 1 ()	SQ Human Factors (RM13010) nmunity of Practice	7**C4X/N
П	Human Factors		= 0	開グループ	このグループについて
П	DPRV		91		#AESQ encourages subject matter experts to engage with this Community of Practice to positively promote the use
П	APQP & PPA		191	グループで投稿を開始	of Reference Manual RM13010 to support deployment of Human Factors in line with the SAE AS13100 Standard a
١.		ALSQ Measuremen	nagem	写真 動画	すべて表示
		すべて表示・シ	すべ	क्षेत्रक क्षेत्रक	ラバ (衣水
ı		フォロー済みのハッシュタ		Emma Blackburn (She/Her) • 3次+ Matrix Safety and Compliance Ltd - Safety starts with 'me'. Facilitato…	管理者

翻訳を表示

翻訳を表示

Rolif Cornelio • 3次+

1週間前・編集済み・〇

these when making decisions

Head of Supply Chain Asia JPAC at Sanofi

その他を見る

Community of Practice is now

Becky Lemon 所有者

catherine CATARINA

Chef de département

バイリンガル人材募集

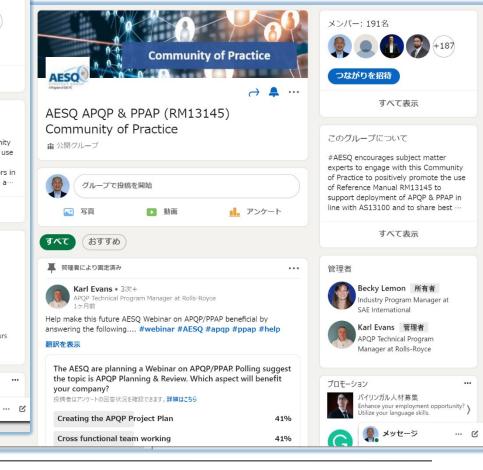
メッセージ

chez Safran

プロモーション

ndustry Program Manager at SAE International

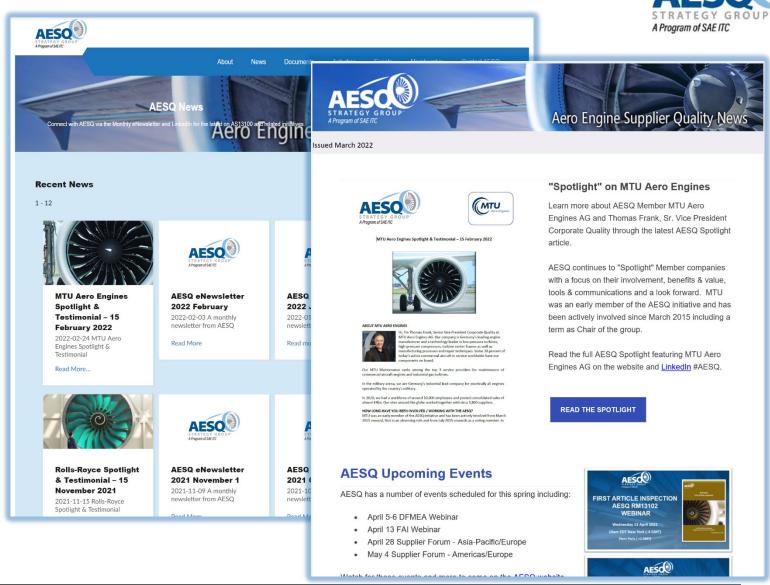
coordination qualité fournisseurs



"Get Involved" - Sign up to Receive AESQ's eNewsletter

AESQ STRATEGY GROUP A Program of SAE ITC

- Issued monthly
- Learn about AESQ's current activities
- Complete online form to begin receiving



"Get Involved" - Become an AESQ Member



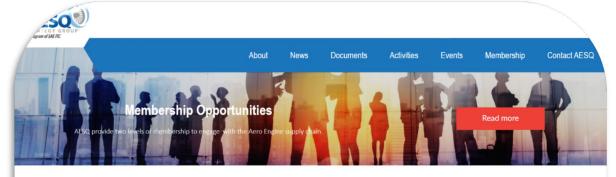
2 Membership Levels:

AESQ Strategy Group Member – specified in the AESQ Charter due to their critical support resulting in the establishment of the AESQ Strategy Group.

AESQ Member –

- Open to organizations engaged in the Aero Engine supply chain.
- Required to participate in the work of AESQ by providing resources to support AESQ working groups.
- Representatives shall be senior leaders from the organization or subject matter experts in a relevant area.

Complete Membership Application at bottom of page



Membership Overview

AESQ welcomes new members. AESQ membership is open to organizations that are engaged in the Aero Engine supply chain.

Membership Benefits & Levels

Membership Benefits

- Contribute to the work of the AESQ and support its working groups
- · Participate in Supplier Forums for dialog on industry optional approaches for implementation of quality requirements.
- · Gain visibility and recognition on AESQ's website
- · Have a voice in promoting the development of voluntary consensus standards addressing aero engine supplier quality concerns benefiting your company
- · Greater networking opportunities with other companies and business opportunities
- · Participate in Subject Matter Interest Groups
- · Join the Communities of Practice Conversations on LinkedIn

Membership Levels

- AESQ Strategy Group Member AESQ Strategy Group Members are specified in the AESQ Charter due to their critical support resulting in the establishment of the AESQ Strategy Group.
- AESQ Member AESQ Membership is open to organizations that are engaged in the Aero Engine supply chain. Member organizations are required to participate
 in the work of the AESQ by providing resources to support the AESQ working groups. Representatives from AESQ Member organizations shall be senior leaders
 from the organization or subject matter experts in a relevant area.

Annual Membership Dues

Applications for AESQ Membership shall be review by the AESQ Steering Group in accordance with the AESQ Charter. Once approved, continued membership is dependent upon active participation in the working groups and payment of membership dues.

- AESQ Strategy Group Membership \$8,000 per organization per annum
- AESQ Membership \$1,000 per organization per annum

Tembership Application

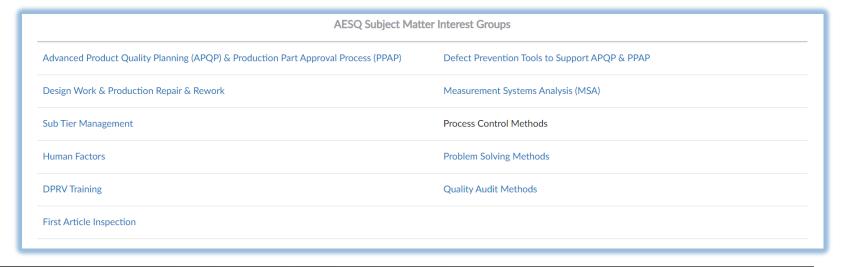
ions, please contact info@aesq.sae-itc.org.

"Get Involved" - Subject Matter Interest Groups



- Follow AESQ's Subject Matter Interest Groups
- Sign up for a Subject Matter Interest Group Webinar





"Get Involved" – Additional Options



- Attend AESQ Events (Supplier Forum, Webinar)
- Take a AS13100 Training Course
- Download Reference Manuals
- Watch the "Zero Defects" Video
- Listen to a Podcast



QUESTIONS?



JIM WILSON
SR MANAGER, SUPPLIER QUALITY & DEVELOPMENT
PRATT & WHITNEY CANADA

Question & Answer "Q&A" Ground Rules



We will now accept questions via the <u>Chat</u> function focused on but not limited to today's presentations including:

- AS13100 Standard
- AS13100 Training
- AESQ Reference Manuals
- Deployment and Transition

Please avoid questions regarding:

- Commercialism
- Pricing
- ITAR
- Export Control



Use the "Chat" Function to Ask a Question...







... or just make a comment



SUMMARY & CLOSE



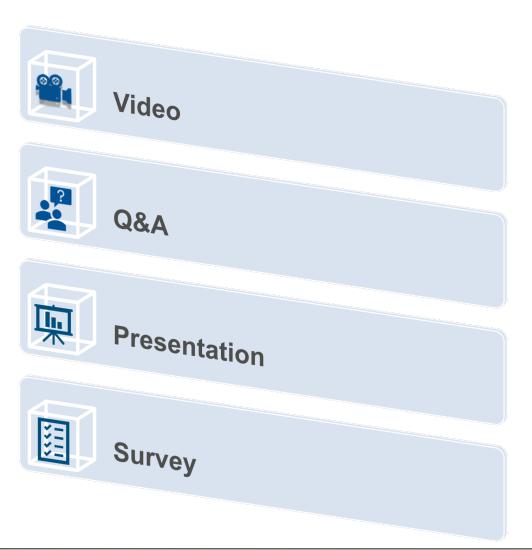
UZAM KHANSUPPLIER QUALITY EXECUTIVE ROLLS-ROYCE

Summary



All resources will be available on the AESQ website within a few days.

An email will be sent to all registrants with a link.



AESQ Thanks You for Attending!





Stay in Touch: aesq.sae-itc.com

