



# **AESQ Supplier Forum**

**26 October 2023 | Munich, Germany**

**Hosted by MTU Aero Engines**

# Welcome & Introductions

A world map is centered in the background, showing the continents of North America, South America, Europe, Africa, Asia, and Australia. The map is rendered in a light blue color against a background of white clouds.

**100+ Individuals Registered from 19 Countries**

# AESQ Supplier Forums

Typically held twice a year, rotating around North America, Europe and Asia

AESQ Supplier Forums provide an opportunity to:

- Provide updates on the work of the AESQ
- Share best practices
- Provide feedback to the AESQ
- Develop a network of practitioners and Subject Matter Experts



# AESQ Supplier Forums: Focus on AS13100 Deployment

**SAE INTERNATIONAL**

**AESQ STRATEGY GROUP**

## Introducing AS13100: AESQ Quality Management Requirements

THE NEW STANDARD CREATING A COMMON LANGUAGE FOR QUALITY THROUGHOUT THE AEROSPACE ENGINE SUPPLY CHAIN

**SAE AS13100 AESQ QUALITY MANAGEMENT SYSTEM REQUIREMENTS FOR AERO ENGINE DESIGN AND PRODUCTION ORGANIZATIONS**

This standard sets out to create a common set of supplemental requirements with common training and reference manuals to improve understanding, efficiency, and performance. While significantly simplifying the businesses of suppliers with multiple customers, the primary intent of this new standard is to improve overall product quality by focusing on the key systems and processes currently deterring consistent aerospace engine product quality.

These common supplemental requirements aim to raise the bar for anticipated performance in these key areas, and therefore detailed guidance is provided to ensure clarity of expectations.

To assure customer satisfaction, the aviation, space, and defense industry organizations have to produce and continually improve safe, reliable products that equal or exceed customer and regulatory authority requirements. The globalization of the industry and the resulting diversity of regional/national requirements and expectations have complicated this objective. End-product organizations face the challenge of assuring the quality of and integration of product purchased from suppliers throughout the world and at all levels within the supply chain. Industry suppliers face the challenge of delivering product to multiple customers having varying quality expectations and requirements.

Learn more: [www.sae.org/standards/content/AS13100/](http://www.sae.org/standards/content/AS13100/)

**TESTIMONIAL**

*"Although created by the Aero Engine Supplier Quality Group in conjunction with the SAE G-22 Aero Engine Supplier Quality Standards Committee, this standard and supporting materials will benefit any organisation, in any industry."*

**Dr. Ian Riggs**  
Global Quality Executive  
Rolls-Royce & AESQ Chair

**SAE AEROSPACE STANDARD**

**AS13100**

**AESQ Quality Management System Requirements for Aero Engine Design and Production Organizations**

Revision: 0001-01

Issue Date: 2021-03-01

Supersedes: AS13100-0001

**AESQ STRATEGY GROUP**

**RM13000**

**8D Problem Solving Method**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13002**

**Alternate Inspection Frequency Plans**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13003**

**Measurement Systems Analysis**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13004**

**Defect Prevention Quality Tools to Support APQP & PPAP**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13005**

**Quality Audit Requirements**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13006**

**Process Control Methods**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13007**

**Sub Tier Management**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13008**

**Design Work**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13009**

**Compliance Assessment**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13010**

**Human Factors**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13011**

**Rework and Production Repair of Non-Conforming Products**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13102**

**First Article Inspection**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

**AESQ STRATEGY GROUP**

**RM13145**

**Advanced Product Quality Planning (APQP) and Production Part Approval Process (PPAP) within Aerospace**

An AESQ Reference Manual Supporting SAE AS13100™ Standard

Issued March 1, 2021

# Housekeeping

---



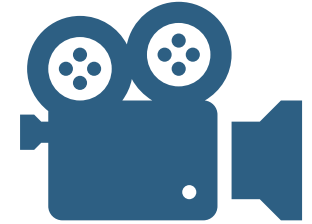
Be on time



Coffee & Lunch Breaks



Emergency Exit



Today's event is  
being recorded  
and will be  
available on the  
AESQ website for  
viewing



Toilets



Silence Cell Phones



No Smoking

Except in designated areas  
outside

# Agenda

Topic	Presenter
Welcome & Introductions	<b>Lisa Claveloux</b> , Sr. Director, Quality, Pratt & Whitney <b>Markus Braig</b> , Director Quality Supply Chain and MRO, MTU Aero Engines
Keynote Address	<b>Dr. Silke Maurer</b> , Member of the Executive Board, Chief Operating Officer, MTU Aero Engines
AESQ Overview, Vision & Objectives	<b>Denis Pottier</b> , Head of the Purchasing Quality Assurance, Safran Aircraft Engines
AS13100 Overview	<b>Helen Djäknegren</b> , Director Supplier Quality & Development, GKN Aerospace
Deployment Update	<b>Uzam Khan</b> , Supplier Quality Executive, Civil Aerospace Operations, Rolls-Royce <b>Jim Wilson</b> , Sr. Manager, Supplier Quality, & Development, Pratt & Whitney Canada

# Agenda

Topic	Presenter
- BREAK -	
Best Practices for Human Factors	<b>Steve Roebuck</b> , Head of Certification, Rolls-Royce
Supplier Success Story with Aubert & Duval	<b>Pierre Castagnos</b> , Directeur Qualité Progrès et Client / Progress and Customer Quality Director, Aubert & Duval <b>Gilles Bresson</b> , Responsable Compliance Système Qualité, Surveillance et Prévention / Quality System Compliance Manager, Aubert & Duval

# Agenda

Topic	Presenter
Subject Matter Interest Group (SMIG) Breakout Sessions	<ol style="list-style-type: none"><li>1. <b>Problem Solving</b> (RM13000) – Jun Sakai, IHI</li><li>2. <b>Alternative Inspection</b> (RM13002) and <b>MSA</b> (RM13003) and <b>Process Control</b> (RM13006) – Marnie Ham, GE</li><li>3. <b>Defect Prevention</b> (RM13004) – Ebru Cetin, MTU</li><li>4. <b>Compliance Assessment</b> (RM13009) and <b>Quality Audit Methods</b> (RM13005) – Jim Wilson, Pratt &amp; Whitney</li><li>5. <b>Sub-Tier Management</b> – Helen Djäknegren, GKN</li><li>6. <b>Human Factors</b> (RM13010) – Beata Tarczon, MTU</li><li>7. <b>FAI</b> (RM13102) – Klaus Dietershagen, MTU</li><li>8. <b>Training</b> – Earl Capozzi, Pratt &amp; Whitney</li></ol>
<b>GROUP PHOTO &amp; LUNCH</b>	



# Agenda

Topic	Presenter
Keynotes	<b>Thomas Frank</b> , SVP Corporate Quality, MTU Aero Engines & <b>Alfred Höpp</b> , Director Supplier Management Forgings and Technology, MTU Aero Engines
Training Overview	<b>Earl Capozzi</b> , Associate Director, Discipline Chief, Quality & Process Engineering/Supplier Quality, Pratt & Whitney
Breakout – Zero Defects Game	<b>Uzam Khan</b> , Supplier Quality Executive, Civil Aerospace Operations, Rolls-Royce
<b>- BREAK -</b>	

# Agenda

Topic	Presenter
AS13100 FAQ Panel	<p><b>MODERATORS:</b></p> <p><b>Barrie Hicklin</b>, Sr. Director, Quality Systems &amp; Regulatory Compliance, Honeywell Aerospace</p> <p><b>Markus Braig</b>, Director Quality Supply Chain and MRO, MTU Aero Engines</p> <p><b>PANELISTS:</b></p> <p><b>Barbara Negroe</b>, Executive Sourcing Quality Leader, GE Aerospace</p> <p><b>Earl Capozzi</b>, Associate Director, Discipline Chief, Quality &amp; Process Engineering/Supplier Quality, Pratt &amp; Whitney</p> <p><b>Florence Augeard</b>, Supplier Quality Assurance Manager, Safran Aircraft Engines</p> <p><b>Marnie Ham</b>, Consulting Engineer, GE Aerospace</p>
AESQ How to Get Involved	<b>Jun Sakai</b> , Chief Engineer, IHI Corporation
Summary & Close	<b>Lisa Claveloux</b> , Sr. Director, Quality, Pratt & Whitney

# MTU Welcome



**MARKUS BRAIG**

DIRECTOR QUALITY SUPPLY CHAIN AND MRO  
MTU AERO ENGINES

## How to answer Slido Live Polling questions:

### Cell Phones:

1. Scan the QR Code
2. Enter the Passcode 122xsj

### Laptop:

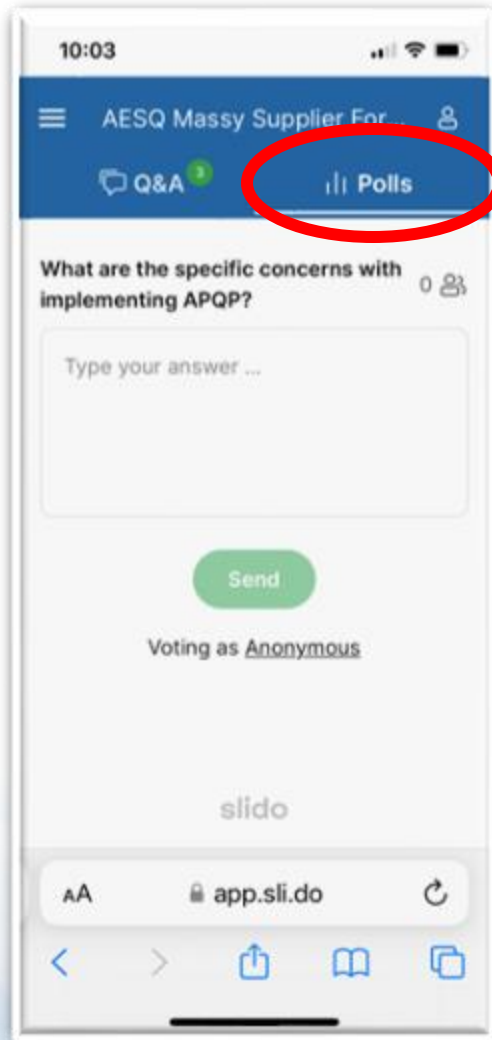
1. Go to [slido.com](https://slido.com)
2. Enter #3593 254

Join at  
**slido.com**  
**#3593 254**

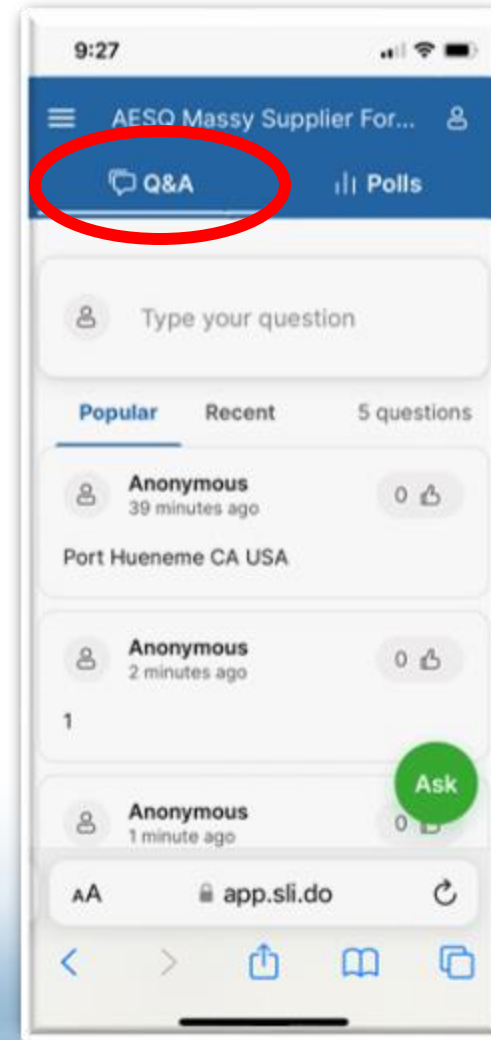
 Passcode: 122xsj



# How to Use Slido Live Polling App?



**Answer Live Poll Questions**



**Add Your Own Questions**

**“Like”  Questions**

slido



**What is the name of the city where you live?**

ⓘ Start presenting to display the poll results on this slide.

slido



**Have you attended previous AESQ Supplier Forums?**

① Start presenting to display the poll results on this slide.

# slido



## What function are you in?

ⓘ Start presenting to display the poll results on this slide.

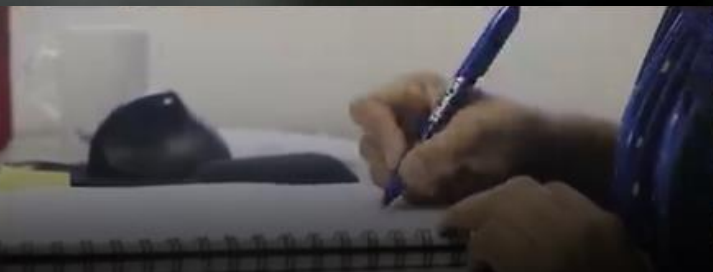




**Dr. Silke Maurer**  
COO | MTU Aero Engines



**# PASSION FOR  
# QUALITY**  
→ **IT STARTS WITH US!**



# Aerospace Engine Supplier Quality Group (AESQ) Overview



**DENIS POTTIER**

HEAD OF THE PURCHASING QUALITY ASSURANCE  
SAFRAN

# AS13100 OVERVIEW

WHAT PROMPTED AESQ TO FORM? – VIEW FROM 2013



Unprecedented production ramp ahead

---



Expanding global supplier footprint and increasing supplier engine content

---



Common supply base, multiple OEM customers

---



Customers required engine OEM's to improve management of supply base

---

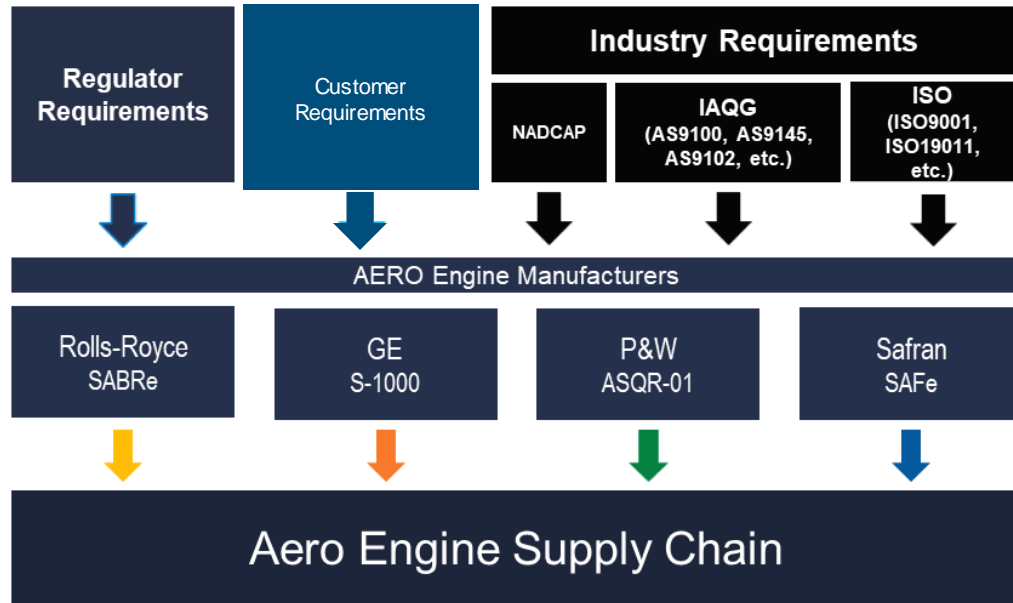


Aerospace Engine Supplier Quality [AESQ] group formed to supplement AS9100, and later AS9145, for critical safety nature of engines

# AS13100 OVERVIEW

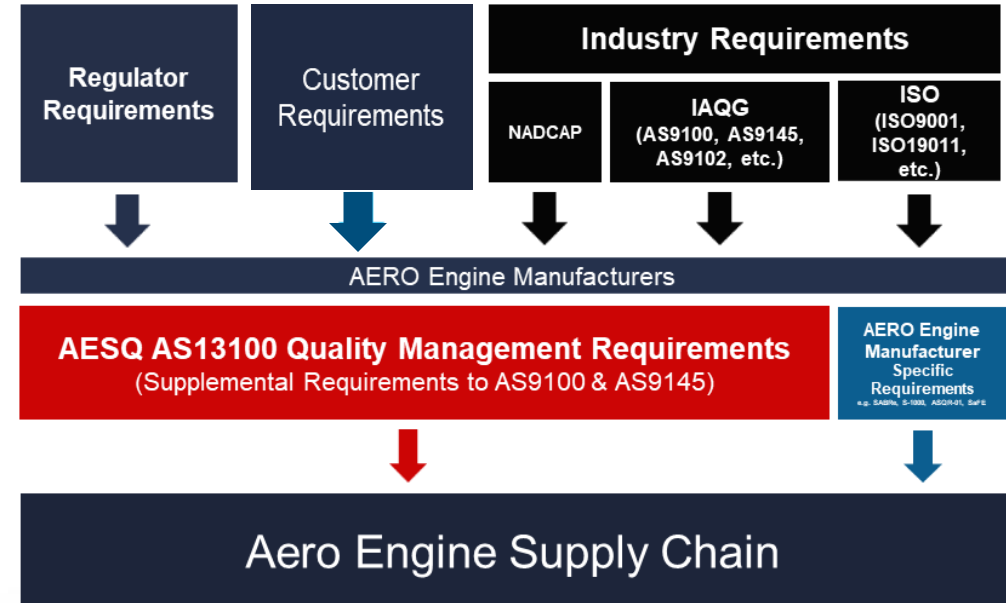
## AERO ENGINE REQUIREMENTS FLOWDOWN

### 2013



- Differing supplemental requirements to AS9100 [Regulatory, Customer, business] and guidance albeit with largely the same intent

### 2023



- Creates a common set of supplemental requirements
- Simplifies the compliance for suppliers with multiple customers
- Common reference materials to support understanding, efficiency, and effective deployment of foundational quality tools

# AESQ Overview

AEROSPACE ENGINE SUPPLIER QUALITY GROUP

## Vision

To enable and accelerate the achievement of Zero Defects and a quality first culture across the global aero engine supply chain.

So that:

- Safety is assured
- Disruption is reduced
- Cost of Poor Quality is eliminated

Thru:

- Collaboration and shared learning
- Development of capability and expertise
- Implementation of simplified and common standards

# AS13100 OVERVIEW

## WHY IS AS13100 IMPORTANT

- All engine manufacturers are driving process control through APQP (Advanced Product Quality Planning)
- Despite the same foundational requirements, each were following different terminology, processes and tools
- Needed simpler and more consistent guidance for the supply base
- Asked for a forum to share best practices from across industry
- Needed to challenge current acceptance thresholds- raising the bar of performance for the whole industry, ex. product safety
- Essential to accelerate supplier capability through common development & training



**Improving Safety & Quality Remained a Key Challenge**

# AESQ Consortium Company Members

## AESQ Steering Group Members



GE Aerospace



## AESQ Contributing Members

Cincinnati Thermal Spray  
Collins Aerospace  
Consolidated Precision Products  
ITP Aero

Parker Meggitt  
Rolled Alloys  
Solar Atmospheres  
Woodward



# AESQ Steering Group Members



Barbara Negroe  
Executive Sourcing Quality Leader  
**GE Aerospace**



Lisa Claveloux  
Sr. Director Quality  
**Pratt & Whitney**



Helen Djäknegren  
Director Supplier Quality  
& Development  
**GKN Aerospace**



Uzam Khan  
Supplier Quality Executive  
**Rolls-Royce**



Denis Pottier  
Head of Purchasing Quality  
Assurance Department  
**Safran Aircraft Engines**



Jun Sakai  
Chief Engineer  
**IHI Corporation**



Barrie Hicklin  
Sr. Director, Quality Systems  
& Regulatory Compliance  
**Honeywell**



Markus Braig  
Director Quality Supply Chain  
and MRO  
**MTU Aero Engines**

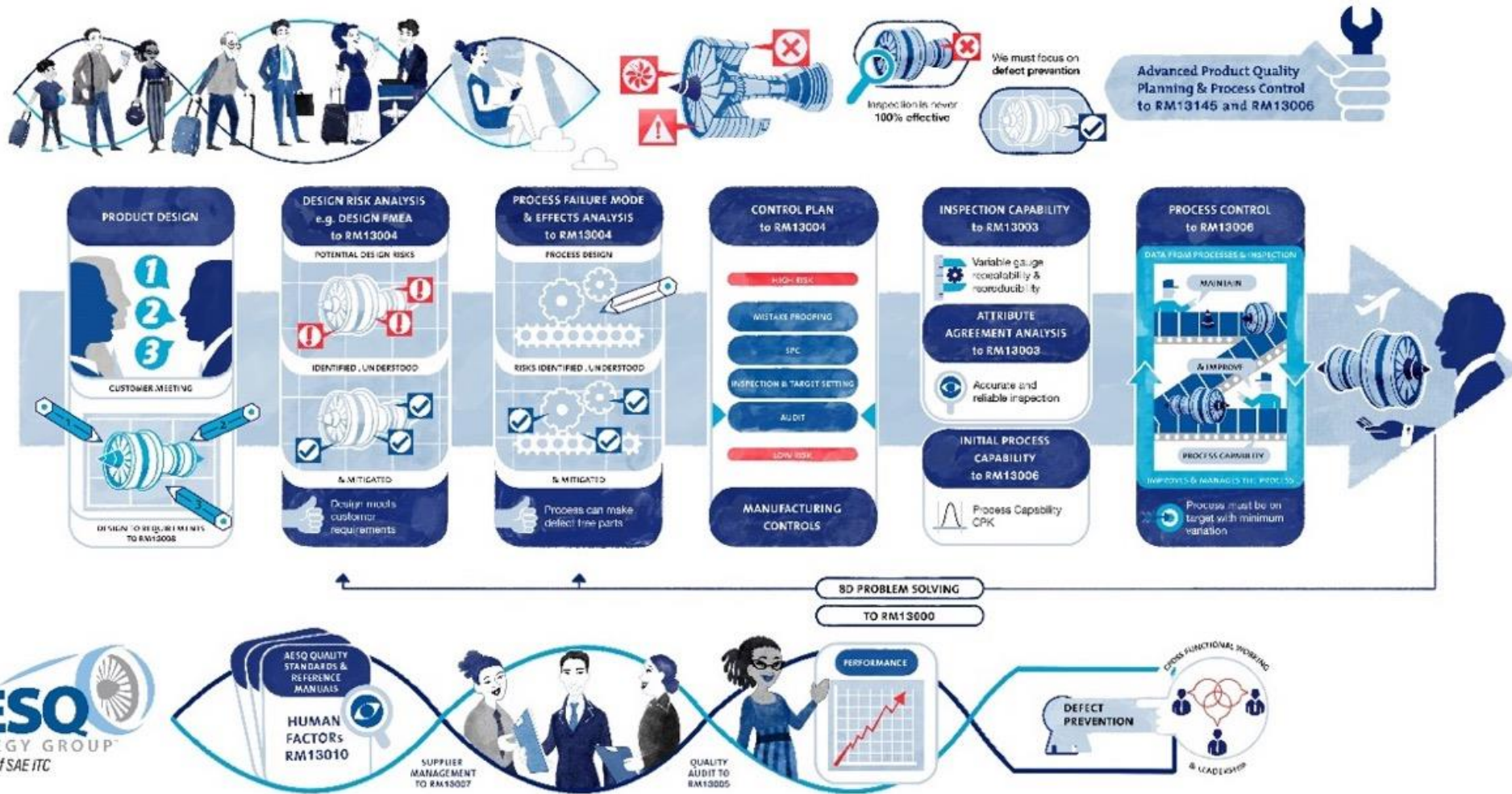


James Clifton  
Global Quality Director  
**Precision Castparts Corp.**



Osa Omoruyi  
VP Quality  
**Howmet Engine Systems**

# Defect Prevention Key Quality Tools for Zero Defects



**Defect Prevention Tools Must Work as a System**

# AS13100 Overview Structure & Key Highlights



**HELEN DJÄKNEGREN**

DIRECTOR, SUPPLIER QUALITY & DEVELOPMENT  
GKN AEROSPACE

# AS13100 Creation Process



OEM Unique Requirements

Engine Maker Supplier Requirements pre AS13100 introduction

Harmonized Requirements



Future Engine Maker Supplier Requirements

Overall Number of Requirements reduced by >50%

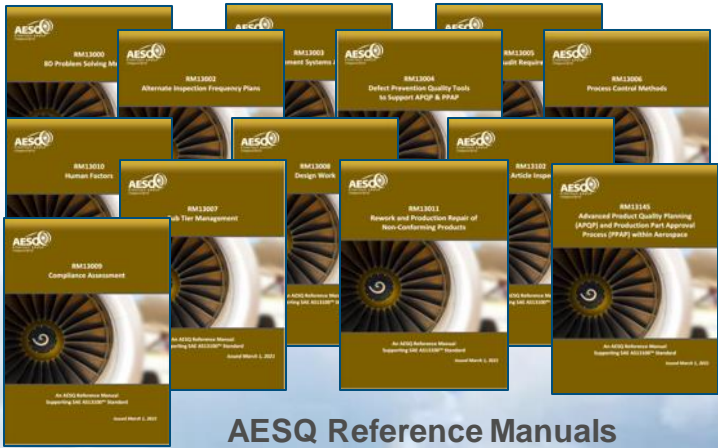
Starting Point September 2018



Requirements

Existing & WIP AESQ Standards

Supporting Guidance & Best Practice Material



AESQ Reference Manuals

# AS13100 Structure

AS13100 Requirements	Chapter A ISO9001/AS9100 Rev D Supplemental Requirements										Chapter B APQP & PPAP AS9145 Supplemental Requirements						Chapter C Defect Prevention Quality Tools to Support APQP & PPAP							
Clause Number	1	2	3	4	5	6	7	8	9	10	1	2	3	4	5	6	DFMEA	Product KCs	Process Flow Diag.	PFMEA	Process KCs	Control Plan	MSA	Process Capability

## Example Extract

9.3 Management Review

9.3.1 General Reference 9100D:09/2016 requirements.

9.3.2 Reference 9100D:09/2016 requirements.

9.3.2.1 Management Review Inputs - **Supplemental Requirements**

Management Reviews shall be conducted at least annually and consider the following performance topics:

- Cost of Poor Quality (COPQ).
- Manufacturing / Assembly Right First Time / First Pass Yield.
- Customer scorecards (where available).
- Human Factors reporting.

# AS13100 Customer Specific Requirements



**Customer Specific requirements** are designed to include requirements that could not be harmonized within AS13100.

These documents shall:

- Require Compliance to AS13100
- Signpost to Customer Specific Documents (where required)
- Definition of customer specific acceptance thresholds called out in AS13100 e.g., Cpk, GR&R scope, etc.
- Additional Customer Specific requirements not defined within AS13100
- Define company specific key roles and accountabilities for approvals
- Includes specific IT interface requirements

# AS13100 Requirement Highlights

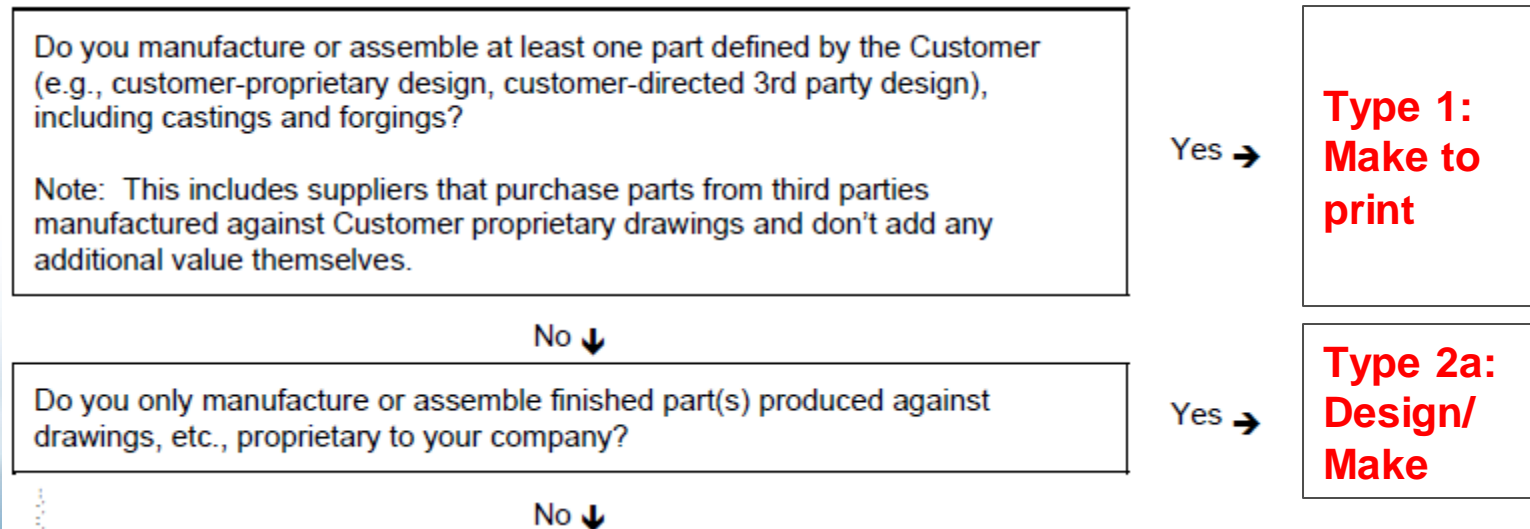
What requirements in AS13100 **Chapter A** apply to my organization ?



## Identify your organization type

Guidance in AS13100

Appendix B

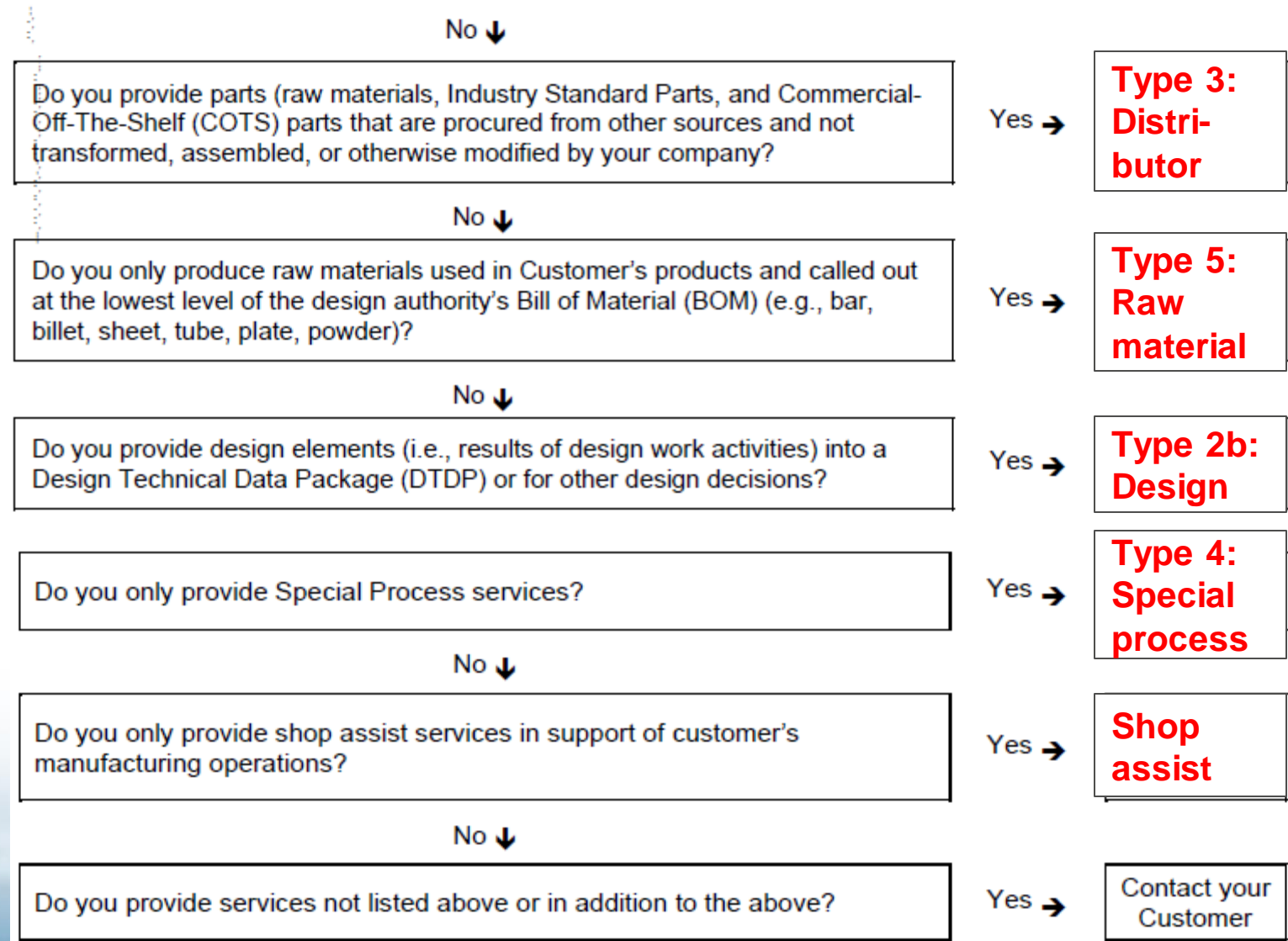


Continued on next slide

# AS13100 Requirement Highlights

Identify your organization type – cont.

Ensure that you agree the type with your customer





# AS13100 Requirement Highlights

AS13100 PARAGRAPH REFERENCE	ORGANIZATION TYPE					
	TYPE 1: MAKE TO PRINT	TYPE 2A: DESIGN AND MANUFACTURE	TYPE 2B: DESIGN ONLY	TYPE 3: DISTRIBUTOR	TYPE 4: SPECIAL PROCESS	TYPE 5: RAW MATERIAL
4.3.1	X	X	X	X	X	X
4.3.2	X	X	X			
4.3.3	X	X	X	X	X	X
4.3.4	X	X	X	X	X	X
4.3.5	X	X	X	X	X	X
4.4.3	X	X	X	X	X	X
5.1.1.1	X	X	X	X	X	X
5.2.1.1	X	X	X	X	X	X
5.3.1	X	X	X	X	X	X
6.1.3	X	X	X	X	X	X
7.1.3.1	X	X	X	X	X	X
7.1.5.1.1	X	X			X	
7.1.5.1.2	X	X			X	
7.1.5.1.3	X	X			X	

**Identify your applicable AS13100  
Chapter A paragraphs in Table 1**

**Deploy the requirements**

**Table 1** provides a guide to the applicability of AS13100 Sections to Organization scope.

slido



**Which organization type best describes your organization?**

① Start presenting to display the poll results on this slide.

# AS13100 Benefits

- 1. Single AESQ Standard aligned to AS9100 / ISO9001**
  - Less Requirements for the Supplier (>50% less)
  - Lower cost (suppliers do not need to buy multiple standards)
- 2. Supported by Free Issue Reference Manual Guides**
- 3. Will minimise the content of OEM Supplier Requirement Standards (SABRe, S-1000, ASQR-01 and SAFe)**
- 4. Creates a common language for Quality, OEMs have adopted standard approaches within their own operations.**
- 5. Aligns to relevant existing industry standards (ISO, AS9xxx, Nadcap, etc)**
- 6. Supported by global approved training resources**
- 7. Enables the AESQ OEMs to provide a harmonised approach to Supplier Development**
- 8. Supplier Compliance continues to be assessed through Customer Audit**
- 9. Allows AESQ to focus on Supply Chain Capability Development**

# AS13100 Requirement Highlights



**The current AS13xxx series of standards have been integrated into AS13100;**

- AS13000 Problem Solving using 8D
- AS13002 Alternative Inspection Plans
- AS13003 MSA
- AS13004 Process FMEA and Control Plans
- AS13006 Process Control

Free issue Reference Material is available to support the deployment of AS13100.

AS13001 DPRV Training will remain unchanged.

AS13100 organizes its additional requirements aligned to AS9100 and AS9145 standard structures.

It also includes requirements to other AS series standards including;

- AS9102 First Article Inspection
- AS9146 FOD
- AS9115 Deliverable Software
- AS9116 Design Change Process
- AS9117 DPRV
- AS5553 Counterfeit Parts (EEE)
- AS6174 Counterfeit Parts



Recognizes NADCAP certification for special processes for both internal and external operations.

(Section 4.3.3)

# AS13100 Requirement Highlights



Organization's are required to include **Human Factors** within the scope of their QMS

(Section 4.4.3, 5.1.1.1, 5.2.1.1 and 7.3.1)



The organization shall conduct a **Compliance Assessment** of their QMS to ensure that it captures all of the requirements of AS13100.

Any gaps must be agreed with the individual customer.

(Section 4.3.5)



An agreed set of **Certification Requirements**, matched to the scope of the supplier's activities is defined

(Section 4.3.3)

# AS13100 Requirement Highlights

AS13100 requires four **Audit Types** to be conducted;

- 1) Quality Management System Audits
- 2) Production Process Audits
- 3) Product Audits
- 4) Special Process Audits

(Section 9.2.3)



**Auditor Competence Requirements** defined for;

- Qualifications
- Education
- Experience
- Ongoing professional development

(Section 7.2.2)



Quality Leaders are required to attend the AESQ **Quality Foundation Training Class**. Also recommended for other key personnel

(Section 7.2.4)



Organizations are required to provide **On the Job Training** that includes customer requirements, regulatory requirements, etc.

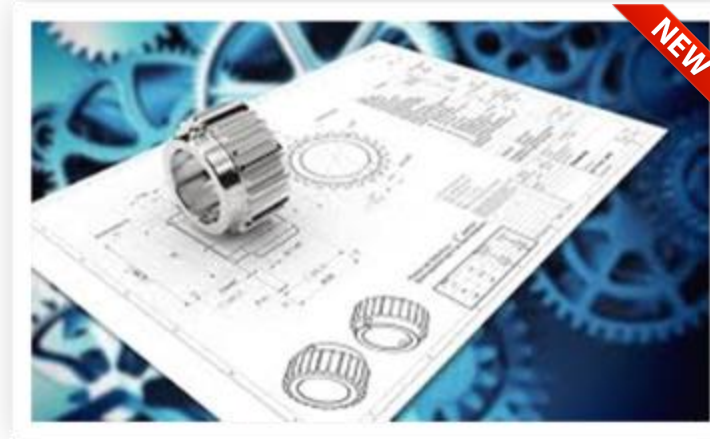
(Section 7.2.1)

# AS13100 Requirement Highlights



Common **Record Retention** policy for OEMs

(Section 7.5.3.5)



Requirements for **Design & Development** defined including the use of **DFMEA** for Design Risk Analysis

(Section 8.3)



AS13100 defines the requirements for **Supplier Evaluation, Selection, Control and Performance Monitoring**.

(Section 8.4.1)



Compliance to **AS9146 FOD Prevention** is required in Design Requirements (8.3.3.3), Production Control (8.5.4.1) and Supplier Control (8.4.2.1)



# AS13100 Requirement Highlights



Specifies the use of **AS5553** Counterfeit Electrical, Electronic and Electromechanical Parts and **AS6174** for Counterfeit Material.  
(Section 8.1.4.1 & 8.4.2.1)



The organization shall ensure that it uses the customer created scorecard to prioritize improvement actions.  
The organization must strive for **100% Quality & Delivery performance.**

(Section 9.1.2.1)



The organization shall verify that the correct metallic raw material is used e.g. through the use of **handheld spectrometry.**

(Section 8.5.1.4.1)



Defines the use of **8D Problem Solving** for key issues.

Additional guidance on Problem Solving when 8D's are not required to be included in the Reference Manual RM13000.

(Section 10.2.3)



# AS13100 Requirement Highlights: Chapter B APQP & PPAP

## AS9145 APQP & PPAP required to manage;

- New Product Introduction
- Product & Design Changes
- Source Changes

## Additional Quality Tools identified that are not in AS9145 APQP / PPAP

1. Pre-launch Control Plan
2. Supply Chain Risk Management Process

**SAE INTERNATIONAL**

**AEROSPACE STANDARD**

**AS9145™**

Issued 2016-11

Technically equivalent writings published in IAQG sectors.

**Aerospace Series – Requirements for Advanced Product Quality Planning and Production Part Approval Process**

**RATIONALE**

This standard was created to define the aviation, space, and defense process requirements for Advanced Product Quality Planning (APQP) and Production Part Approval Process (PPAP). The APQP aspects of this standard define a methodology for ensuring that the product development processes deployed throughout the aviation, space, and defense industries are fully integrated phased processes that extend from concept and design through manufacturing process planning and execution, and on into product use, service, and customer feedback. The PPAP is an output of APQP confirming that the production process has demonstrated the potential to produce products that consistently fulfill all requirements at the customer demand rate.

**FOREWORD**

To assure customer satisfaction, the aviation, space, and defense industry organizations must produce and continually improve safe, reliable products that equal or exceed customer and regulatory authority requirements. The globalization of the industry and the resulting diversity of regional/national requirements and expectations have complicated this objective. End-product organizations face the challenge of assuring the quality of and integration of product purchased from suppliers throughout the world and at all levels within the supply chain. Industry suppliers face the challenge of delivering product to multiple customers having varying quality expectations and requirements.

The aviation, space, and defense industry established the International Aerospace Quality Group (IAQG) for the purpose of achieving significant improvements in quality, delivery, safety, and reductions in cost, throughout the value stream. This organization includes representation from companies in the Americas, Asia/Pacific, and Europe.

This document standardizes the requirements for the Product Development Process (PDP) through the use of APQP and PPAP methodologies. The establishment of common requirements, for use at all levels of the supply chain, should result in the elimination or reduction of organization unique requirements, and the resulting variation inherent in the multiple expectations.

SAE Technical Standards Board Rules provide that: "This report is published by SAE to advance the state of technical and engineering sciences. The use of this report is entirely voluntary, and its applicability and suitability for any particular use, including any patent infringement arising therefrom, is the sole responsibility of the user." SAE reserves each technical report at least every five years at which time it may be revised, reaffirmed, stabilized, or cancelled. SAE invites your written comments and suggestions.

Copyright © 2016 SAE International  
All rights reserved. No part of this publication may be reproduced, stored in a retrieval system or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of SAE.

**TO PLACE A DOCUMENT ORDER:** Tel: 877-686-7323 (toll free USA and Canada) Fax: 724-776-4799 (outside USA)  
Tel: +1 724-776-4799 (outside USA) Fax: 724-776-0790  
Email: CustomerService@sae.org  
http://www.sae.org

**SAE values your input. To provide feedback on this Technical Report, please visit:**  
<http://standards.sae.org/AS9145>

## Additional Quality Tools identified that are not in AS9145 PPAP

1. DFMEA defined as the Design Risk Analysis tool
2. Defines AESQ Guidance Documents for PPAP elements
3. Initial manufacturing Performance Studies
4. Dimensional / non-Dimensional Results

## Defines Submission Requirements for PPAP based on Supplier Performance;

1. Submit Warrant only to customer, Retain evidence at Supplier
2. Submit PPAP evidence to customer and Retain all documents
3. Witness at Supplier

# AS13100 Supporting Reference Manuals



AS13100 Standard defines mandated requirements. The Standard is supported by free issue Reference Manuals from the AESQ Website:

→ <https://aesq.sae-itc.com/supplemental-material>



Reference Manuals provide industry best practice guidance and case study material on how to deploy quality tools effectively.

Reference Manuals are maintained and updated by the **AESQ Subject Matter Interest Groups** and may be updated at any time when new or revised information becomes available

# AESQ is Working on AS13100 Revision A

- The AS13100 writing team is currently working on an update of the standard based on user input.
- Target date for publication is year end 2023
- Updates include:
  - Clarifications
  - Grammar & Spelling
  - Suggested Improvements



# Deployment Status



**UZAM KHAN**  
SUPPLIER QUALITY EXECUTIVE  
ROLLS-ROYCE



**JIM WILSON**  
SR. MANAGER, SUPPLIER QUALITY & DEVELOPMENT  
PRATT & WHITNEY CANADA

# The Deployment Team

**To enable the effective and consistent deployment of the AS13100 Standard**

## Deployment Status and Support

- Surveys
- Insight, Opportunities
- Supplier Support
- Deployment Webpages

## Deployment Strategies

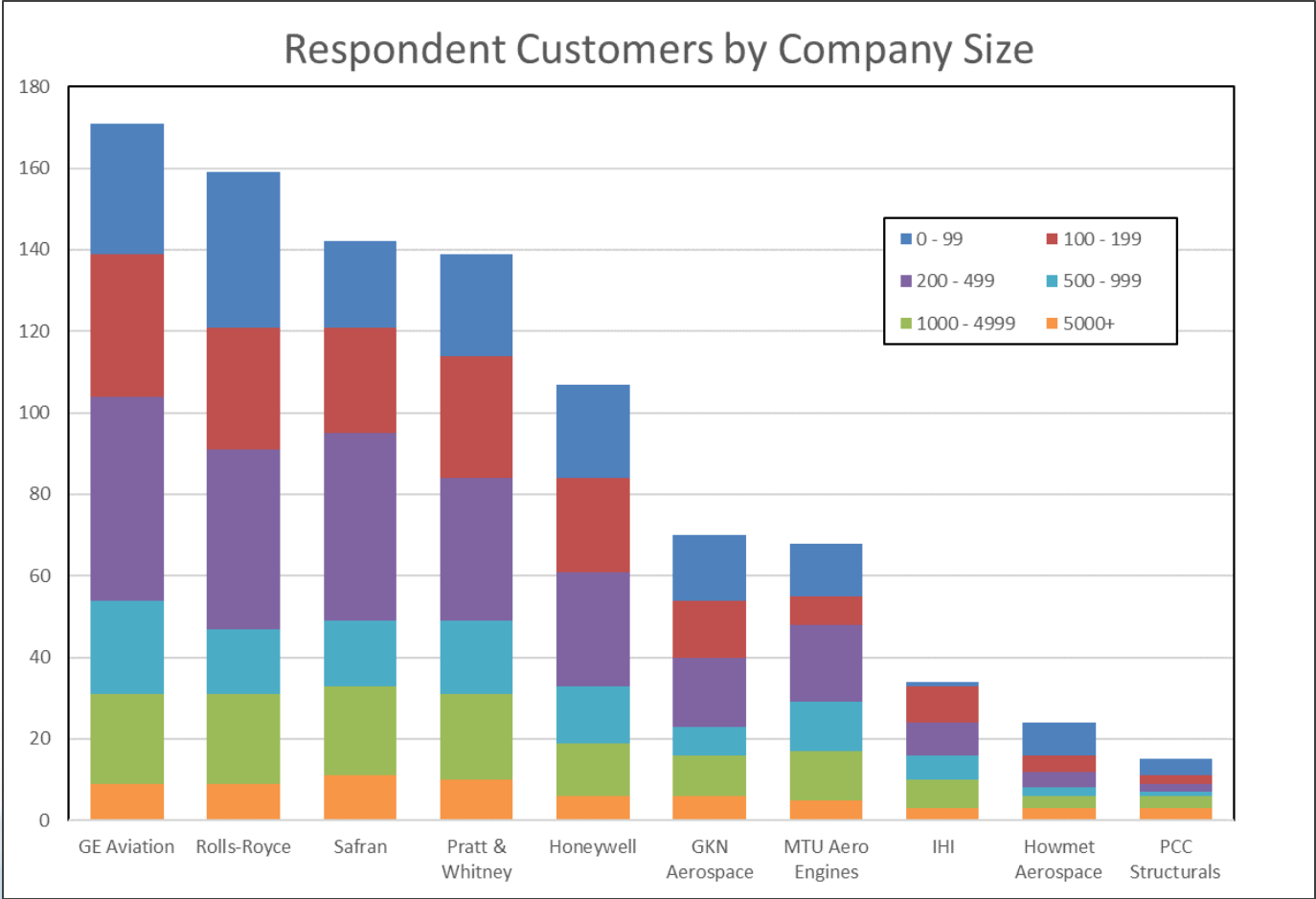
- Deployment Scenarios
- Consistency/ Variations in deployment requirements
- Consistency in Compliance, incl audit findings

## Subject Matter Interest Groups

- Each Reference Manual has a SMIG
- Webinars
- Linked In CoPs
- Subject Matter Experts
- Input to Writing Team

# AESQ Deployment Survey Results

# Who Responded?



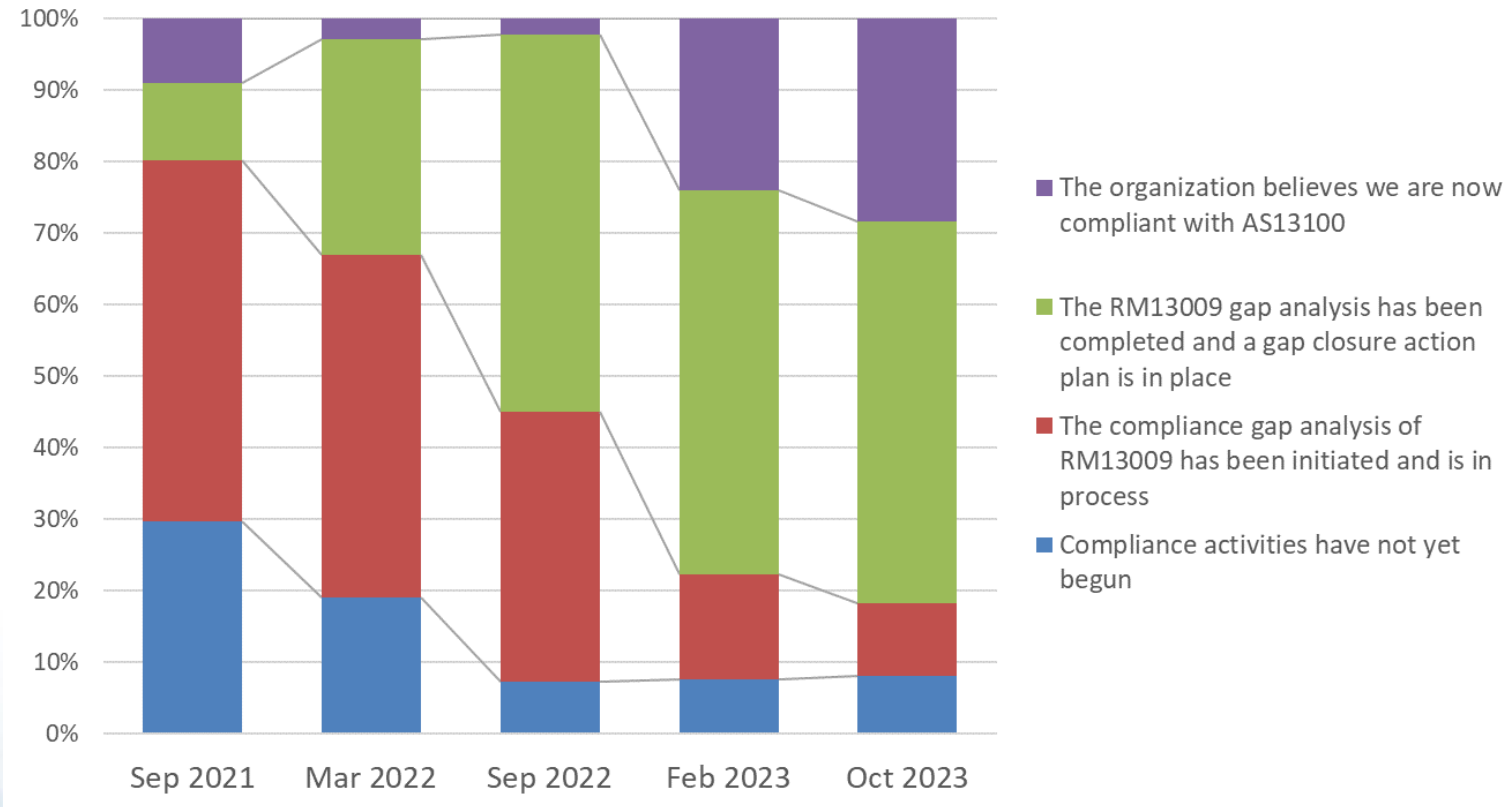
Respondents had an average of 3.7 AESQ customers

*238 respondents*

# Deployment Status

- We have seen a progressive improvement
- A small number of companies still have not started compliance activities...Why?

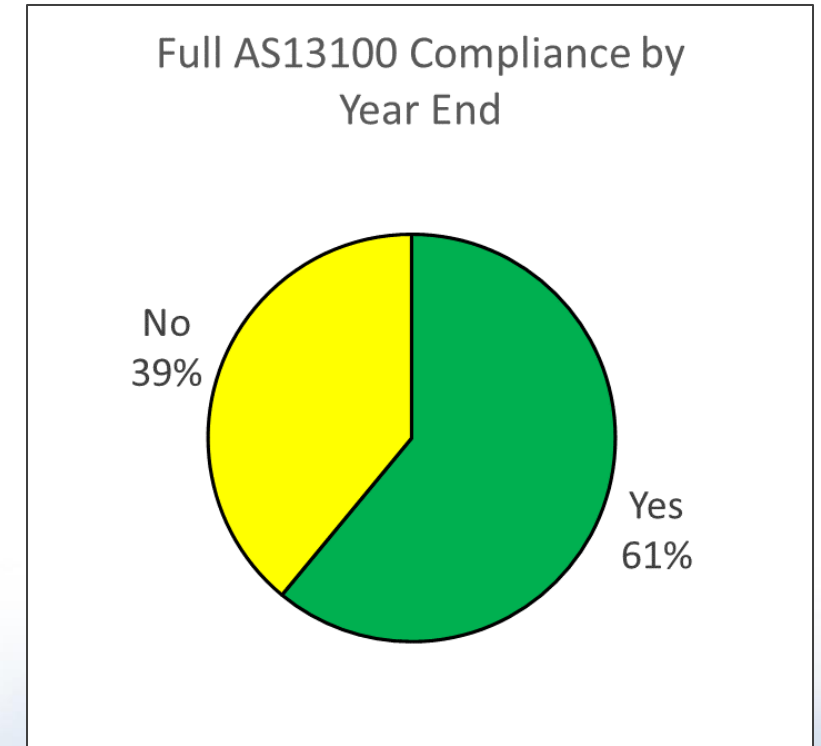
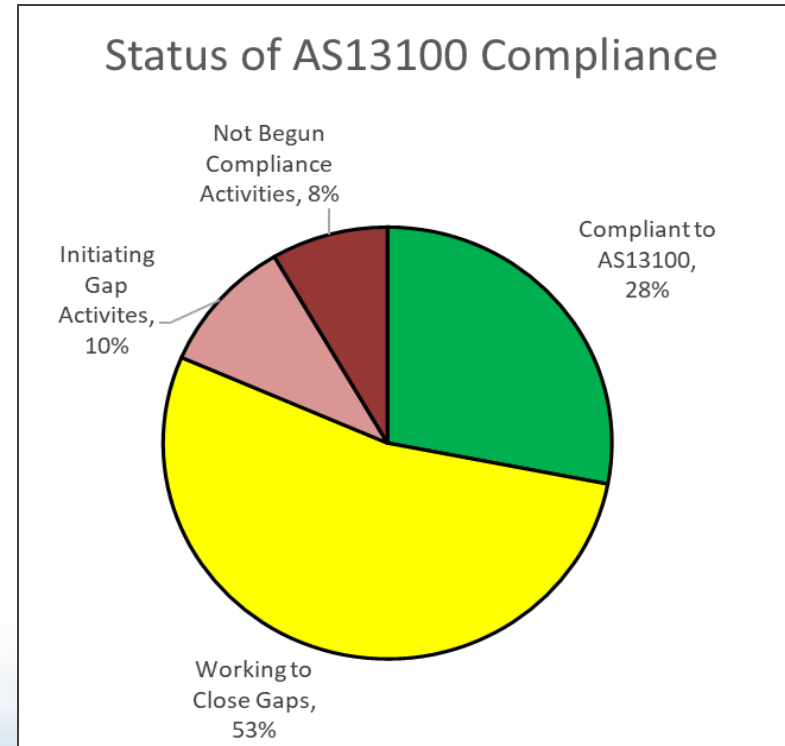
Implementation Status Evolution





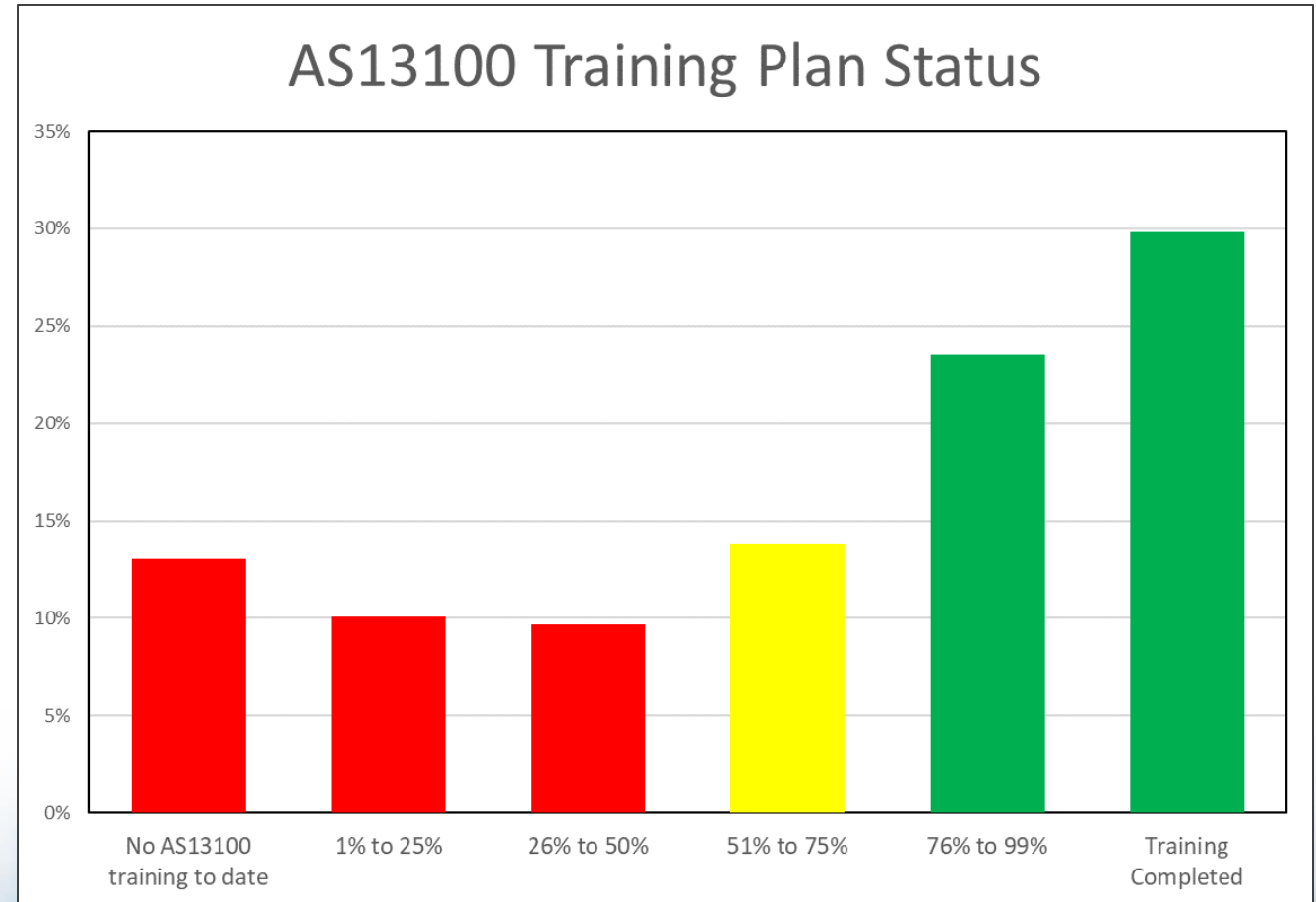
# Deployment Confidence

- 61% compliant by year end....thank you!
- 39% not compliant....when?
- The ones that have not started...why?



# Training

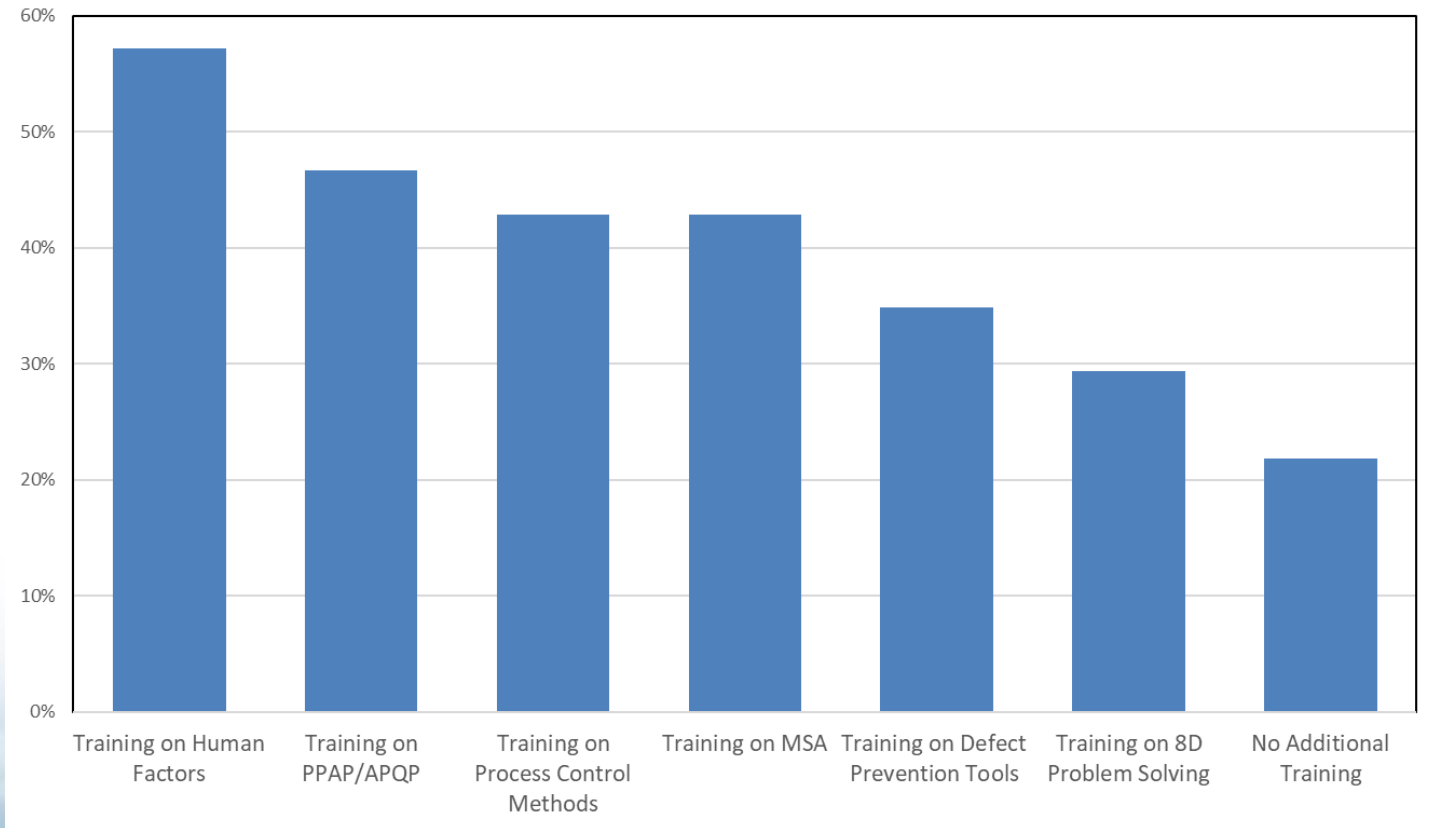
- Core Training;
  - Requirements
  - Foundation
- Needed to really understand and deploy standard
- Minimum numbers proposed
- Some companies have large gaps



# Additional AESQ Training Support

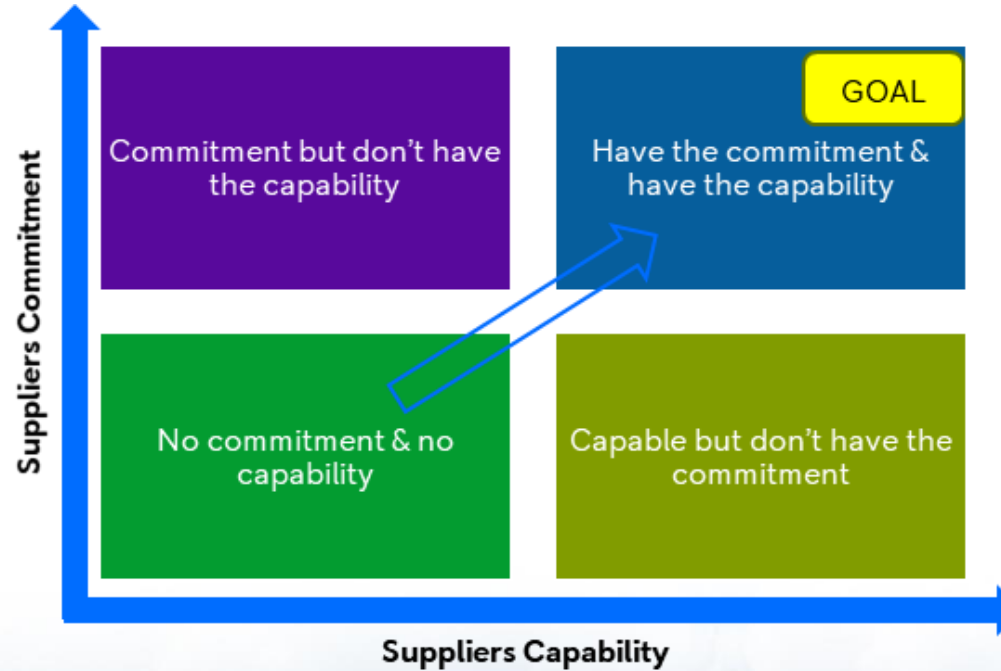
- SAE now provides courses for all key topics
- SMIGs provide webinars and coaching via CoPs
- Many others training providers available

What Training Would be Beneficial?



# Where we would like you to be....

**Suppliers Commitment** – Having the Leadership, mindset & engagement across the company and being driven to deliver supply chain goals.



**Suppliers Organizational Capability** – Having the know how, knowledge & resources across the company.

slido



**How can the AESQ further support you in effective deployment?**

① Start presenting to display the poll results on this slide.

# Pause



Return in 25 Minutes





# Using FMEA to Reduce Human Error in Assembly & Test



**Steve Roebuck**  
*Head of Certification & Quality Assurance*  
*Assembly & Test Operations*  
*Rolls-Royce*



# Our Large Engine Product Portfolio



Trent XWB-84



Trent XWB-97



Trent 1000-TEN



Trent 7000





**30,000  
Components**



**6,000  
Manual  
Operations**

**Human Factors play a critical part in assuring Product Quality**

slido



**What is your knowledge of Human Factors?**

ⓘ Start presenting to display the poll results on this slide.

# Rolls-Royce HF Deployment Framework



Aligned to AS13100  
and RM13010

# Human Factors



Lack of Communication



Complacency



Lack of Knowledge



Distraction



Lack of Team Work



Fatigue



Lack of Resources



Pressure



Lack of Assertiveness



Stress

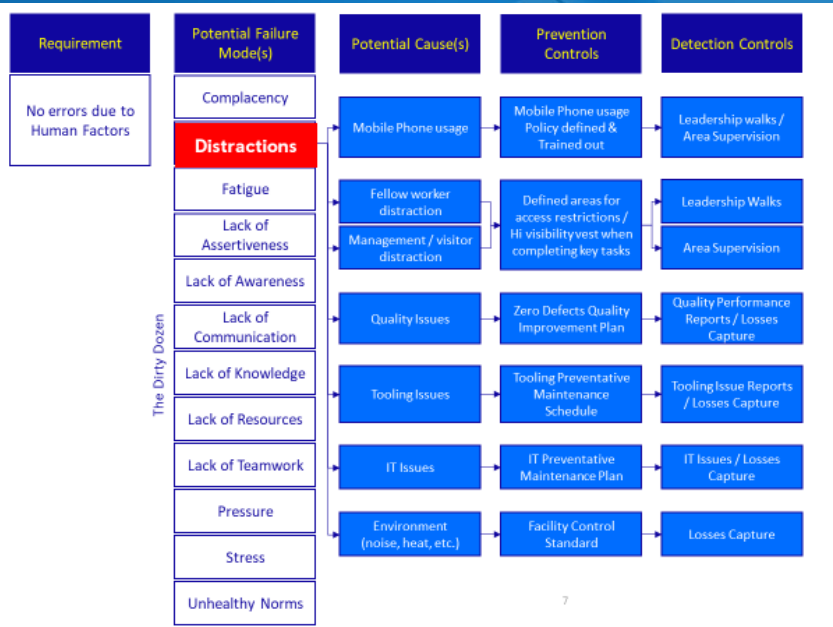


Lack of Awareness



Norms

# The Dirty Dozen



The potential failure modes in the FMEA are the Dirty Dozen.

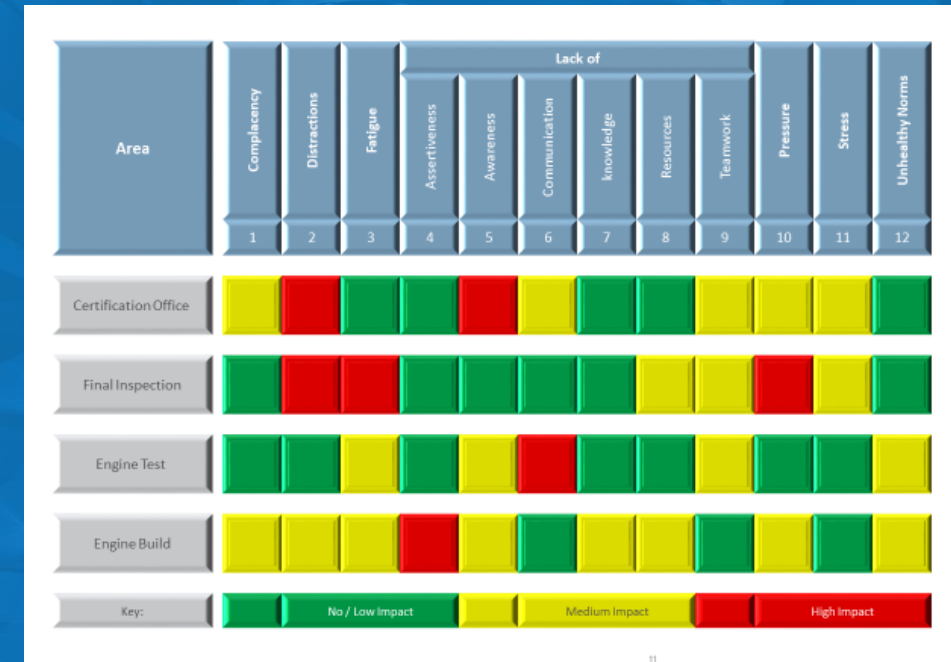
Work through each one with the cross-functional team to identify potential causes (there will be multiple causes per failure mode – example Distractions).

Next work through the Prevention and Detection controls to allow the scoring to be completed.

Once the scoring is completed the Risk Priority Number will identify the high/medium/low risks from a Human Factors perspective.

Improvement actions can then be prioritised to eliminate or reduce the risk ALARP.

Each area/process will have its own unique signature from a risk profile point of view.





# Human Factors FMEA

Let's have a go!

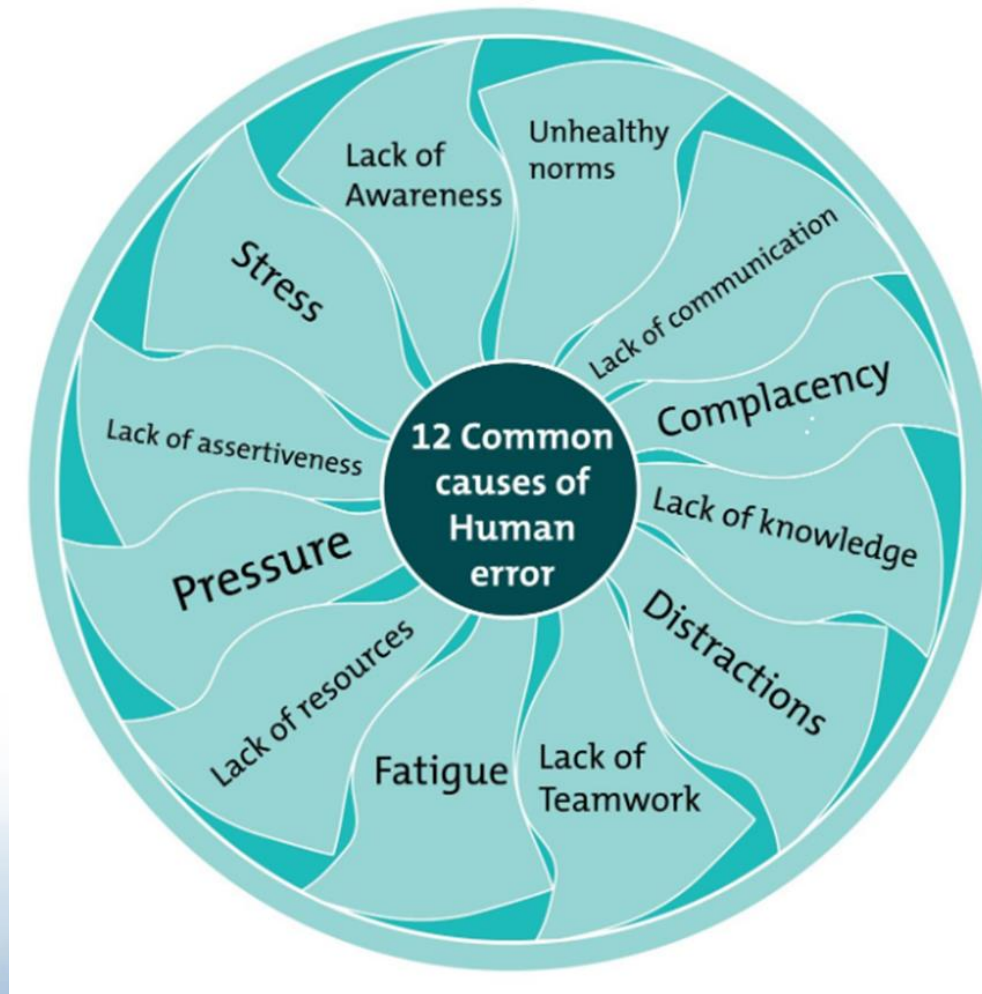


# Scenario – Final Inspection, Friday 3.30 p.m.

- Engine is due for delivery at 5 p.m on Friday. The Dispatch vehicle is waiting outside. The Ferry is scheduled for 11 p.m.
- One of the inspection team who should be working on the engine has phoned in absent this morning.
- The engine has been delayed due to some open operations found not stamped by previous shift and some other paperwork discrepancies.
- The final paperwork usually takes 2 hours to compile once the engine is finished. The delays mean that the team will only have just over 1 hour to get it all done.
- Senior Logistics Manager is in the area to get constant updates on progress to ensure the engine will be ready to deliver on time to the customer



# Which of the Dirty Dozen applies to this Scenario?





slido



**Which of these Dirty Dozen applies to this Scenario?**

① Start presenting to display the poll results on this slide.

# Key Insights

In a Manual Assembly Environment, Human Factors can have a significant impact on business performance

We have learned that;

- a) Including Human Factor risks into the Product PFMEA creates too much 'noise' – hence a separate Human Factor FMEA approach is used
- b) A reference style Human Factor FMEA approach can be used for high level analysis but each area will have a unique 'signature'
- c) It is a simple concept for the teams to use
- d) Can be used pro-actively or reactively
- e) Creates cross functional / high value discussions that lead to better insights
- f) It drives improvements based on risk
- g) Improved awareness of HF and issue reporting (MARS) where deployed
- h) Human Factors risks will change over time so the FMEA needs to be periodically reviewed.



**Any Questions?**

# AUBERT & DUVAL

## AS13100 Implementation

AESQ Supplier Forum October 26, 2023



**Pierre Castagnos**  
Progress and Customer Quality



**Gilles Bresson**  
Quality System Compliance Manager

# Contents

1. Aubert & Duval Overview
2. Foundations : AS1300, APQP and Human Factors
3. Quality Organization and Roadmap
4. Conclusion



# 1. Aubert & Duval at a glance: locations and key figures

**3 800**  
Employees

**14**  
sites

**553M€**  
Revenue in 2022

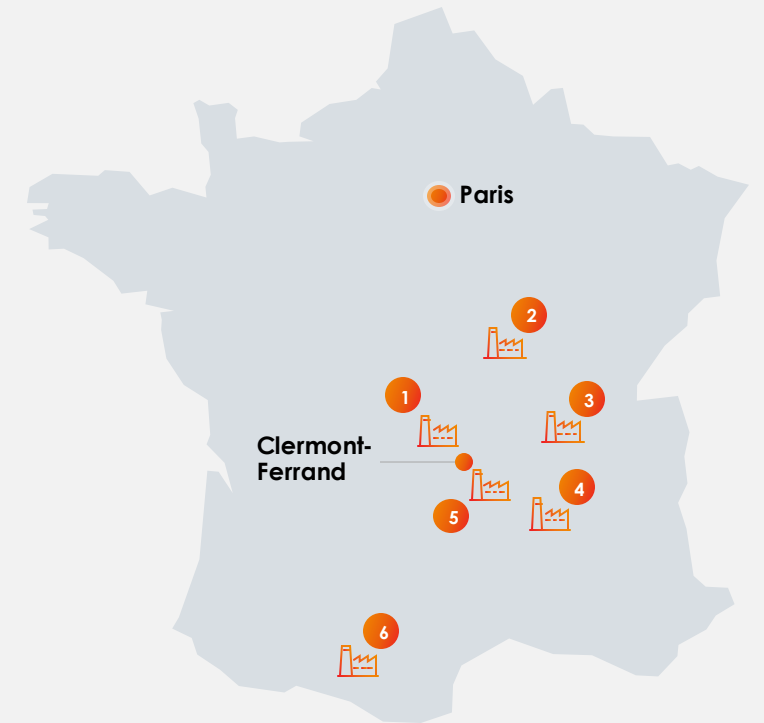
**Headquarters:** Issy-les-Moulineaux  
(Executive management, Finance & adm°, Strategy & marketing, communication, Sales)

**Tertiary sites:** Clermont-Ferrand  
(Operations, Quality, Technique, IS, HR, Export) ; **ADEI** (Belgaum, India: engineering and methods office)

## Industrial sites

- 1 Les Ancizes / EcoTitanium
- 2 Imphy
- 3 Heyrieux
- 4 Firminy
- 5 Issoire & Interforge
- 6 Pamiers
-  A&D Spain
-  SQuAD

## 9 PLANTS IN FRANCE



**+ 2 IN THE REST OF THE WORLD**  
(A&D Spain, SQuAD in India)

# 1. Main markets



## AERONAUTICS AND SPACE

Structural parts, engine parts, landing gear parts, etc.  
Bulkheads, tank domes, etc.

Frames, slice joints, high- and low-pressure discs, turbine shafts etc.



Commercial aviation, military applications and space exploration

Description

Some of the company's products

Some of the company's customers

Drivers

External A&D revenue (2022)

**63 %**  
Of which 30% for Engines



## ENERGY

Civil nuclear and land-based turbines

Valve bodies, pump shafts, anti-vibration bars, discs, etc.



Construction / extension of the operating life of existing power plants and decommissioning of facilities (incl. transportation, landfill) electricity consumption

**30 %**



## DEFENSE

Nuclear submarines, artillery, missiles, surface ships

Large, medium and small caliber tubes, missile bars, nuclear reactor parts, etc.



Military programs



## SPECIALTIES MARKETS

Medical, tools, other specialty products and additive manufacturing

Injector rods, transmission gears, medical applications, forged blocks, metal powders for additive metal manufacturing

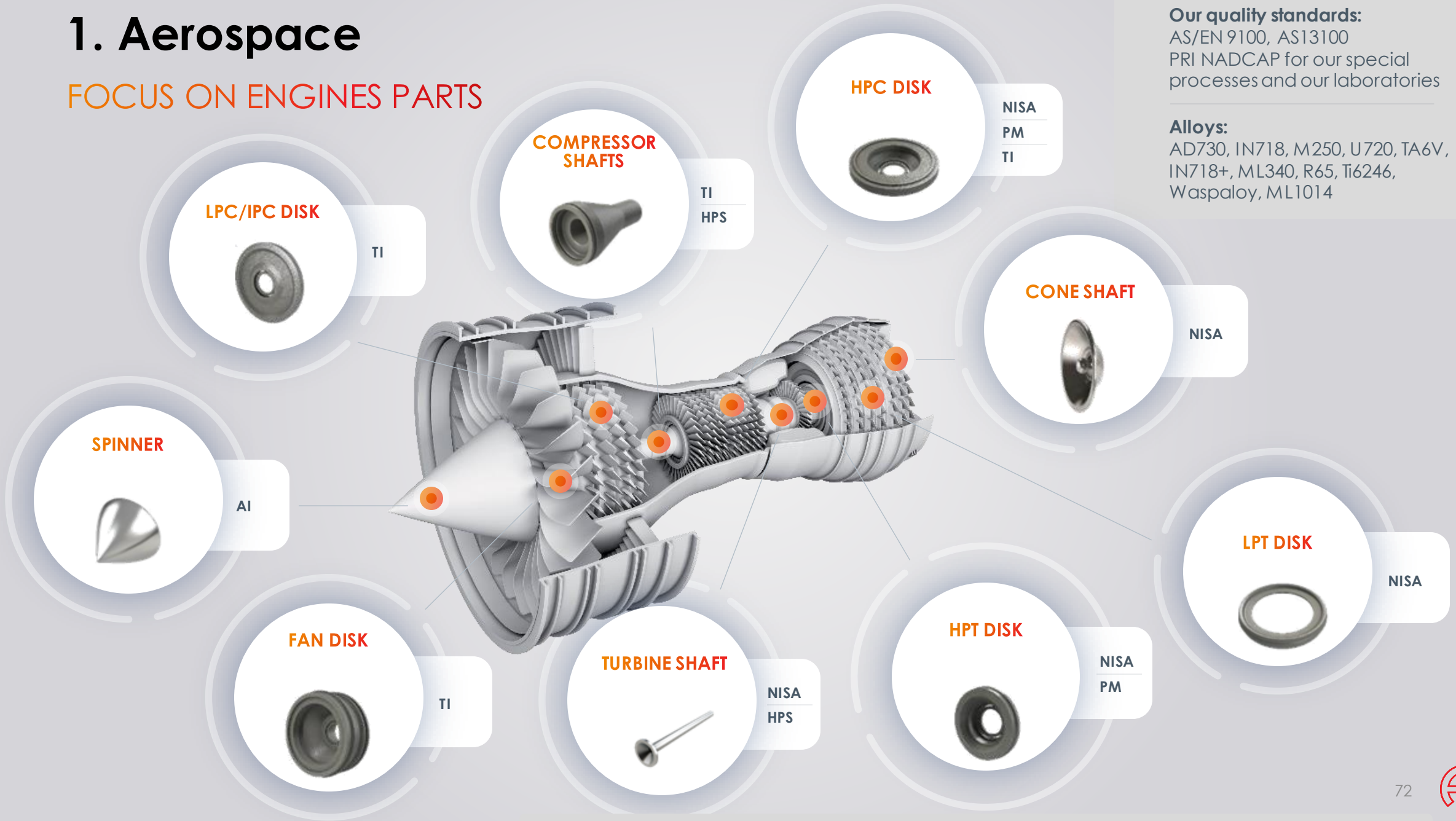


Underlying niche markets (e.g. motorsports, medical uses, etc.)

**7 %**

# 1. Aerospace

## FOCUS ON ENGINES PARTS



**Our quality standards:**  
AS/EN 9100, AS13100  
PRI NADCAP for our special  
processes and our laboratories

**Alloys:**  
AD730, IN718, M250, U720, TA6V,  
IN718+, ML340, R65, Ti6246,  
Waspaloy, ML1014





# 2. Foundation - Route to AS13100

H2 23 & 24

AS13100 Requirement implementation

May 23

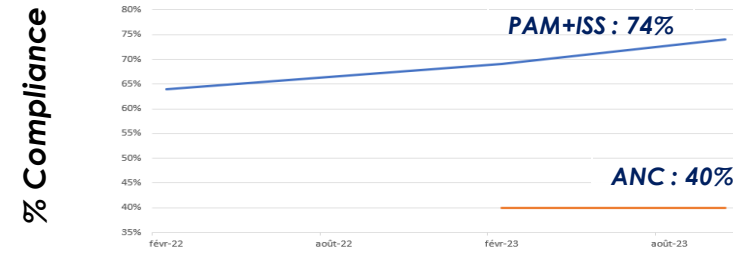
Compliance action plan

H2 22

AS13100 concept diffusion : training as a mindset evolution enabler

Feb 22

AS13100 Matrix self assessment and gap Analysis



End 2024:  
Target 100%  
Compliant

Today :  
99% green + orange

Item	Action	Owner	Completed	Target	Date	Status (Delta)	Commentaire
13.1.1	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.2	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.3	Update the account entry flow APQP procedure	A. DEWALQ	100%	100%	2023/03/01	OK	
13.1.4	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.5	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.6	Update the account entry flow APQP procedure	A. DEWALQ	100%	100%	2023/03/01	OK	
13.1.7	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.8	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.9	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.10	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.11	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.12	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.13	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.14	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.15	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.16	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.17	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.18	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.19	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	
13.1.20	Update the account entry flow APQP procedure	D. BREYSON	100%	100%	2023/03/01	OK	

May 2023 :  
Compliance  
Action plan  
(Global A&D)  
→ Largely  
concerned by  
APQP

## AS13100 Training for Quality & Functional Leaders

Level	Course	Description	Cost
Level One	SAE Executive Overview	Five Part Video Series, 35 minutes Executive perspectives from across the industry detailing why compliance is critical to your company's success	No cost
Level Two	SAE AS13100 Requirements Course	Self-paced & online, 10-hours, 365 Days of Access Comprehensive Course on AS13100 <b>Required</b> for Quality Leaders with responsibility for deploying the requirements of AS13100 <b>Recommended</b> for functional leaders responsible for creating or managing processes that are impacted by AS13100	\$399
Level Three	SAE Quality Foundations Course (Available Fall 2021)	Virtual or Classroom, 3-days <b>Required</b> for Quality Leaders with responsibility for supporting the design, manufacturing, and assembly operations <b>Recommended</b> for design engineering, manufacturing engineering and operations roles	\$1095

H2 2022:  
Focus on Training  
→ change the mindset  
L1 : 35% of management

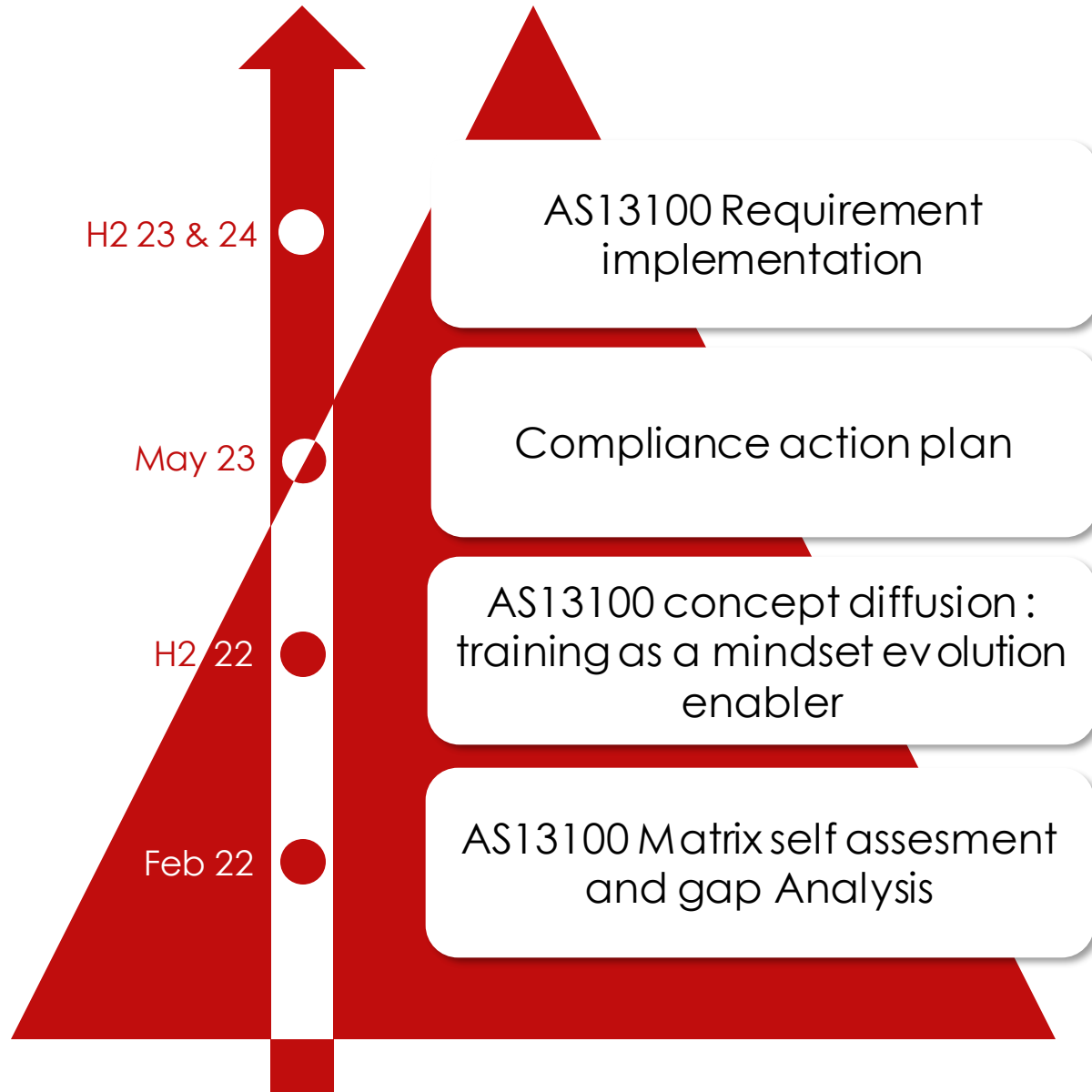
L2 : 100% of requested population

L3 : 100% of requested population

Clause	Requirement	Current Status	Compliance
4.1	Establishing the Quality Management System	Implemented	Green
4.2	Establishing the Quality Management System	Implemented	Green
4.3	Establishing the Quality Management System	Implemented	Green
4.4	Establishing the Quality Management System	Implemented	Green
4.5	Establishing the Quality Management System	Implemented	Green
4.6	Establishing the Quality Management System	Implemented	Green
4.7	Establishing the Quality Management System	Implemented	Green
4.8	Establishing the Quality Management System	Implemented	Green
4.9	Establishing the Quality Management System	Implemented	Green
4.10	Establishing the Quality Management System	Implemented	Green
4.11	Establishing the Quality Management System	Implemented	Green
4.12	Establishing the Quality Management System	Implemented	Green
4.13	Establishing the Quality Management System	Implemented	Green
4.14	Establishing the Quality Management System	Implemented	Green
4.15	Establishing the Quality Management System	Implemented	Green
4.16	Establishing the Quality Management System	Implemented	Green
4.17	Establishing the Quality Management System	Implemented	Green
4.18	Establishing the Quality Management System	Implemented	Green
4.19	Establishing the Quality Management System	Implemented	Green
4.20	Establishing the Quality Management System	Implemented	Green

Beg 2022:  
Self Assessment  
with dedicated  
task group

## 2. Foundation - Route to AS13100



### Benefits:

- Route for standardization
- Available common trainings
- Methodology support
- Re Use of AS13100 standards for other customers

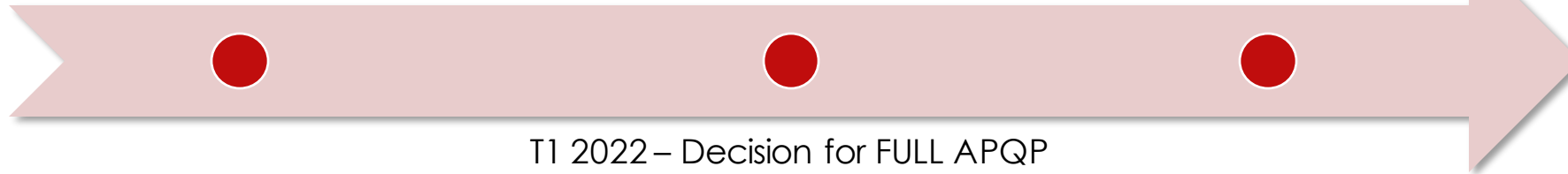
### Points of attention:

- Still some customers specific requirements
- Improving skills and mindset takes time
- Availability of resources

## 2. Foundation - Route to APQP

End of 2019 – POC on Pamiers and Issoire Plants (6 pilots project)

May 2023 – Unique APQP procedure for all Plants



T1 2022 – Decision for FULL APQP  
100% Pamiers and Issoire projects and generalization to A&D

Development Criticality	Low	Medium	High
Customer Requirement			
EN 9145 / AS 13100	C	C	C
EN 9100	I	I	C
Iso 9001	NA	I	I
No	NA	NA	I

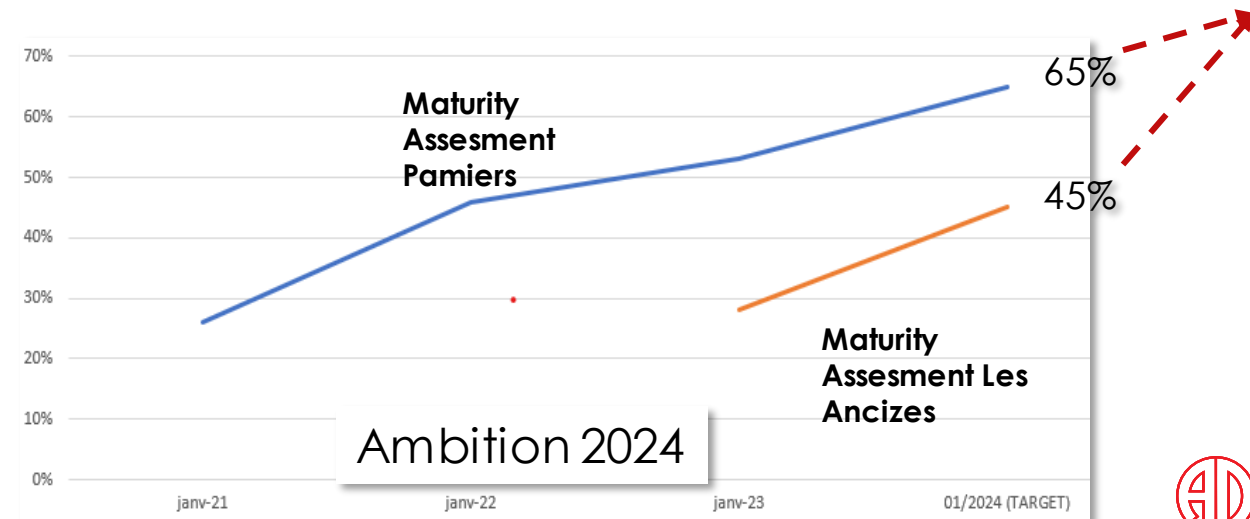
### Benefits:

- **Ease** project management and structure (flowcharts, FMEA, KC lists, control plans)
- **Allow** better anticipation and **mitigate** risks
- **Strengthen** cross functions collaboration

### Points of attention:

- Despite AS13100 **different** customer **templates** remain
- **Measurement System Analysis** is still a challenge
- **Sub-tiers** management : implement APQP but keep pragmatism

**Our ambition : Deploy APQP on all major modifications and parts development (NPI) by end of 2024**



## 2. Foundation – Human Factor

Human factor is included in our AS13100 & SMS roadmap :

### Examples:

SMS WP 4 : **Promote product Safety** => Train All employees on critical parts , include "dirty dozen" & lessons learnt into our quality management system and software



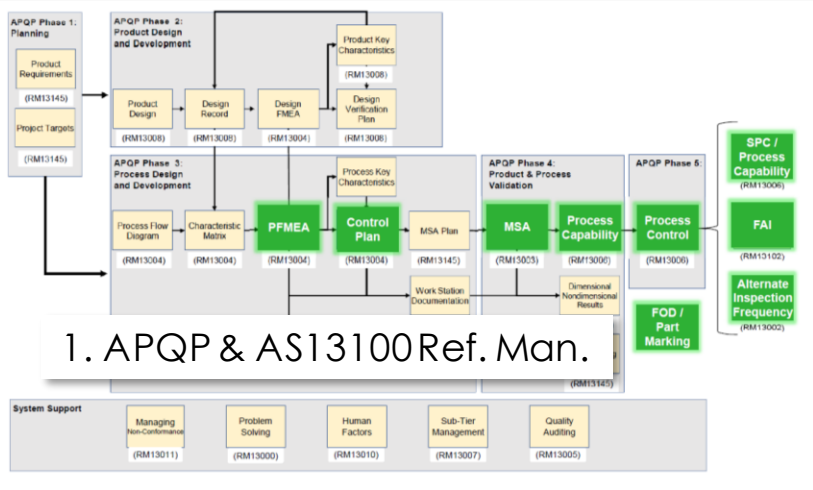
Organization's are required to include **Human Factors** within the scope of their QMS (Section 4.4.3, 5.1.1.1, 5.2.1.1 and 7.3.1)



- | **Find alternatives to manual NDT to eliminate risks of errors & increase reliability**
- > Manual UT : simulation implementation , maximize UT mapping, test virtual reality for mandatory manual checks
- > FPI & MPI : develop automation for detection & characterisazation (optical & thermography)

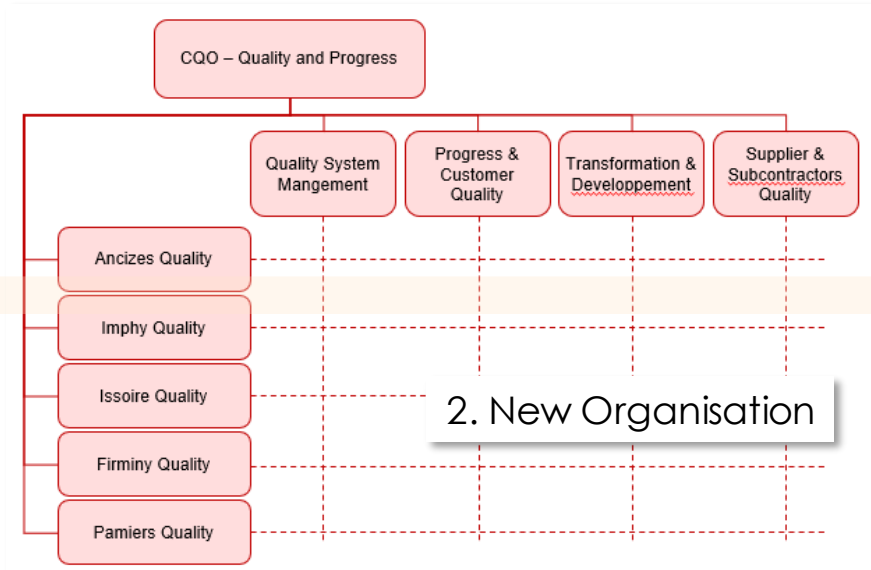
# 3. A new Organization designed for a new Quality Plan

New organisation in place since **08/2023** with CQO leading **Quality & Progress for whole Aubert & Duval**.



“An **independent** and **collaborative** Quality & Progress department to :

- **drive** the consolidation of AD's Quality System with regards to certification and customer requirements,
- **improve** synergies & continuity between all sites
- **develop** the progress process according to AD operational excellence standards, in factories and support functions
- **implement** Standards for project management & APQP all along development process.”



3. Compliance Matrix

Quality Domain		Quality Foundation					
		APQP Phases	Managing non conformance	Problem Solving	Human Factors	Sub-Tiers Management	Quality Auditing
Quality Domain		RM13145 - RM13008 RM13004 - RM13003 RM13006 - RM13002 RM13102	RM13011	RM13000	RM13010	RM13007	RM13005
Sites Quality			X				
System Management Quality	Fundamentals	Processes					
		Quality Culture					
		Tools					
	Compliance	Audits					X
		Risks					
NDE Expertise				X			
Progress and Customer Quality				X			
Transformation & Development Quality		X					
Suppliers & SC Quality						X	



### 3. Quality Plan Bricks



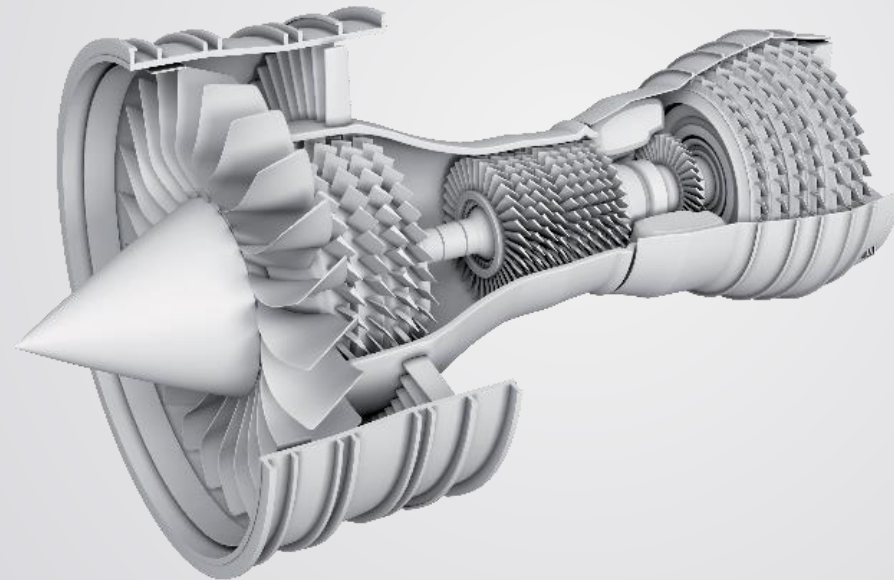
# 3. Quality Plan Road Map

Quality Bricks		2023	2024	2025
Dev & Indus Control	APQP	[Progress bar from start of 2023 to end of 2024]		
System	SMS & Risk Analysis	[Progress bar from mid-2023 to mid-2024]		
	Nuclear System – ♦ ISO 19443 - Workshop deployment	[Progress bar from start of 2023 to mid-2024, with a diamond marker at mid-2024]		
	AS13100	[Progress bar from mid-2023 to end of 2024]		
	Aeroexcellence	[Progress bar from mid-2023 to end of 2025]		
	Simplify QMS	[Progress bar from mid-2023 to mid-2024]		
	Quality Processes	[Progress bar from mid-2023 to mid-2024]		
	Audits Professionalization	[Progress bar from start of 2023 to end of 2025]		
Tools	ERP, QUALNET, LIMS, FMEA ...	[Progress bar from start of 2023 to mid-2024]		
Delegate & Empower	QRQC	[Progress bar from mid-2023 to end of 2024]		
	FAI & IA	[Progress bar from mid-2023 to mid-2024]		
Human Factors	Safety Centers	[Progress bar from mid-2023 to end of 2025]		
	Operational Monitoring	[Progress bar from mid-2023 to end of 2025]		
	CND & Specific Processes	[Progress bar from start of 2023 to mid-2024]		
Progress Plan	REX, 8D, Collaborated Progress	[Progress bar from mid-2023 to end of 2025]		
Outsourcing Management		[Progress bar from mid-2023 to end of 2024]		



## 4. Conclusion

**AS13100 implementation is a real standardization opportunity even if customers specific requirements still remain.**



**The training, tools available and the methodological support of our customers effectively support us in the process.**

**It's a demanding job that takes time and resources, but for which we expect a significant ROI in terms of quality improvement.**



---

**AUBERT&DUVAL**

---



# BREAKOUT SESSION #1

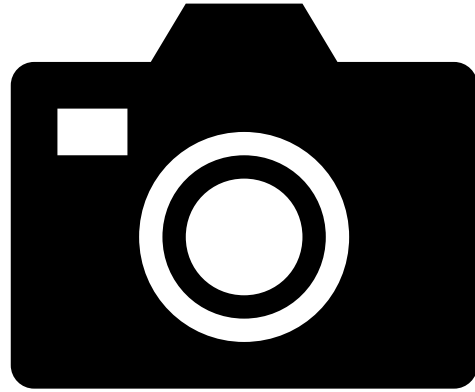
## Subject Matter Interest Groups (SMIGs)

**MELANIE DEROO**  
QUALITY SYSTEMS ENGINEER  
GE AEROSPACE

# Breakout Session #1: Subject Matter Interest Groups (SMIGs)

Table	Subject Matter Interest Group (SMIG)	Table Leader
1	Problem Solving (RM13000)	Jun Sakai, IHI
2	Alternative Inspection (RM13002) MSA (RM13003) Process Control (RM13006)	Marnie Ham, GE Miriam Kuehn, MTU
3	Defect Prevention (RM13004)	Ebru Cetin, MTU
4	Compliance Assessment (RM13009) Quality Audit Methods (RM13005)	Jim Wilson, Pratt & Whitney Carol Dunklin, GE
5	Sub-Tier Management (RM13007)	Helen Djäknegren, GKN Markus Braig, MTU
6	Human Factors (RM13010)	Beata Tarczon, MTU
7	FAI (RM13102)	Klaus Dietershagen, MTU
8	Training	Earl Capozzi, Pratt & Whitney

Return in 60  
Minutes



Group Photo





DRIVEN BY VISIONS  
OF TOMORROW

**Herzlich Willkommen / Welcome / 热烈欢迎 / Bienvenue / Serdecznie witamy**

## Who we are



**Thomas Frank**

Senior Vice President Corporate Quality



**Alfred Hoepp**

Director Supplier Management Forgings and Technology



# Flight Safety

# Requirements





# Boundary Conditions



# Standardization

R<sub>1</sub> E<sub>1</sub> S<sub>1</sub> I<sub>1</sub> L<sub>1</sub> I<sub>1</sub> E<sub>1</sub> N<sub>1</sub> C<sub>3</sub> E<sub>1</sub>



# Proactive

# Zero Defects

# Digitalization

# Partnership

# Management

# Integrated Quality Management System

Technology & Manufacturing Readiness, Technical Reviews, Gating, Audit, Safety Management System

Quality methods / Tools

- Requirements Based Engineering
- Risk Management
- Design for X
- ESW / PDP / DMBG
- Configuration Control
- DFMEA / FMECA
- Classification
- Approval of drawings & standards
- FRACAS / FMR
- Type Certification
- PFMEA

Technology → Design → Verification & Validation

Project Planning



Production / Assembly / Maintenance, Repair, Overhaul

Product Support

- Error & Incident Management
- Problem solving methods
- Lessons Learned

- Voice of Customer
- PER-Process
- Field Support Council

- Non-Conformance Monitor
- Customer Complaints process

- Inspection Systems
- SPC

- Production Approval
- Repair Source Approval
- CMT

Control & Inspection Plan

FA/FB

MSA  
IPS

# Employees

Passion for Quality, Corporate & Error Culture, Training & Learning

# Q & A



Vielen Dank für Ihre Aufmerksamkeit. / Thank you for your attention.

---



# Aerospace Engine Supplier Quality Consortium (AESQ) Training

Shorten Your Path to Zero Defects



**EARL CAPOZZI**

DISCIPLINE CHIEF; QUALITY & PROCESS  
ENGINEERING / SUPPLIER QUALITY  
PRATT WHITNEY NORTH AMERICA



# What Does Training Mean To You?



- **Reduces the time to adoption of AS13100**
  - Simplifies the requirements
  - Delivers most recent insights from experts
  - Saves you money
- **Increases your ability to:**
  - Maintain the right business processes
  - Comply with the standard
  - Understand customer requirements
  - Grow your business
- **Shortens Your Path to Zero Defects!**



# What Courses Are Available to Suppliers?



# SAE AS13100 Quality Requirements Course

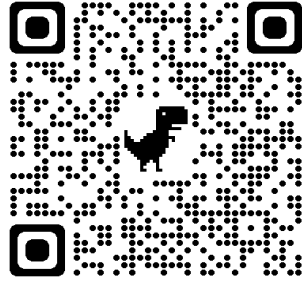
- Required for Quality Leaders with responsibility for deploying the requirements of AS13100
- Recommended for functional leaders responsible for creating or managing processes that are impacted by AS13100
- A good overview of each of the AS13100 requirements
- eLearning: take at your own pace, approximately 15 hours with a final exam

# SAE AS13100 Quality Foundations Course

- Required for Quality Leaders with responsibility for supporting the design, manufacturing, and assembly operations via AS13100.
- Recommended for anyone with accountability for the quality of the design, production, assembly and test areas of the organization.
- Instructor led: 3-day course with an exam, offered virtually, in-person or at your company site.

LEVEL ONE

AS13100  
Executive  
Overview

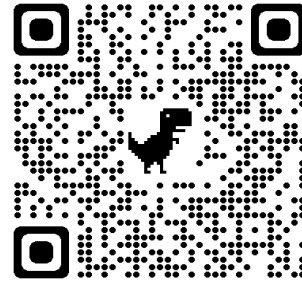


**Five-Part Video Series, 35 minutes**

- Executive perspectives from across the industry detailing why compliance to AS13100 is critical to your company's success.

LEVEL TWO

AS13100  
Requirements

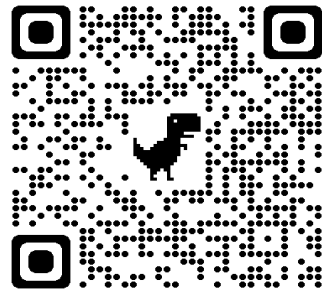


**eLearning course, 15 hours**

- Guides the user through each section of the AS13100 standard, providing knowledge that supports the requirements and business processes to meet the intent of the standard.

LEVEL THREE

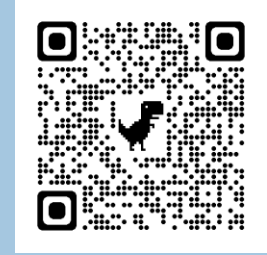
AS13100  
Quality  
Foundations



**Virtual or In Person 3 Days**

- Live instructors provide an overview of the AS13100 Standard, and a detailed exploration of the guidance provided in the Reference Manuals.

Common Training for  
DPRV Personnel  
**Revised!**



**Virtual or In Person, 3-Days**

- Live instructor
- AESQ Approved
- Aligned to AS13001 and AS9117
- Certification credentialed by Probitas™
- Completing DPRV training can be beneficial in positioning suppliers to obtain business with top tier suppliers or OEMs

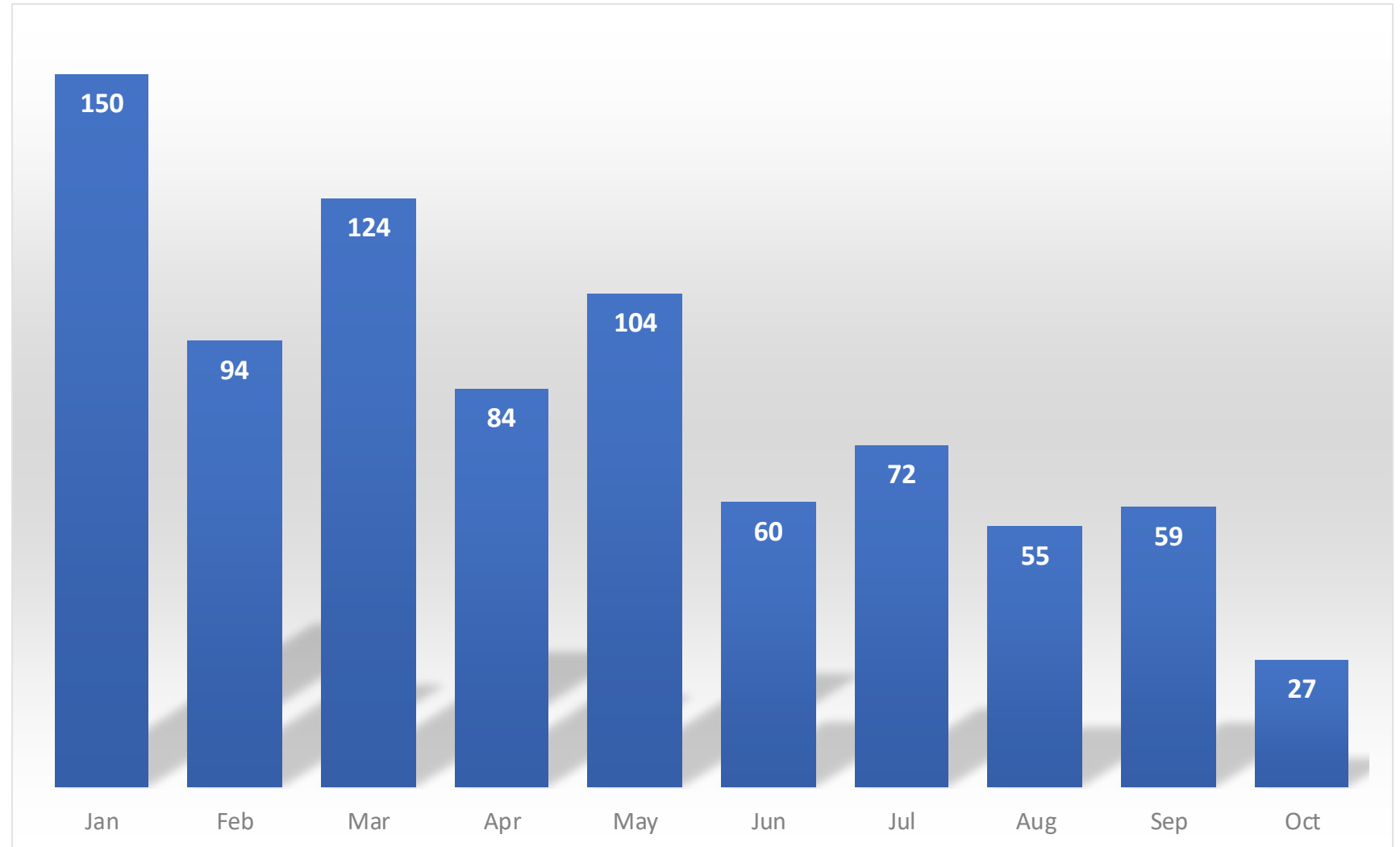


# AS13100 Requirements Course Completions YTD 2023

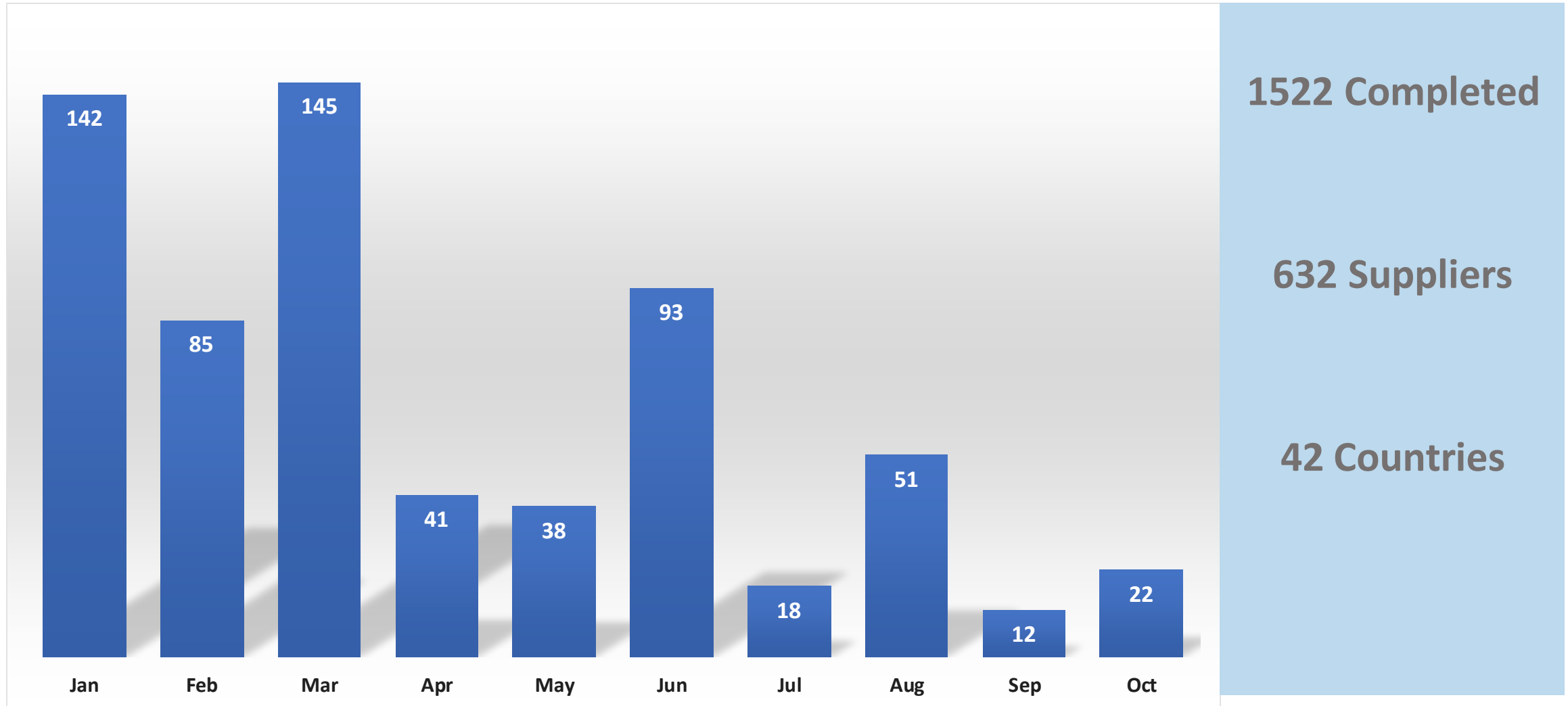
1,972 Completed

914 Suppliers

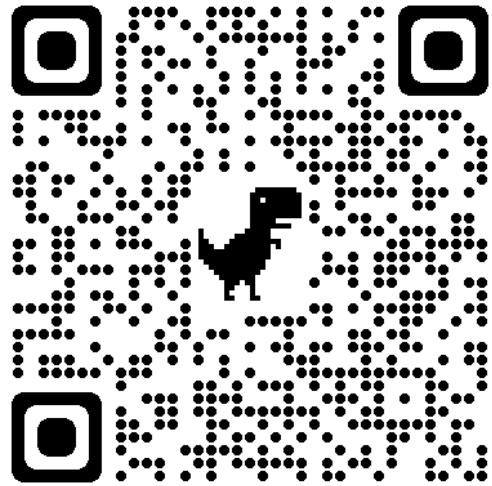
42 Countries



# Quality Foundations Course Completions YTD 2023



# Does Your QMS Meet AS13100 Requirements?



## SAE offers supplemental trainings:

- RM13000 Problem Solving
- RM13002 Alternative Inspection
- RM13003 MSA
- RM13004 Defect Prevention
- RM13010 Human Factors
- RM13145 APQP/PPAP

<https://discover.sae.org/AS13100>

# BREAKOUT SESSION #2

## Zero Defects



**UZAM KHAN**

SUPPLIER QUALITY EXECUTIVE  
ROLLS-ROYCE

# Zero Defects Principles

- a) Quality is defined as conformance to customer requirements
- b) The quality standard (target) is Zero Defects
- c) Defect prevention not Inspection to ensure Quality
- d) Quality is measured through the Cost of non-quality

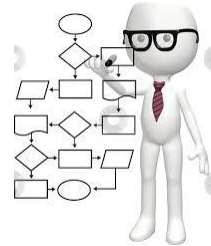
# Getting to Zero Defects...



Chris Customer



Petra Purchase



Mel ME



Den Designer



Leslie Logistics



Quincy Quality



Fran Finance



Izzy Inspector



Olly Operator



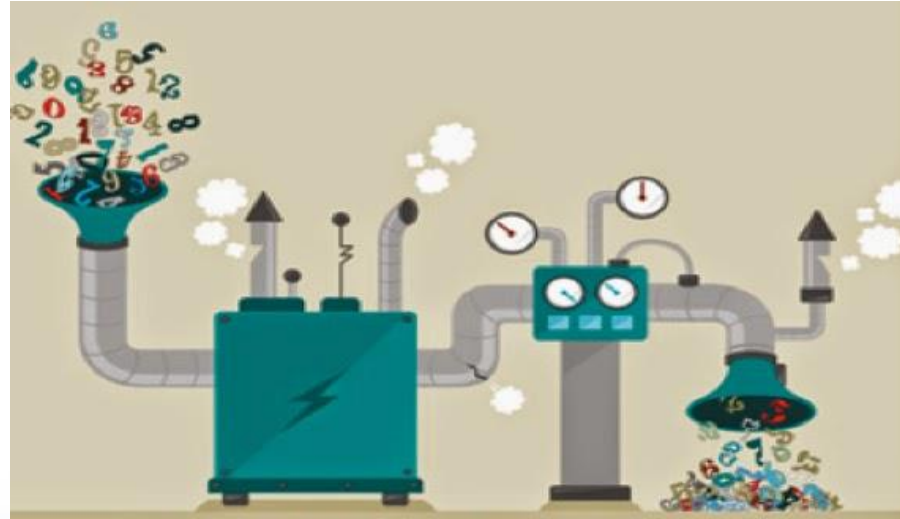
Hillary HR

Arrange these characters into a natural value steam and identify what they need to provide to each other to achieve zero defects

# Quality Improvement vs Zero Defects

## Traditional Improvement

- Wait for something to happen
- See why it happened
- Try and remove the cause so it can't happen again



## Zero Defects Thinking

- What do we want to happen
- What could go wrong
- Eliminate / reduce the likelihood of it going wrong
- Manage the process and use feedback to ensure it continues to give us the right outcome



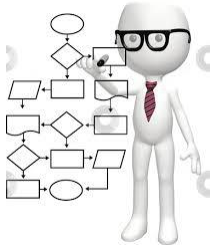
# Getting to Zero Defects...



Chris Customer



Petra Purchase



Mel ME



Den Designer



Leslie Logistics



Quincy Quality



Fran Finance



Izzy Inspector



Olly Operator



Hillary HR

**Overlay the Zero Defects tools and practices over the value stream**



# The Quality Value Stream



**Den Designer**

Takes the customer's needs and transforms it into a capable product design that meets the customer's requirements and can be made robustly every time

**DFMEA**  
Identifies the aspects of the product that are important to meeting customer requirements, to prioritise improvements



**Chris Customer**

Sets the expectation of what the product or service must do to satisfy their requirements

**CUSTOMER SPECIFICATION**  
Clearly defines what the customer wants, embedded in the purchase order



**Leslie Logistics**

Moves the right parts, to the right place in the right amounts just as they are required, without damage/FOD

**PACKAGING STANDARDS**  
Ensures that the product is fully protected during transportation and storage



**Mel ME**

Takes what's important about the product and makes sure the production process is designed to deliver it, every time

**PFMEA**  
Identifies the aspects of the production process that are important to meeting product requirements, to prioritise improvements



**Olly Operator**

Complies to instructions, ensuring products conform to requirements every time, with no rework or concessions

**CONTROL PLAN**  
Specifies variables in the manufacturing process that need to be controlled to guarantee that the design features produced are conforming



**Izzy Inspector**

Verifies the product meets the design intent and can therefore be passed down the value stream

**MSA**  
Ensures that the inspection systems are fit for purpose and capable of measuring the design features

**SPC**  
Real-time graphical means of monitoring and controlling a process so as to prevent non-conformance



**Quincy Quality**

Ensures we comply to the required processes so that we do any job right first time

**Audit**  
Regular checks to ensure that all relevant procedures in the RRMS are being complied to



**Petra Purchase**

Ensures that our suppliers deliver conforming product, to schedule


**SABRe**  
"Supplier Management System Requirements" is the supplier-facing mirror of the RRMS and is applicable to all suppliers or partners



**Fran Finance**

Ensures the business fully understands the costs of non quality so we invest wisely to get to zero defects

**CoNQ**  
The total cost of not achieving Zero Defects; scrap, concessions, inventory, productivity, customer dissatisfaction...



**Hillary HR**

Ensure we are able to recruit and/or develop capable people

**Training Plans**  
Ensure that everyone is capable of doing the jobs they are required to do

# Pause



Return in 25 Minutes



# AS13100 FAQ Panel



**BARRIE HICKLIN**  
SR. DIRECTOR, QUALITY  
SYSTEMS & REGULATORY  
COMPLIANCE  
HONEYWELL



**BARBARA NEGROE**  
EXECUTIVE SOURCING  
QUALITY LEADER  
GE AEROSPACE



**EARL CAPOZZI**  
DISCIPLINE CHIEF, SUPPLIER  
QUALITY  
PRATT & WHITNEY AMERICA



**FLORENCE AUGEAR**  
SUPPLIER QUALITY  
ASSURANCE MANAGER  
SAFRAN AIRCRAFT ENGINES



**DR. MARNIE HAM**  
CONSULTING ENGINEER  
GE AEROSPACE

# AESQ

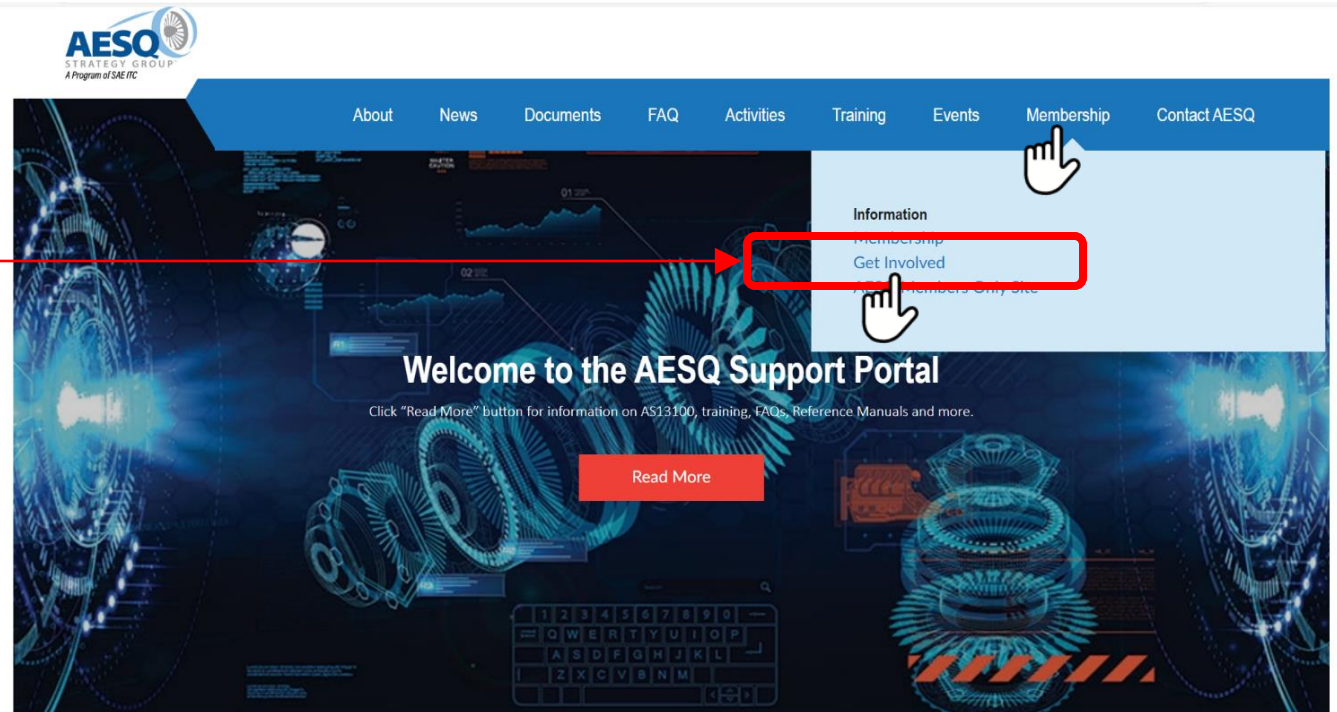
## How to Get Involved?



**JUN SAKAI**  
CHIEF ENGINEER  
IHI CORPORATION

# “Get Involved” with AESQ

- Go to AESQ Homepage <https://aesq.sae-itc.com/>
- Click “Get Involved”



## Aerospace Engine Supplier Quality (AESQ) Strategy Group™



# “Get Involved” – Options

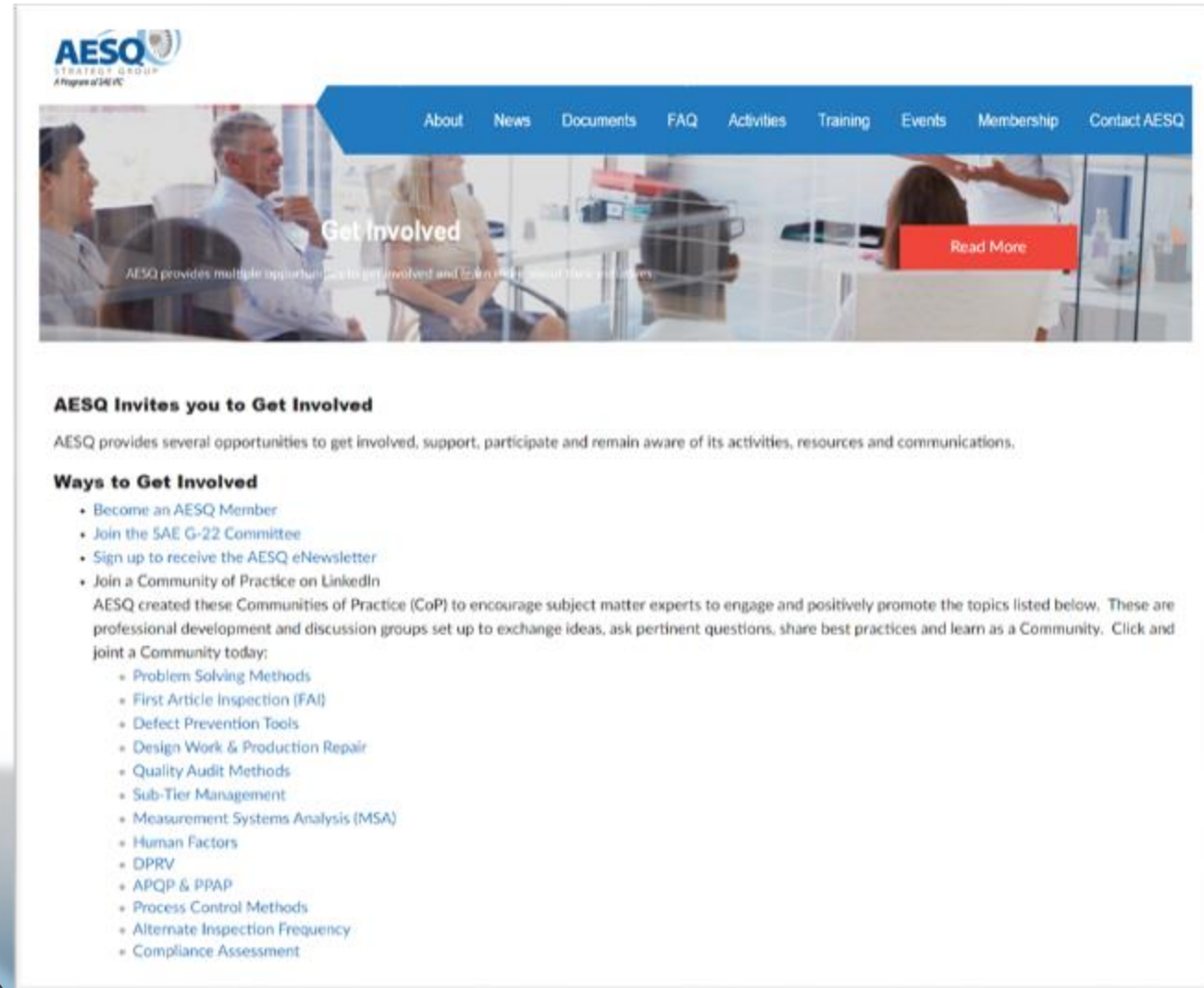
## 1. Become an AESQ Member

## 2. Join the SAE G-22 Standards Committee

## 3. Subscribe to AESQ’s Newsletter

## 4. Join a Community of Practice on LinkedIn

Click on each link for further information



**AESQ**  
STRATEGY GROUP  
A Program of SAE ITC

About News Documents FAQ Activities Training Events Membership Contact AESQ

### Get Involved

AESQ provides multiple opportunities to get involved and learn about new initiatives.

**AESQ Invites you to Get Involved**

AESQ provides several opportunities to get involved, support, participate and remain aware of its activities, resources and communications.

**Ways to Get Involved**

- [Become an AESQ Member](#)
- [Join the SAE G-22 Committee](#)
- [Sign up to receive the AESQ eNewsletter](#)
- [Join a Community of Practice on LinkedIn](#)

AESQ created these Communities of Practice (CoP) to encourage subject matter experts to engage and positively promote the topics listed below. These are professional development and discussion groups set up to exchange ideas, ask pertinent questions, share best practices and learn as a Community. Click and join a Community today:

- Problem Solving Methods
- First Article Inspection (FAI)
- Defect Prevention Tools
- Design Work & Production Repair
- Quality Audit Methods
- Sub-Tier Management
- Measurement Systems Analysis (MSA)
- Human Factors
- DPRV
- APQP & PPAP
- Process Control Methods
- Alternate Inspection Frequency
- Compliance Assessment

# “Get Involved” – AESQ welcomes new members

**AESQ membership is open to organizations that are engaged in the Aero Engine supply chain.**

## **AESQ Contributing Member –**

- Have a voice in AESQ activities
- Participate in AESQ Committees
- Lead and/or participate on Subject Matter Interest Groups (SMIGs)
- Participate in AESQ meetings
- Networking opportunities with aero engine organizations
- Gain visibility and recognition on AESQ’s website
- Access to AESQ Materials (posters, stickers, etc.)

**Click [Apply](#) and submit member application form**

**AESQ**  
STRATEGY GROUP  
A Program of SAE ITC

About News Documents FAQ Activities Training Events Membership Contact AESQ

### Membership Opportunities

AESQ provide two levels of membership to engage with the Aero Engine supply chain.

[Apply](#)

#### Membership Overview

AESQ welcomes new members. AESQ membership is open to organizations that are engaged in the Aero Engine supply chain.

#### Membership Benefits & Levels

##### Membership Levels

- **AESQ Steering Group Member** – AESQ Steering Group Members are specified in the AESQ Charter due to their critical support resulting in the establishment of the AESQ Consortium.
- **AESQ Contributing Member** – AESQ Contributing Membership is open to organizations that are engaged in the Aero Engine supply chain. Contributing Member organizations are required to participate in the work of the AESQ by providing resources to support the AESQ committees. Representatives from AESQ Contributing Member organizations shall be senior leaders from the organization or subject matter experts in a relevant area.

##### AESQ Contributing Member Benefits

- Have a voice in AESQ Activities
- Participate in AESQ Committees
- Lead and/or participate on Subject Matter Interest Groups (SMIGs)
- Participate in AESQ Meetings
- Networking opportunities with aero engine organizations
- Visibility and recognition on AESQ’s website
- Access to AESQ materials

##### Annual Membership Dues

Applications for AESQ Membership shall be review by the AESQ Steering Group in accordance with the AESQ Charter. Once approved, continued membership is dependent upon active participation in the working groups and payment of membership dues.

- AESQ Contributing Membership – \$1,000 per organization per annum

[Membership Application](#)

Questions, please contact [info@aesq.sae-itc.org](mailto:info@aesq.sae-itc.org).

# “Get Involved” – Join the SAE G-22 Committee

**G-22 AESQ Standards Committee is established to develop, specify, maintain and promote quality standards specific to the Aero Engine supply chain. (i.e.AS13xxx series)**

**G-22 committee is open for individuals from the Aero Engine supply chain;**

- Have technical knowledge and expertise.
- Participate in writing of quality standards by providing comment on all document ballots.

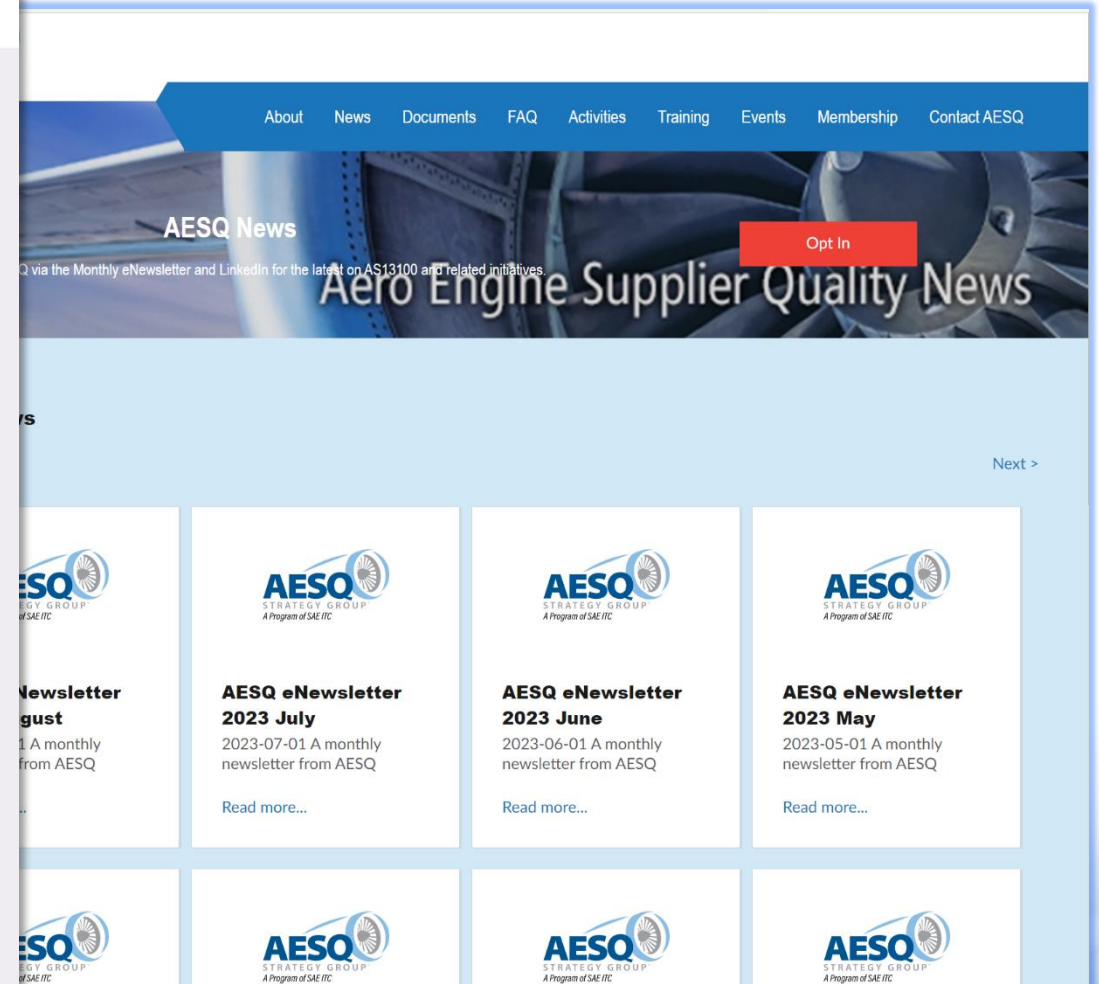
**Click on “Join the SAE G-22 Committee” link and submit Committee Participation Request.**





# “Get Involved” – Subscribe to Receive AESQ’s Newsletter

- Issued monthly
- Learn about AESQ’s current activities
- Submit AESQ Email Request Form to begin receiving



# “Get Involved” – Join a Community of Practice

Communities of Practice Members	
• Problem Solving Methods	394
• First Article Inspection (FAI)	328
• Defect Prevention Tools	591
• Design Work & Production Repair	189
• Quality Audit Methods	339
• Sub-Tier Management	233
• Measurement Systems Analysis	300
• Human Factors	260
• DPRV	269
• APQP & PPAP	527
• Process Control Methods	292
• Compliance Assessment	49
• Alternate Inspection Frequency	64

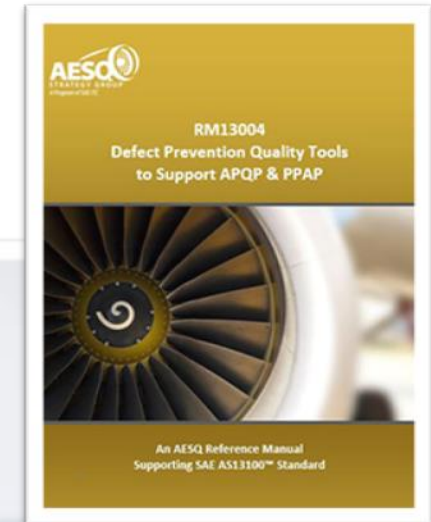
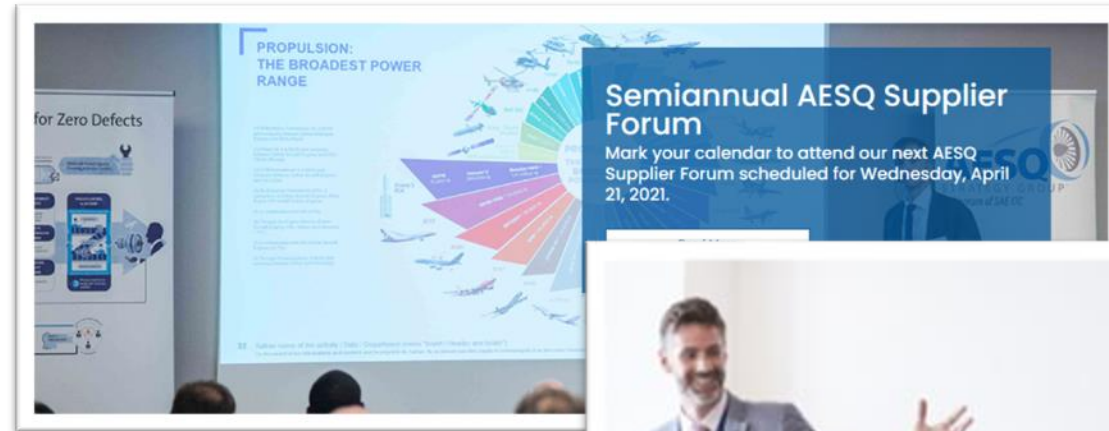
LinkedIn Groups for each Community of Practice are open for anyone to join.



The screenshot shows two LinkedIn group pages. The left page is for the 'AESQ Human Factors (RM13010) Community of Practice' with 50 members. It features a post by Emma Blackburn asking for feedback on a summary of biases, and a post by Rolif Cornelio about decision-making biases. The right page is for the 'APQP & PPAP (RM13145) Community of Practice' with 191 members. It features a post by Karl Evans about a webinar on APQP/PPAP planning and review, and a poll about webinar topics.

# “Get Involved” – Additional Options

- Attend AESQ Events (Supplier Forums, Webinars) or Watch Videos Online
- Take a AS13100 Training Course
- Download AESQ Reference Manuals (RMs) & Templates
- Send your comment by e-mail; [info@aesq.sae-itc.org](mailto:info@aesq.sae-itc.org)



# Summary & Close



**LISA CLAVELOUX**  
SR. DIRECTOR, QUALITY  
PRATT & WHITNEY

# WHAT DOES SUCCESS LOOK LIKE?

- Leaders advocating for process control- speaking the language
- Common tool usage, processes control is the way we work
- Developing proficiency through common Industry training
- Culture of product safety and quality felt into the tiers of the supply base
- Continuous Improvement of the AS13100 standard- feedback from supply base, OEM's, customers

Mindset Shift – Belief that Zero Defects is Achievable

EΥΧΑΡΙΣΤΩ TÄNAN HVALA GRACIAS DZIĘKUJĘ  
GRAZIE ありがとう TACK  
**THANK YOU** DIAKUIU  
PALDIES  
ACIU TACK DANKE DANK U WEL ДЗЯКУЮ  
СПАСИБО 谢谢 OBRIGADO diolch KIITOS  
TESEKKUR EDERIM

**AESQ Thanks You for Attending!**

